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Almanac

AN ANNUAL PUBLICATION OF THE OREGON WINE PRESS 2014



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Cover Photo Kramer Vineyards, located near Gaston, during 2013 harvest.
PHOTO BY ANDREA JOHNSON

EDITOR'S NOTE



PHOTO BY ANDREA JOHNSON

ON THE COVER: Kramer Vineyards



HILARY BERG has been managing editor of *Oregon Wine Press* for the past seven years. She is also the co-owner of Roots Wine Co. and Vineyard, established in 1999 and located in the Yamhill-Carlton AVA.



KARL KLOOSTER is the associate editor of the *Oregon Wine Press* and writes a wine column for the News-Register in McMinnville. He became professionally involved in wine in 1972.

ALMANAC 2014

OWP annual offers year in review, directory, maps

After receiving a great response from last year's inaugural *Oregon Wine Almanac, Oregon Wine Press* is pleased to present its second edition.

Similar to 2013, this year's publication includes articles normally found in past January issues, most importantly, the Wine Person(s) of the Year. Sincere congratulations to Kevin and Carla Chambers, this year's well-deserving recipients.

This incredible couple has done so much and for so long; without them, Oregon's wine industry would, undoubtedly, be at a serious loss. As you read Associate Editor Karl Klooster's article, you'll see the list of accomplishments — including recently selling their vineyard to one of the world's most famous Burgundy producers — is impressive, but what is even more notable is the couple's genuine, friendly nature — not typical of people with such serious bragging rights.

Also included in the subsequent pages are other important articles, such as a list — and discussion — of Oregon's most prolific producers, a review of the 2013 harvest and OWP's top stories from the past year.

In the second half of the book, you'll find a list of more than 600 bonded wineries in Oregon — many new names in this comprehensive list.

Next is the listing of 2014 Superior Cellar Award winners, where you'll find three new honorees: Walnut City Kitchen in McMinnville, Imperial in Portland and The Peerless in Ashland. Following these Oregon wine-friendly restaurants, you'll find industry listings, wine retail listings, lodging listings as well as a preview of 2014's major wine festivals and events happening around the state.

Last, but not least, are the maps. New to the *Almanac,* the maps show most, not all — there are many virtual brands — Oregon wineries, plus a few other sites of interest.

Packed with useful information and interesting articles, the *Oregon Wine Almanac* is one to keep handy throughout the year.

Hilary Berg, OWP Editor

Oregon WINEPRESS
WHO, WHAT, WHEN, WHERE OF WINE IN OREGON

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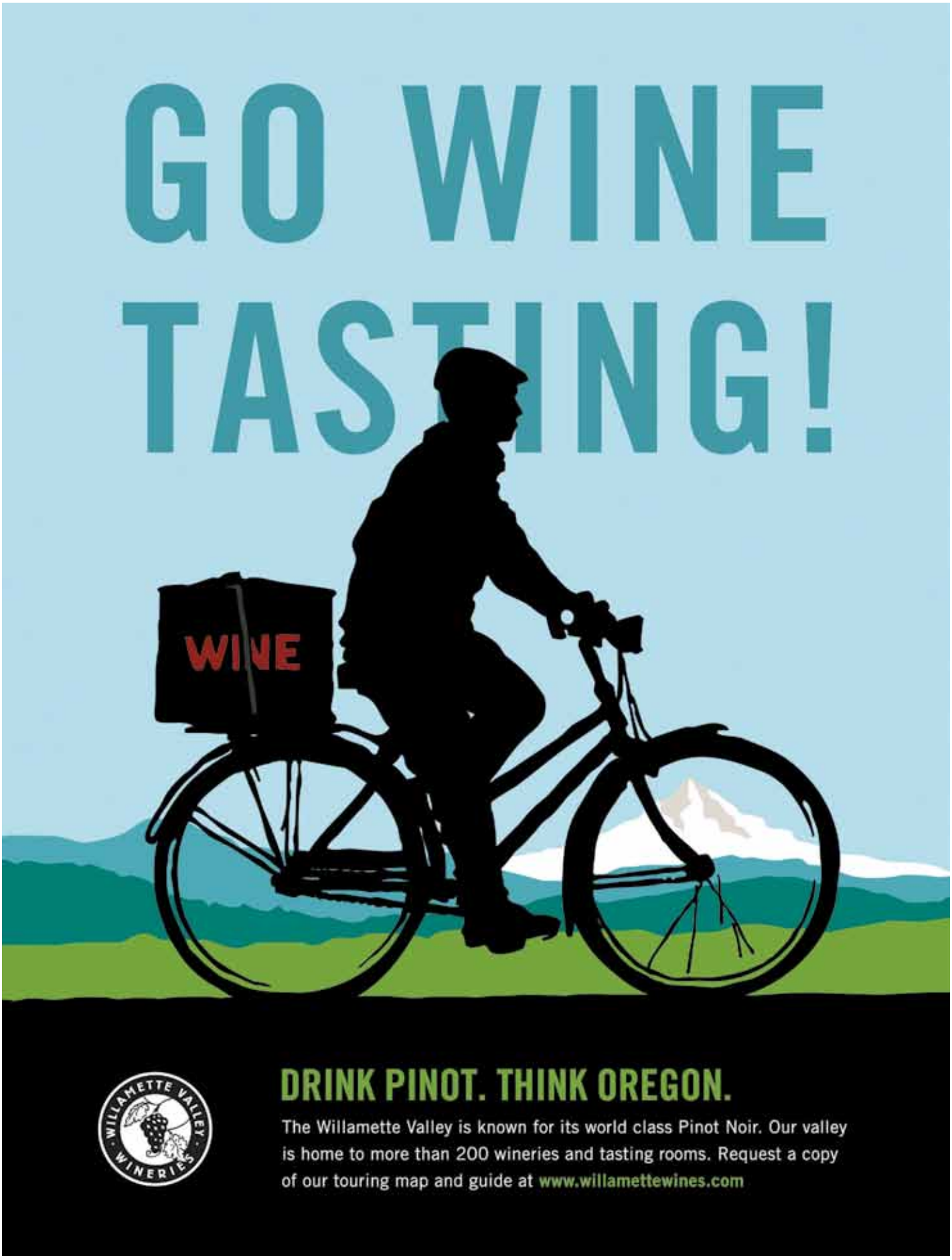

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WILLAMETTE VALLEY WINERIES



PHOTO BY MARCUS LARSON

A Sunny Outcome

October weather brings big-time benefits for vintage 2013

BY KARL KLOOSTER

REPRINTED FROM NOVEMBER 2013 OREGON WINE PRESS

Mother Nature lavished love on Oregon wine country for most of the 2013 growing season. But something upsetting in late September caused her to unleash a tantrum in the form of a Western Pacific typhoon. Then, inexplicably but magnanimously, she followed that bad behavior by rewarding the entire Pacific Northwest with one of the warmest and driest Octobers on record. Talk about Indian Summer.

Over the course of these season-ending uncertainties, winegrowers, particularly in the Willamette and related northwestern Oregon valleys, faced challenging decisions about when to pick. Those who guessed right came out way ahead; those who didn't endured varying degrees of difficulty. Fortunately, very few suffered heavy crop losses.

Veteran vineyard manager and consultant Buddy Beck shared some instant observations about the 2013 vintage as it draws to a close. Beck, who has worked in the industry locally for 26 years, started his own company, Advanced Vineyard Systems, in 1999. He now oversees 55 vineyard sites, totaling more than 350 acres.

"I would say before the big storm, we had about 25 percent of our grapes picked. Those early ripening sites came in right on the money. But we decided to wait on the rest to boost flavors. The rains caused a drop in brix of 2 to 3 percent because of dilution, but some had already been gained back when we resumed picking. I'd say we will average about 22 to 22.5 brix (or alcohols in the low 13 percent range)," Beck said.

"But flavors are more important than sugar levels and they are beautiful. After dropping some botrytis-affected and split clusters in the vineyard and catching the rest on the sorting line, the fruit is absolutely gorgeous," he continued. "All the winemakers I've talked to are very happy. And I'm confident that with their skills, they will make some outstanding wines from the 2013 harvest."

Beck's confidence about quality was mirrored by growers large and small. The degree of storm damage suffered must be evaluated on a case-by-case basis, but Beck felt it would amount to no more than 5 to 10 percent overall.

Although there will be some loss of quantity owing to botrytis rot and skin splitting, the valley's mostly Pinot Noir vineyards have come through with flying colors. Since this year's harvest started two to three weeks early, the entire crop, including the latest ripening varieties, will benefit from warmer temperatures compared to normal throughout their maturation.

Laurent Montalieu of NW Wine Company, who has also been here many times before, decided to wait out the rains on some 60 percent of the crop from the 625 acres of vineyards he either owns or manages. After final picking on Oct. 23, Montalieu exclaimed, "This was an incredible ending to a challenging harvest. We had very little loss in splitting and rot that had to be sorted out.

"But the clean fruit that has come through at the last is beautiful. Brix readings of 24.5 to 25.5 were the average with 100 percent physiological ripening. I'm very happy," Montalieu said.

He noted that a well above average quantity of Riesling has been allowed to hang in their 40-year-old Hyland Vineyard to gain the full benefit of botrytis.

"The grapes are looking so good, I am shooting to make beerenauslese wines this year," Montalieu declared. "It will be expensive, but worth it."

He was referring to the ultra-late harvest German wines produced only in the best years from fruit affected by botrytis cinerea. Individual berries are hand-

SEE **HARVEST 2013** ON PAGE 74



PHOTO BY JANET EASTMAN

TOP: Harvest starts earlier than usual at Stoller Family Estate and other Willamette Valley vineyards. LEFT: Rogue Valley growers Cal Schmidt, Lee Mankin and Joe Ginet hope for the best despite smoke — from five major wildfires — lingering over Southern Oregon vineyards such as Mankin's Carpenter Hill Vineyard in Medford.

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Big Players Perform

Top makers increase production

BY KARL KLOOSTER

There were three categories of winegrapes harvest during 2013. Those picked before the monsoons. Those picked during the monsoons. And those picked afterward.

Consequently, there will be notable differences among some 2013 Oregon wines, particularly in the more northerly regions of the state.

According to winemakers, the best of the 2013s are exceptional, perhaps as good as the 2012s. But, at their worst, they are still quite acceptable, once again proving how Oregon vintners adapt to adversity.

Ranked below by quantity of production are Oregon's 20 largest winery facilities and brands. In other words, some of the largest wineries are not necessarily home to the biggest brands.

At 2.02 million cases, the estimated total production of these 20 wineries represents roughly 65 percent of the state's total production for 2013, or 3.3 million cases.

How close this yardstick comes to actual production will have to await more definitive information. Last year it was 5.1 percent under.

There is a new *numero uno* in total production this year. A to Z Wineworks, on Highway 99W just west of Newberg, cranked out 298,000 cases for 2013, leaping over longstanding leader King Estate of Lorane.

However, King Estate retained its top spot as a brand with an estimated production of 346,000 cases carrying the name and related brand names from the 2013 vintage.

Both wineries tallied huge gains over 2012. A to Z's production soared from 119,300 cases to 298,000, an eye-popping expansion of 149.8 percent.

To retain its No. 1 brand ranking, King Estate jumped from 231,500 cases to 346,000 cases, tallying an impressive 49.5 percent increase.

The total production of the third place winery, 12th & Maple, is purely a matter of conjecture. Its former owner,

SEE **TOP PRODUCTION** ON PAGE 76

TOP WINERIES *by* TOTAL PRODUCTION 2013

(PROCESSED AT THE WINERY'S PRIMARY OREGON FACILITY)

RANK	WINERY	LOCATION	MANAGER	EST. CASES
1	A to Z / REX HILL	Newberg	Bill Hatcher	298,000
2	King Estate Winery	Eugene (Lorane)	Ed King III	268,000
3	12th & Maple Wine Co.	Dundee	Ken Johnstone	217,000*
4	NW Wine Company	Dundee	Laurent Montalieu	165,000*
5	Erath Vineyards	Dundee	Ste. Michelle Estates	140,000*
6	Wine By Joe	Dundee	Joe Dobbes, Jr.	126,400*
7	Willamette Valley Vineyards	Turner	Jim Bernau	122,000
8	Union Wine Company	Sherwood	Ryan Harms	99,700
9	Firesteed Cellars	Rickreall	Howard Rossbach	70,000*
10	Duck Pond Cellars	Dundee	Lisa Jenkins	62,000
11	Argyle Winery	Dundee	Rollin Soles	60,000
12	Eola Hills Wine Cellars	Rickreall	Tom Huggins	47,600*
13	Foris Vineyards	Cave Junction	Ted Gerber	45,000*
14	Adelsheim Vineyard	Newberg	David Adelsheim	45,000
15	Elk Cove Vineyards	Gaston	Adam Campbell	41,900
16	Bridgeview Vineyards	Cave Junction	René Eichmann	41,000
17	Ponzi Vineyards	Beaverton	The Ponzi Family	40,500
18	Stone Wolf Vineyards	McMinnville	Linda Lindsay	37,000
19	Sokol Blosser Winery	Dayton	Alex Sokol Blosser	32,300
20	Owen Roe Winery	Newberg	David O'Reilly	30,100

**3. Industry Estimate; 100% for clients. 4. 49% for clients. 5. OWP Estimate. 6. 64.5% for clients. 9. OWP estimate. 12. 20.5% for clients. 13. 50% for clients.*

TOP WINERIES *by* BRAND/LABEL 2013

(INCLUDES ALL SOURCES OF FRUIT)

RANK	WINERY	LOCATION	MANAGER	EST. CASES
1	King Estate Winery	Eugene (Lorane)	Ed King III	346,000
2	A to Z Wineworks	Newberg	Bill Hatcher	290,000
3	Erath	Dundee	Ste. Michelle Estates	140,000*
4	Willamette Valley Vineyards	Turner	Jim Bernau	115,000
5	NW Wine Company	Dundee	Laurent Montalieu	84,200
6	Union Wine Company	Sherwood	Ryan Harms	79,900
7	Firesteed Cellars	Rickreall	Howard Rossbach	70,000*
8	Duck Pond	Dundee	Lisa Jenkins	62,000*
9	Argyle Winery	Dundee	Rollin Soles	61,400
10	Sokol Blosser	Dayton	Alex Sokol Blosser	58,000*
11	Adelsheim Vineyards	Newberg	David Adelsheim	45,000
12	Wine by Joe	Dundee	Joe Dobbes, Jr.	44,000
13	Elk Cove Vineyards	Gaston	Adam Campbell	41,900
14	Bridgeview Vineyards	Cave Junction	Rene Eichmann	41,000
15	Ponzi Vineyards	Beaverton	The Ponzi Family	40,500
16	Eola Hills Wine Cellars	Rickreall	Tom Huggins	38,000
17	Stone Wolf Vineyards	McMinnville	Linda Lindsay	37,000
19	Montinore Estate	Forest Grove	Rudy Marchesi	32,000
18	Owen Roe Winery	St. Paul	David O'Reilly	30,100*
20	Foris Vineyards	Cave Junction	Ted Gerber	22,500*

**3. OWP Estimate (100% for clients). 7. OWP Estimate. 8. Oregon and Washington fruit. 10. Approx. 70% from California. 18. Oregon and Washington fruit. 20. Custom crush producer/others for own brands likely higher.*

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2013 TOP STORIES OF 2013

ACQUISITION OREGON

Companies from around globe invest in Oregon

JACKSON FAMILY WINES
{CALIFORNIA}

Jackson Family Wines, the nation's 10th largest wine company, made considerable investment in the Willamette Valley this year with the purchase of six vineyard properties, plus a winery.

The first three sites were purchased in mid-March when the holding company, which owns 35 brands — most prominently Kendall-Jackson and La Crema, as well as Arrowood and Cambria in California, and Yangarra in Australia — acquired Zena Middle and Zena East in the Eola-Amity Hills AVA (American Viticultural Area). The two renowned vineyards are surrounded by estates such as Bethel Heights, Cristom and St. Innocent, and have supplied high-quality Pinot Noir to producer Penner-Ash Cellars and others.

In an official statement on March 15, the Sonoma-based company stated: "Since the company was founded in 1982, it has been dedicated to exploring cool-climate growing regions and creating wines that are an honest expression of those unique areas. With a reputation for producing some of the finest Pinot Noir and Chardonnay available, Oregon was a natural extension of the company's focus on coastal viticultural areas."

In April 2008, the California Public Employee Retirement System (CalPERS) sold the Zena parcels to Connecticut-based institutional investment firm Commonfund for $8.75 million.

The third property is Maple Grove Vineyard, a 655-acre former Christmas-tree farm southwest of Monmouth, also acquired by Commonfund from CalPERS in April 2008, for a price of $4.6 million. Sources say 50 acres of the property have been trellised but not planted with vines, with an additional 300 acres suitable for planting.

The initial move substantially strengthens the La Crema brand, which emphasizes Chardonnay and, in particular, Pinot Noir. Joe Dobbes, founder and winemaker of Wine by Joe in Dundee, confirmed that his company has been contracted to produce the Pinot Noir from the 2013 vintage for the brand.

On May 10, Jackson Family Wines announced it had purchased two more sites: Zena West, the remaining parcel of the Zena Crown, which totals 80 planted acres, and Gran Moraine, a hillside vineyard in the Yamhill-Carlton AVA, totaling 200 acres in vines. Then, three months later, on Aug. 20, Jackson Family Wines made yet another purchase in Yamhill-Carlton with the acquisition of Solena Estate's 15,000-case facility and 35 acres of surrounding vineyard from owners Laurent Montalieu and his wife, Danielle Andrus Montalieu.

"In order to fulfill our vision for creating world-class Pinot Noir from the Willamette Valley, we need a winery capable of producing artisan wines," said Hugh Reimers, executive vice president

SEE **JACKSON FAMILY WINES** ON PAGE 74

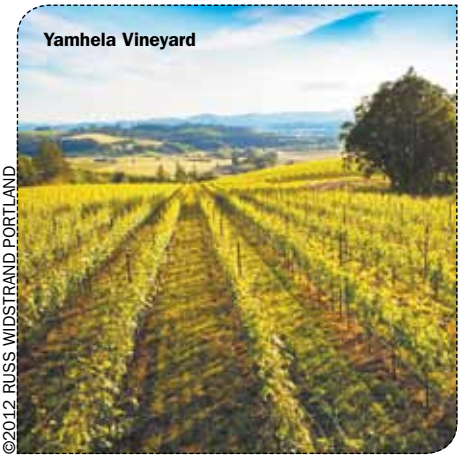
"In order to fulfill our vision for creating world-class Pinot Noir from the Willamette Valley, we need a winery capable of producing artisan wines."

Hugh Reimers,
Jackson Family Wines
Executive VP/COO



Soléna Estate

PHOTO BY ANDREA JOHNSON



Yamhela Vineyard

©2012 RUSS WIDSTRAND PORTLAND

PRECEPT WINE

{WASHINGTON}

Underscoring its growth strategy and marking its 10-year anniversary, Precept Wine CEO Andrew Browne announced, on May 14, the company's purchase of Yamhela Vineyard, located in the Yamhill-Carlton AVA, just outside the town of Yamhill. Terms of the sale are undisclosed.

"In pursuit of being the vineyard and winery leader over the next decade in the Northwest, we will continue to develop, acquire and grow our business working from a strong foundation of Northwest vineyards and wines with powerful brand names," Browne said. "We are hunting for world-class sites that support this strategy, and Yamhela is a prime example within our Oregon portfolio."

Originally conceived by its previous ownership, Pacific Vineyard Partners & Meriwether Farms, as a mixed-use site suited to vineyards, timber and real estate, David J. Minick, Precept Vice President of Vineyards, says the company intends to focus on Yamhela's premium vineyard potential. Precept will expand the 30 planted acres to a fully realized total of 120 over five years. The property has a total of 374 gross acres; its vineyard was first planted in 2007. Neighboring vineyards are held in the highest esteem by local industry peers.

"Yamhela is perched on one of the finest sites for Pinot Noir in the Yamhill-Carlton AVA. Its neighbors, including the legendary Shea Vineyard, are among the most sought-after vineyards in Oregon," said Tim Ramey, principal of Zenith Vineyard in Salem. "Precept Wine's purchase of Yamhela is not its first venture in Oregon, but this will clearly be a cornerstone of the company's Oregon strategy."

By extension of Precept Wine's owner-

SEE **PRECEPT WINES** ON PAGE 76

> "We are hunting for world-class sites that support this strategy, and Yamhela is a prime example within our Oregon portfolio."
>
> Andrew Browne, Precept Wine CEO

BACCHUS CAPITAL MANAGEMENT

{CALIFORNIA/NEW YORK}

In May 2013, Bacchus Capital Management of San Francisco and New York announced its acquisition of Panther Creek Cellars of McMinnville.

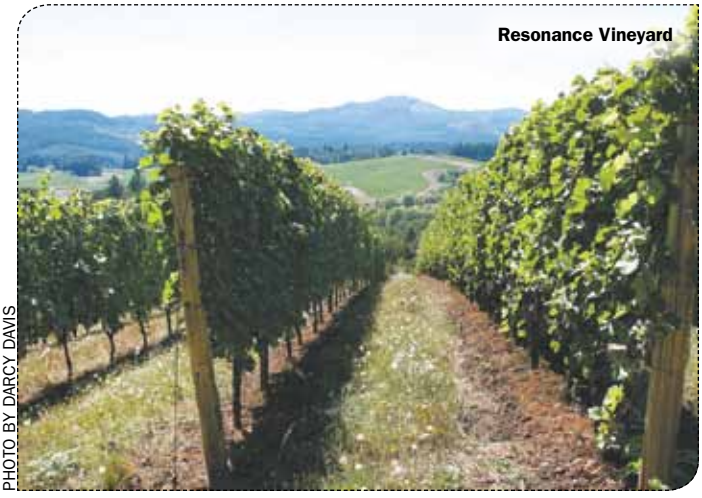
Founded in 2007, Bacchus has steadily built a presence in the wine industry. The company employs a partnership model, using flexible capital. In its equity investments, Bacchus partners with founders and winemakers in making control investments.

The firm's current portfolio includes seven investments: Panther Creek, Andretti Winery, DeLille Cellars, Madrigal Family Winery, Maritime Wine, Sbragia Family Vineyards, as well as Wine by Joe/Dobbes Family Estate, for which Bacchus helped provide debt financing in 2011, followed by an equity investment in early 2013.

Panther Creek was founded in 1986 by Ken Wright, who sold it to Ron and Linda Kaplan in 1994 and opened Ken Wright Cellars in Carlton. The Kaplans then sold to Liz Chambers — also owner of Silvan Ridge in Eugene — and members of her family.

While Michael Stevenson had been Panther Creek's winemaker for many years, the new owners have hired Tony Rynders

SEE **BACCHUS CAPITAL** ON PAGE 76



Resonance Vineyard

PHOTO BY DARCY DAVIS

> "This is the first time that Jadot will produce wine outside of Burgundy."
>
> Pierre-Henry Gaget, Maison Louis Jadot Directeur Général

MAISON LOUIS JADOT

{BURGUNDY}

On Aug. 21, it was announced that one of France's most famous wine brands, Maison Louis Jadot, had purchased the 20-acre Resonance Vineyard in the Yamhill-Carlton AVA from owners Kevin and Carla Chambers.

Resonance Vineyard, first planted in 1981, has been carefully tended by the Chambers for the past 24 years. Their meticulous attention has made it a showcase estate. The wines from Resonance have already proved their worth under the talented hands of Sineann owner/winemaker Peter Rosback, who said, "Year after year, our best Pinot Noir is from Resonance."

Pierre-Henry Gaget, directeur général of Maison Louis Jadot, stated, "This is the first time that Jadot will produce wine outside of Burgundy."

Louis Jadot, which markets its exclusively Burgundian wines worldwide, is only the second French wine firm to invest in Oregon. Maison Joseph Drouhin entered Oregon in 1986 with its Domaine Drouhin Oregon in the Dundee Hills.

Former Louis Jadot winemaker Jacques Lardière will be in charge of all vineyard, winery and cellaring responsibilities, including the 2013 vintage. The facilities at nearby Trisaetum Winery were used for winemaking services during the recent harvest. Pre-picking, Trisaetum owner James Frey said, "It's very exciting to see Louis Jadot coming to Oregon, and it will be a terrific experience for us to work alongside Jacques Lardière this harvest."

SEE **LOUIS JADOT** ON PAGE 74



PHOTO BY JANIS MIGLAVS

ELKTON OREGON AVA

State's 17th appellation approved after years in the making

BY JANET EASTMAN

It took years for the new Elkton Oregon AVA — the state's 17th American Viticultural Area — to be federally approved in February.

The delay wasn't caused by squabbling among grapegrowers, winemakers or neighbors living in the tiny town of Elkton or its surrounding area, declared the coolest and wettest wine region.

"Everyone was on board," says Michael Landt, a Pinot Noir producer who owns two vineyards and a winery in the new AVA. Time was needed, say experts, not only to prepare the AVA petition and its supporting documents, but to establish a growing history.

A few years ago, Landt, whose 40-year-old vines are some of the oldest in the state, introduced the idea of letting wine buyers know how special is this area, about 40 miles from the coast between Eugene and Roseburg. Its distinctive maritime, temperate climate makes it suitable to grow cool varieties such as Pinot Noir, Pinot Gris, Gewürztraminer, Baco Noir and Riesling. Wine styles, too, are unlike less isolated areas in the larger Umpqua AVA.

Landt says when the group started the process, none of the eight commercial vineyards — now there are 12 — and none of the four wineries — one more has been approved — doubted how distinguishing AVA would benefit everyone.

"Collaboration reflects our community here," he says. "We're a gregarious, cooperative bunch. We loan each other equipment and buy each other's grapes."

They quickly determined a name for the proposed AVA. But, adds Landt, they didn't have many options. U.S. Alcohol and Tobacco Tax and Trade Bureau rules require that the name be geographically recognized. "Elkton" was the obvious choice, says Landt, but then his group learned there are 27 similarly named cities in the U.S. So they clarified the name as "Elkton Oregon."

Still, it was a 3½ year-long paperwork process for approval, according to Greg Jones, the Ashland-based climate specialist who contributed research, mapping and descriptions of the 74,900-acre area. Jones was asked to help by Terry Brandborg, an Elkton grower and winemaker, and Landt is pleased Jones offered his expertise.

ABOVE: Located three miles southwest of Elkton, Brandborg Vineyard ranges in elevation from 750 to 1000 feet.

> **"Collaboration reflects our community here. We're a gregarious, cooperative bunch. We loan each other equipment and buy each other's grapes."**
>
> Michael Landt, Elkton Oregon AVA grapegrower

"The directions given on the TTB website are deceptively simple," says Landt. "They invite you to write a letter, which I did."

He showed his draft to Jones, who has contributed to several AVA petitions and wrote the documentation for the Southern Oregon AVA, which was established in 2004.

Since then, Jones says there are more growers who truly understand the differences of climate, soil, elevation and physical features. This information makes it more likely to document and then receive a unique designation, as does a developing history, which Elkton has.

Ken Thomason planted grapes in 1972 on a west-facing site east of Elkton. That vineyard was purchased by Landt, who then became the first in the area to open a winery, Rivers Edge Winery, in 1998.

Vineyards now are planted on river terraces and foothills with elevations that rise, like Terry and Susan Brandborg's Ferris Wheel Vineyard, to 1,000 feet.

Says Jones, "The pioneers who are successful open other people's eyes and palates to know that quality fruit and wine can be made in the region."

After the Elkton petition was submitted, the TTB staff asked questions on many occasions over several months, says Landt, and his team made necessary modifications. This protocol is typical of most applications, according to the TTB website. Then someone at the TTB retired, says Landt, and the application sat on a desk for six months. After the petition was reviewed again, it traveled through "a hierarchy from labeling to counsel that needed time to review it," he adds.

When the Elkton growers first assembled the data, there were only 75 acres of grapes. Currently there are 100 acres. And growing.

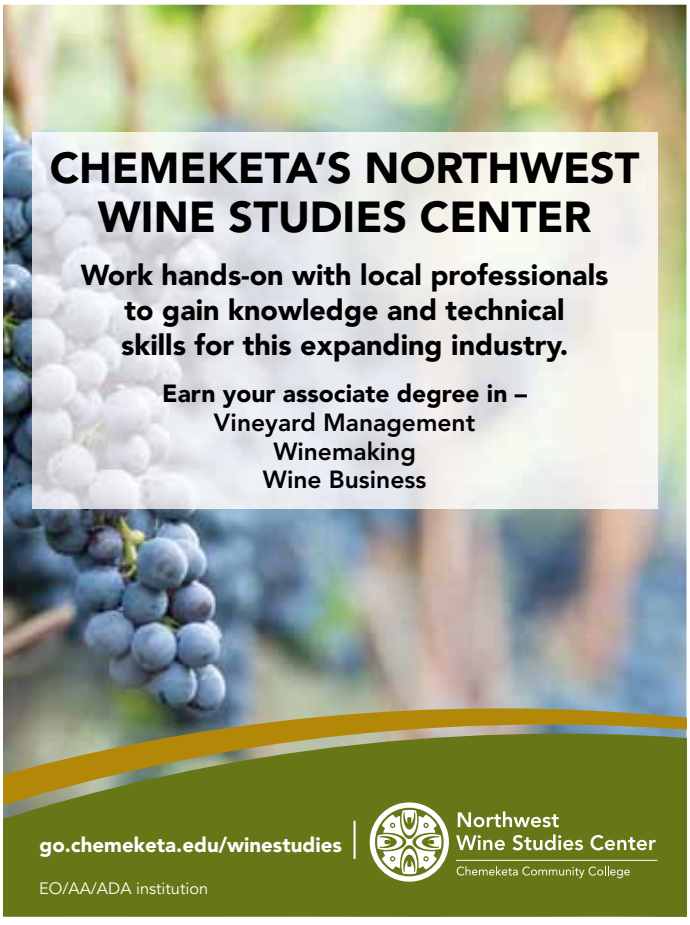
"Vineyards are expanding 10 percent a year," says Landt, with new land buyers and existing landowners planting grapes.

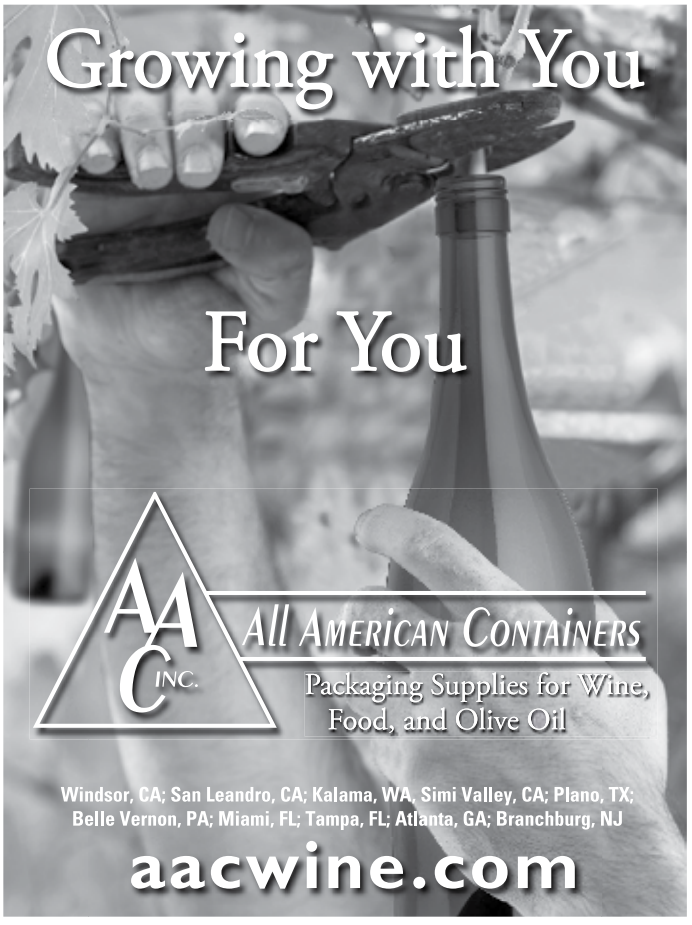
At this time, the new AVA includes four tasting rooms. A fifth was granted a license in January.

"We are all celebrating now," says Landt. "We are getting lots of interest and inquiries, nationally and within the state, and we intend to exploit interest to bring focus to our area."

Jones says he spent 30 to 40 hours preparing the petition and there were countless hours from Elkton grapegrowers discussing it to create a united proposal.

"Rightfully so," says Jones. "Rigorous work produces something that has good boundaries, good definition."


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Wine Stats Published

Inaugural SOURCE survey shows great grape gains in 2012

BY KARL KLOOSTER

Better late than never could describe the 2012 Oregon Vineyard & Winery Census Report recently completed by the Southern Oregon University Research Center, whose apt acronym is SOURCE.

But there's far more to the story, which has actually made the Oregon wine industry and associated businesses quite thankful that a report is available to them at all.

In late 2011, budget cutbacks forced the National Agricultural Statistics Service to discontinue compiling and disseminating statistics on the annual production activity and current status of numerous agricultural commodities. Among them was the wine industry, for which the annual vineyard and winery reports had proved extremely valuable since their inception by NASS, a USDA agency. Vineyard updates had been tracked since 1981, and the complete vineyard and winery reporting began in 2001.

As a consequence, it appeared this detailed, authoritative information resource, gauging industry activity, growth and trends, would no longer exist.

Then the Oregon Wine Board intervened. The industry organization did not have the available funds to cover the cost of a full report, but an arrangement was made to produce an abbreviated version.

However, even if another avenue could be found for conducting the survey, the voluntary submission of proprietary information to a government agency had ensured its confidentiality.

An acceptable alternative was crucial. Fortunately, just such a viable replacement came forward. The Southern Oregon University Research Center agreed to conduct the survey.

The project would be overseen by Dr. Greg Jones of SOU, a widely respected climatological researcher and expert on winegrape climate requirements, whose family just happens to own Abacela, an acclaimed Roseburg.

Jones related how industry members have been very cooperative in providing detailed information asked in a questionnaire sent by SOURCE. But organizing and extrapolating the desired data has taken time owing to limited manpower.

He also noted that though they were necessarily slower in completing the report, they discovered some areas under-reported in the past. This has been corrected.

To their credit, the 2012 was published a month earlier than the 2011 report, and it reveals substantial increases over the previous year.

Total Oregon-grown tonnage from the 2011 vintage came to 42,033 tons versus 50,176 tons in 2012. That translates into 2,601,000 cases for 2011 and 3,163,000 cases for 2012, an increase of 21.6 percent.

The multiplier appears to be 62 cases per ton for both years. Depending on several variables, including seasonal conditions and individual vineyard practices, the estimate can range from 60 to 65 cases per ton.

According to the 2011 census, there were 463 licensed and bonded wineries; that is a 10.5 percent increase over 2010. In 2012, the number of wineries leapt to 545, a 17.7 increase over 2011. Of them, 379 separate facilities crushed grapes in 2012 as opposed to 350 the previous year. The difference is accounted for by the fact that in numerous instances more than one bonded winery is located under one roof.

The total number of individual vineyards was 905 in 2012 compared to 870 the previous year. Total planted acreage amounted to 25,400, or an average of 28 acres per vineyard. Given considerably greater acreage ownership for larger growers, it is apparent that small growers predominate in Oregon, reinforcing the state's reputation as a personal, hands-on, owner-operated industry.

Production of 50,176 tons shatters the former record of 41,500 set in 2011, by 19.4 percent. Pinot Noir continues to hold the dominant position with no signs of slipping. The variety's 2012 tonnage was 28,565 compared to 23,762 tons in 2011, an increase of 20.9 percent.

In a distant but important second place, Pinot Gris came in at 7,423 tons compared to 6,046 in 2011, for a 22.8 percent increase. In third was Chardonnay at 2,605 tons followed by Syrah at 2,097 and white Riesling at 1,812.

A variety to watch is Tempranillo,

SEE **WINE STATS** ON PAGE 74


Pinot Noir

CRUSH 2012 BY REGION
(tons/total winegrapes)

33,974 N. Willamette Valley*

5,793 S. Willamette Valley**

6,451 Rogue Valley

2,948 Umpqua Valley

2,198 Columbia River and at large

CRUSH 2012 WINERY #S

325 N. Willamette Valley*

53 S. Willamette Valley**

65 Rogue Valley

32 Umpqua Valley

70 Columbia River and at large

*Includes Yamhill-Carlton, Chehalem Mts., McMinnville, Ribbon Ridge, Dundee Hills, Eola-Amity Hills, and areas north of Monmouth and the South Salem Hills.
** Includes areas south of Monmouth and the South Salem Hills and all of Lane County. Entire survey includes estimates for incomplete responses.

CRUSH 2012 BY VARIETY
(tons/Oregon grown)

252 Cabernet Franc

733 Cabernet Sauvignon

2,929 Chardonnay

486 Gewürztraminer

650 Merlot

404 Müller-Thurgau

644 Pinot Blanc

8,321 Pinot Gris

29,890 Pinot Noir

662 Sauvignon Blanc

861 Syrah

322 Tempranillo

308 Viognier

1,968 White Riesling

91 Zinfandel

1,665 All Other

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Roy, the Real McCoy

Gorge winery hires real-deal Burgundian

BY STUART WATSON

One thing leads to another, and another, which is the easiest way to explain how Alexandrine Roy, fourth-generation winemaker at Domaine Marc Roy in the Burgundian village of Gevrey-Chambertin, also wears the winemaker title for Phelps Creek Vineyards on the western flank of the Hood River Valley.

Phelps Creek owner Bob Morus didn't know Roy from … well, Rogers, when Alan Busacca — now of Alma Terra Wines — introduced the two during a Hood River Valley detour from the 2007 International Pinot Noir Celebration in McMinnville.

"Alan came to Burgundy, and I was in charge of touring him around," Roy recalled during an early March visit to the Hood River Valley. "By the end, he says, 'you've been so kind. The next time you come, please visit me.'"

She had been attending IPNC since 2004; when she returned in 2007, she called Busacca, and he said, "I want to introduce you to a friend."

Roy joined Busacca and eight others for lunch with Morus on the deck of his house overlooking the 30-acre vineyard.

"I was very enthusiastic," she recalls. "We had a good time."

The next day at INPC, Morus asked her if she would make a cuvée for him. By the time she returned to France, her inbox had an e-mail filled with details about what would be their first joint Pinot venture.

Morus says he wanted to tap the talents of someone clearly rooted in Old World winemaking, skilled at coaxing complex flavors from grapes grown in a wetter summer environment.

"With Alex, we like the concept of more acid-driven wines," Morus said, noting an appreciation for how these wines pair best with food.

For Phelps Creek, Roy will be changing a bit more than she can within the regulations of Burgundy, where, she says, "You can't blend wines; you have to deal with what you have."

Her first wine for Morus was the Cuvée Alexandrine Pinot Noir, rolling into a lineup formerly crafted by longtime Oregon winemaker and consultant Rich Cushman — he has the Viento Wines label and also helps Mt. Hood Winery. Roy will be responsible for all the Phelps Creek wines beginning with those from the 2012 vintage.

Next she produced a rosé of Pinot Noir, Fleur de Roy, followed by Coeur de Roy, a Pinot Noir Blanc from the vineyard's oldest vines at 20 years — mere children compared to the centurions of Bourgogne.

"We do a direct press and use only the first juice," Roy says. "The aim is super-premium juice."

Despite her increased responsibility, Roy will maintain the same on-site visitation schedule she has followed for the last six years. She flies in for a few days, four times a year. "She has her own room," Morus says, with a smile.

Technology closes the distance with e-mail and detailed instruction to staff, including Irineo Magana; her eyes and ears in the cellar, he "is a great cellarmaster," Roys says.

Phelps Creek currently produces about 3,500 cases a year, with potential for 5,000. Wines include a Pinot Gris, three Chardonnays and three to five Pinot Noirs.

The winery's newest offering is a single-block Pinot Noir. "We take a section of the vineyard, bottle two barrels and give it to our wine club," Morus says. "They love getting to taste what a different section of the vineyard tastes like."

In keeping with that regard for the market, Morus says Phelps Creek will probably produce a few barrels of Syrah next year, using grapes from The Dalles.

"We like to do dessert wines, too," Morus adds. "We have a true ice wine and a faux ice wine."

He says Roy has greater freedom to experiment in Oregon than she would at home. "Alex couldn't make a white Pinot Noir over there; it's not accepted."

But aren't both countries democracies, proud of their freedoms? Roy smiles knowingly. "Yes, France is a democracy," she says. "But with wines, we are very serious. There is nothing more serious than food and wine."

The next day, she put the proof to the pudding — not to mention applause and appreciation — pairing five Phelps Creek bottles and one from Gevrey-Chambertin with six courses prepared by the kitchen crew at Nora's Table in Hood River.

At the end of the evening, she graciously thanked the crew for its hospitality and creativity. She smiled, bowed and walked toward the door and an early morning flight back to France.

A veteran Northwest newspaper and magazine reporter and editor, Stu Watson owns Watsonx2 Communications in Hood River.



Alexandrine Roy enjoys a glass of wine and the Phelps Creek vineyard puppy, Rosie Rosé, a nine-month-old chocolate Labrador Retriever.

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Nate Klostermann, winemaker

Irvine Vineyards
Michael Donovan, managing director

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Chehalem offers a red and white on tap in the tasting room located in downtown Newberg.

PHOTO BY MARCUS LARSON

OREGON HOUSE BILL 2443

BY MARK STOCK

House Bill 2443 breezed through Salem without so much as a single hang-up. The Oregon Legislature unanimously backed the so-called "Growler Bill," allowing businesses with OLCC licenses — namely wineries and tasting rooms — to fill vessels up to two gallons in volume with the state's fastest growing fermented beverages.

Environmentalists and many in the viticultural and enological realms, however, say this right is long overdue. The energy usage in glass manufacturing is a large part of the wine business. The carbon footprint left by the process is sizable, and it is estimated — especially outside the relatively green Beaver State — that the majority of wine bottles end up in landfills. Those recycled are done so with considerable resources needed to break down the used glass and turn it into something reusable.

Both tradition and progress have been pivotal characters in American wine. With the growler movement, the idea is to send someone away with a freshly filled container of wine for consumption later that day. Carey Kienitz, winemaker at Springhouse Cellar in Hood River, knows the scenario well. Her label sells roughly half its annual production as one-liter refillable containers; that amounts to roughly 1,500 cases worth of wine a year.

"Our business model is focused on serving our local population," said Kienitz. She quickly admits the winery can't afford much talked-about and still expensive technology such as solar panels or gray-water recycling. Instead, Springhouse makes green maneuvers where it can, such as gravity-flow winemaking, fining with egg whites, even cold stabilizing in the snow (as opposed to a refrigerated unit).

Kienitz concedes the new legislation doesn't affect Springhouse too directly. "It might improve public opinion of wine in refillable bottles," she said. "For us, it has been a matter of overcoming some people's inherent wine snobbery and prejudice against the concept." Springhouse has been filling and sealing TTB-approved bottles from their tasting room since 2007. Much like boxed and draft wine, Kienitz and others in the industry hope the recent legislation will introduce a new era of acceptance and popularity.

Other wineries, like Chehalem in Newberg, have been operating similarly, filling custom one-liter bottles with draft wine from the tasting room. Under the new legislation, patrons may provide their own vessels to fill. But, as Kineitz points out, citing Springhouse's specially made containers, not any old jug will do. Her swing-top containers — a style made famous by Grolsch beer — are secure and can handle carbonation. While most people will be drinking these wines on the day of the fill, these containers, if stored properly, will keep the wine for a few weeks' time.

The growler idea is quite European. For centuries, the French, as an example, have visited local wine purveyors for fresh wine, vessels in hand. Italians are known to frequent local cantinas or supermarkets to fill jugs with cheap and plentiful table wine. And in the States (especially the Northwest), we're all aware of what the breweries have been able to offer for years.

SEE **HOUSE BILL 2443** ON PAGE 75

OREGON SENATE BILL 841

BY JANET EASTMAN

Don't print those wedding or party invitations just yet if you're hoping to hold the event at a winery in the Oregon countryside. A bill limiting the number of non-wine events on farmland passed the state Senate in April and the House in mid-June.

The bill, SB 841, was initiated at the request of the Oregon Winegrowers Association (OWA) and farmers concerned that vineyards are being turned into event centers instead of tasting rooms where activities are focused on selling wine made from grapes grown on the property.

Wineries in the Willamette Valley would be required to obtain an over-the-counter administrative license for the first six events, and a streamlined land-use permit authorizing the next 12 events — neighbors or nearby wineries could appeal the decision. Wineries wishing to conduct more than 18 events per year can do so under a conditional-use permit. Wineries outside the Willamette Valley would be authorized to conduct up to 18 events per year under the administrative license.

Proposed restrictions are tighter in the Willamette Valley, where the majority of the state's 400 wineries are located. Most Northern Oregon wineries operate on smaller tracts than in Southern Oregon, leading to higher density and traffic.

The bill aims to balance the pull to protect farmland with wineries' push to make money, says Michael Donovan of the OWA and Oregon Wine Board.

"Wineries need to have the right tools to be successful, but we should be farming grapes," he says. "That's why we were given the rights to operate a winery on [agricultural] land."

Tasting rooms have no limits on the number of wine-related or wine-marketing activities, including wine tastings, wine club gatherings, winemaker meals, winery and vineyard tours, staff events and open houses, and business meetings with suppliers, distributors, wholesale customers and wine industry members.

Dan Marca, who opened his DANCIN Vineyards outside of Jacksonville a year ago, says the bill does not impact his operation.

"Our events are not an integral part of our business," he says. "We are all about showcasing the wines that we produce in a unique, relaxed setting among the vines, as well as sharing the beauty and diversity of the Rogue Valley growing region."

He declined a request from a wine-club member to rent his faculty for a wedding with 175 guests.

SEE **SENATE BILL 841** ON PAGE 75

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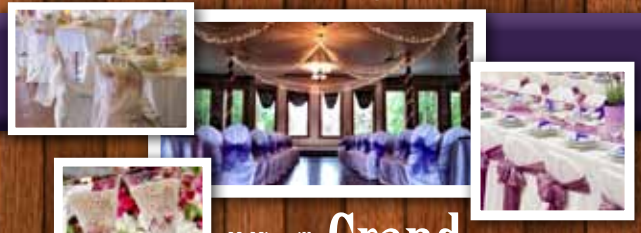


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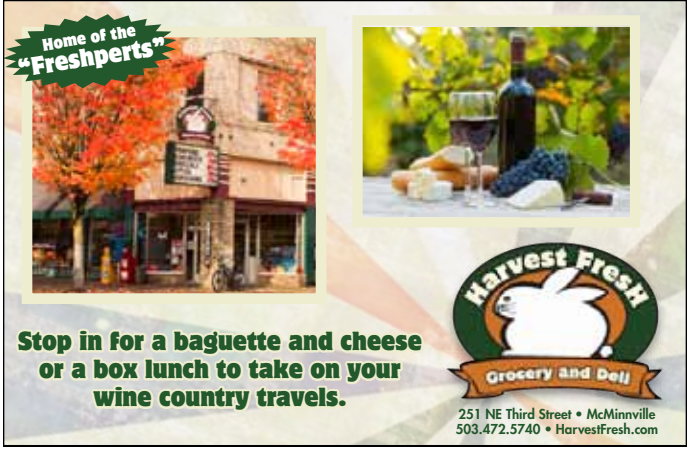


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RIGHT: Left to right: Elliott, Greg and Amber Fries; Ross, Scott, Lisa and Aiden Jenkins; Jo Ann and Doug Fries; Erin, Beck and Sam Fries.

Duck Pond Dynasty

Oregon's fourth largest celebrates 20 years

BY KARL KLOOSTER

When the extended Fries family assembles for any occasion, they could just as easily be calling a Duck Pond Cellars management meeting. So this year, all the holidays, birthdays and wedding anniversaries the family usually celebrates are going to take a back seat to the 20th anniversary of the company Doug and Jo Ann Fries — pronounced freeze — began 20 years ago.

In 1993, the couple started the Dundee-based winery that has since risen to become Oregon's fourth largest winery. But the history behind Duck Pond goes back many years before.

It centers on Doug's love of growing. He farmed row crops in California's Central Valley before moving to the Yamhill Valley in 1982, where he planted a hazelnut orchard. When the wine bug bit him in 1985, he put in his first 12 acres of Pinot Noir off Fulquartz Landing Road. He has been planting new vineyards ever since.

The same year their winery was built in Dundee, planting began on their 433-acre Desert Wine Vineyard in Columbia Valley's Wahluke Slope AVA. Hylo, Delaney, St. Jory and Willow Creek vineyards, all in the South Salem Hills, were subsequently sited and planted over time; collectively, they total 270 acres.

In 2000, another Wahluke Slope site, Sacagawea Vineyard, added an additional 52 acres to the winery's Washington properties. And most recently, in 2008 they acquired a site near Sutherlin in Oregon's Umpqua Valley, which has become the 358-acre Coles Valley Vineyard.

Over the years, the winery's total vineyard holdings in Oregon and Washington have soared to more than 1,100 acres. And from all reports, Doug has plans for even more. But to do that, he has to talk his wife, Jo Ann, into the expansion, and then convince his son, Greg, and daughter-in-law, Amber, as well as his daughter, Lisa Jenkins, and son-in-law, Scott Jenkins, not to mention winemaker Mark Chargin. Every one of them plays a key role in the operation of the company and, although Doug and Jo Ann retain majority ownership, making decisions is a group effort.

When they built their winery at the eastern end of Dundee in 1993, Doug and Jo Ann worked as a team. He handled growing and winemaking; she, administration.

In the meantime, Greg attended the University of California at Davis, where he studied agribusiness, vineyard management and fermentation science. After graduating in 1994, he oversaw

SEE **DUCK POND** ON PAGE 76

NOTABLE **2013** ANNIVERSARIES

80
Honeywood Winery

35
Cooper Mountain
Silvan Ridge

30
Bradley Vineyards (vineyard)
Kramer Vineyards

25
St. Innocent Winery

20
Achery Summit
Stoller Family Estate

10
Anam Cara
Bella Vida Vineyard
Chemeketa NW Viticulture Center
Et Fille Winery
J. Scott Cellars
Maragas Winery
Namasté Vineyards
Piluso Vineyard & Winery
ROCO WIne
Thistle Wines
Trium Winery

Grapeful Guidance

Linfield begins wine program

BY WINE PRESS STAFF

Linfield College, located in McMinnville, is establishing the "Oregon Wine Industry Experience," a year-long program preparing students for professional careers in Oregon's rapidly growing wine industry. The unique curriculum was made possible with the help of a $48,000 grant from the prestigious James S. Kemper Foundation, based in Chicago.

The program will include the following courses: Summer Wine Institute, Fall Harvest Experience, Wine Career Exploration and Spring Winery Internship at a Willamette Valley winery.

Wine industry professionals from Willamette Valley vineyards and wineries will host and teach courses during the 10-week Summer Wine Institute. Students will learn about grapegrowing, winemaking and bottling, among other topics. Sustainability will be addressed, along with distribution and marketing.

Included in this course is the opportunity to work at the International Pinot Noir Celebration, which attracts 800 wine aficionados from around the world to the Linfield College campus every July. Students will also have the opportunity to interview members of the Oregon Wine Board and visit wineries.

SEE **LINFIELD COLLEGE** ON PAGE 74



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In Memoriam

JOAN DAVENPORT {1937–2013}

Joan (née Lobenstein) Davenport, owner of Wine Country Farms and Armonéa Wines in Dayton, passed away April 21 after a long battle with breast cancer.

Joan, born in Friendship, Wisc., and raised on the family's dairy farm, was one of eight children — Bernie (deceased), Helen (deceased), Larry (deceased), Muriel, Joyce, Joe and Janet. The family bought two horses when she was nine years old. Those early years of riding fueled her lifelong passion and love for horses.

In 1954, Joan married her first husband, Marvin Marti, and had three children, Kevin, Brian and Sherri. In 1968, they divorced; after staying home with her children for years, she began a career in real estate. She worked for Southwest Forest Industries in Phoenix, where the family had moved in 1961. Working her way up in the company, she discovered unexpected land opportunities and bought seven acres in the mountains in Prescott, Ariz., where she built a vacation cabin.

Meanwhile, after being single for many years, Joan met and married Homer Davenport, who was president of the railroad in Snowflake, Ariz., where Southwest also had a large paper mill and lumbering operation. She went to work for one of Southwest's banks and was made manager of the branch in Pinetop, Ariz. They had lived in Snowflake for three years when Willamette Industries, headquartered in Portland, made him an offer to move to Portland.

Because Homer's great uncle was the one who first brought the Arabian horse to the U.S. in 1906 — at the request of Teddy Roosevelt — Joan created her own Arabian horse farm in 1980. She showed her horses in the native costume class of Arabian shows and rode in eight Portland Rose parades, taking first place in 1996.

In 1990, Joan — now divorced from Homer — moved to Dayton and revived a rundown 105- year-old house and farm — the barn was built after the Civil War; its deed was signed by President Andrew Johnson in 1869. With a lot of work, Joan turned the dilapidated property into a bed and breakfast and revived the five-acre vineyard planted in 1970 with help of neighbors David and Dianna Lett.

Today, Wine Country Farm has grown from four rooms to nine. The Arabian horses are still there, while Jake Price's Tennessee Walking horses are brought in for horseback wine tours. Her children Brian Marti and Sherri Harkness, and son-in-law John Harkness run the entire business, including Joan's wine brand, Armonéa, established in 2007. The winery and its tasting room, both located in the old barn, were built in 2006. Alberto Alcazar is the winemaker.

Armonéa means "harmony" in Spanish, a language Joan greatly admired. The label's bright red poppy was chosen for its symbolism of Remembrance Day, honoring those in the military, including two brothers, daughter Sherri, and three grandchildren. The poppy was also her favorite flower.

The B&B is highly regarded; in fact, Wine Country Farm was chosen as one of the "1,000 Places to See Before You Die: World Edition." Her business acumen and real estate success can also be found south of the border at her other B&B, La Paloma, in Ajijic, Mexico.

Joan is survived by her children, Kevin, Brian and Sherri, nine grandchildren (one deceased) and five great-grandchildren.



PHOTO PROVIDED

"My life's journey has always been traveled my way — my direction, my road, my speed. Sometimes that single-mindedness has caused tension or friction. Even close friends and family have probably felt at times that I was being stubborn. I prefer to call it determined. Strong. Stubbornness is a fault to which I do not subscribe. I do, however, admit to determination."

The beginning of Joan Davenport's speech she gave at a WOW (Women of Willamette) event in January 2013.

ARON HESS {1967–2013}

Winemaker and wine industry consultant Aron Hess died Jan. 15 at the age of 45.

Aron was born in Palo Alto, Calif. He attended Pennsylvania State University, earning a degree in political science. He worked at several prominent Oregon wineries over the course of his career. After serving stints as head winemaker at REX HILL and 12th & Maple Wine Co., he teamed with his former wife, Pam Walden, to establish Daedalus Cellars in Dundee and develop the Daedalus and Jezebel brands. She now owns and operates the winery under the auspices of Willful Wine Co.

Since 2010, Aron had worked as a winemaker or winemaking consultant for a number of clients, including Anam Cara Cellars, Longplay Wines and Utopia Vineyard. According to Utopia owner Daniel Warnshuis, the two of them were in the final stages of preparing to launch a new venture called D&A Wines.

Aron is survived by sons Sampson, 9, and Cato, 6; parents Ron Hess of Pennsylvania and Barbara Skipworth of Oregon; sister Nina Hess of Portland; and brother Terry Hess of Pennsylvania.



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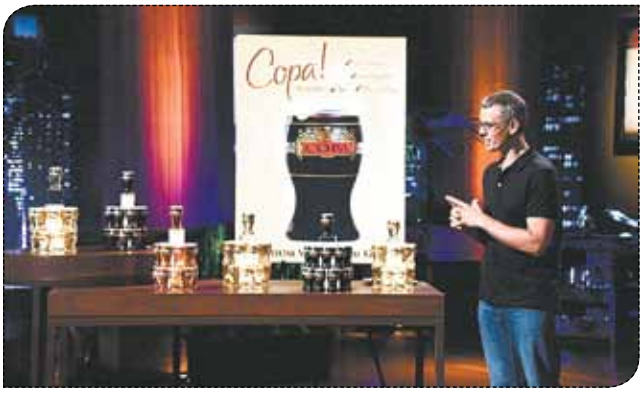

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Shark Tank Twice

Copa Di Vino appears again on ABC show

BY STUART WATSON

James Martin took no money and sold no share of his Copa Di Vino wine enterprise during an unprecedented two appearances on ABC's hit reality show "Shark Tank." But the visibility of those appearances helped the entrepreneur from The Dalles chomp a chunk out of the latent appetite for quality wines in single-serving containers.

After rejecting — twice — investment offers of $600,000 in his company, Martin says the huge television exposure led to a flood of contacts from other interested investors and potential business partners. As a result, he says, he has secured more than $4 million of investment since the initial show aired in the spring of 2011, about a year after he first contacted producers about possibly participating.

That funding helped boost sales from retail outlets in seven states to more than 35. Annual revenues have tracked that same trajectory, rising from around $500,000 before the first show, to roughly $12 million now.

"The exposure's been phenomenal," Martin says. "Very few wine brands get that kind of primetime exposure."

Not bad for a guy who didn't know what "Shark Tank" was until customers visiting Copa's tasting room at the Sunshine Mill complex on the east side of The Dalles suggested Martin consider the reality show hit.

He did, inquired, produced the requisite audition tape, and the next thing you know, he was down at the studios of Sony Pictures Television in Culver City, Calif., taping his first show. He says it's a pretty hardball operation, going head-to-head with people who have banked millions — and, in some cases, billions.

The "sharks" include Mark Cuban, Barbara Corcoran, Daymond John, Kevin O'Leary, Lori Greiner and Robert Herjavec, all willing to grill owners of growth companies, and possibly invest if the candidates adequately defend their business models.

ABOVE: James Martin presents his business venture, Copa Di Vino, to judges on the ABC TV show "Shark Tank."

On Martin's first visit, four of the five sharks dropped out, leaving Martin to duke it out with brash Canadian entrepreneur Kevin O'Leary, former owner of The Learning Company and

SEE **SHARK TANK** ON PAGE 75

NOW OPEN!

Throughout the year, OWP reported on grand openings as well as tasting room renovations

FEB

Dana Campbell Vineyards {Ashland}
New winery offers wine samples with a view, only minutes from downtown

LongSword Winery {Jacksonville}
Winery opens tasting room perfect for watching paragliding madness

Terra Vina Wines {McMinnville}
Winery's tasting room moves from Carlton to downtown Mac

MAR

Belle Fiore Winery {Ashland}
Southern Oregon chateau adds to area's tasting and tourism

Pairings Portland
New PDX wine shop offers bottles and dinner suggestions, too

APR

Lachini Vineyards {Carlton}
Newberg vineyard creates facility/tasting room inside historic downtown building

MAY

Blakeslee Vineyard Estate {Sherwood}
Winery opens friendly tasting room in hills above Sherwood

Eugene Wine Cellars
Winery opens unique facility and tasting room in downtown Eugene

Evening Land/ Le Cadeau Vineyard/ Tertulia Cellars {Dundee}
Three labels open combined tasting room in heart of Dundee

Wild Wines {Jacksonville}
Fruit and herb winery opens organic-feeling tasting room

JUN

Anindor Vineyards {Elkton}
Southern Oregon winery opens upscale yurt as tasting room

Cerulean Skies Winery {Portland}
Hood River winery opens Pearl District tasting room with art gallery and small plate offerings

Naked Winery {Bend}
Gorge-based brand now with second tasting room at Old Mill District

Ponzi Vineyards {Sherwood}
Revered wine family opens sleek tasting room steps from state-of-the-art winery

JUL

Archer Vineyard/ Rizzo Winery {Newberg}
New tasting room showcases two separate brands on Parrot Mountain

L. Donovan Wines {Ashland}
Pallet winemaker opens cozy tasting room at Valley View Orchard

Sokol Blosser {Dayton}
Pioneer winery features modern, destination-worthy tasting room

AUG

Ghost Hill Cellars {Carlton}
Modeled to resemble a prospector's shack, tasting room opens on the estate

Pfeiffer Winery {Junction City}
South Willamette winery opens fireplace pavilion for events and gatherings

The Pines 1852 {Hood River}
The Dalles winery showcases new tasting room, showcasing more inviting experience

OCT

De Ponte Cellars {Carlton}
Dayton winery adds second tasting room inside historic, updated firehouse

Fire + Flood Oregon {Newberg}
Chapter 24 opens downtown tasting room, inspired by valley's soils

Noble Estate {Yachats}
Eugene-based winery launches satellite tasting room on coast

Oregon Wine LAB {Eugene}
Winery/tasting room opens co-op facility in college town's downtown

Paul O'Brien Winery {Roseburg}
Collaboration becomes Umpqua Valley's first urban winery

Purple Cow Vineyards {Newberg}
Boutique winery moves from Forest Grove to new location

NOV

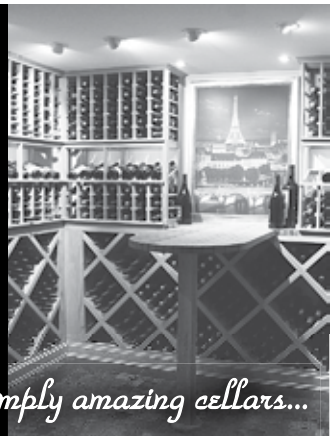
Saffron Fields Vineyard {Yamhill}
Modern, art-filled tasting room features Japanese-inspired gardens

Sweet Cheeks Winery {Eugene}
Winery expands tasting room with covered patio, outdoor fireplace

TeSoÁria Winery {Portland}
Southern Oregon winery creates second tasting room in North Portland

Zimri Cellars/ David Hill {Newberg}
Established brands create second tasting room in downtown

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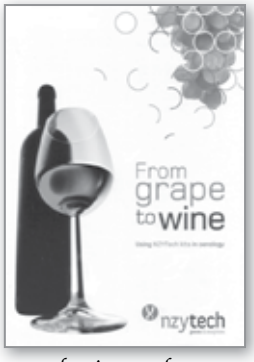
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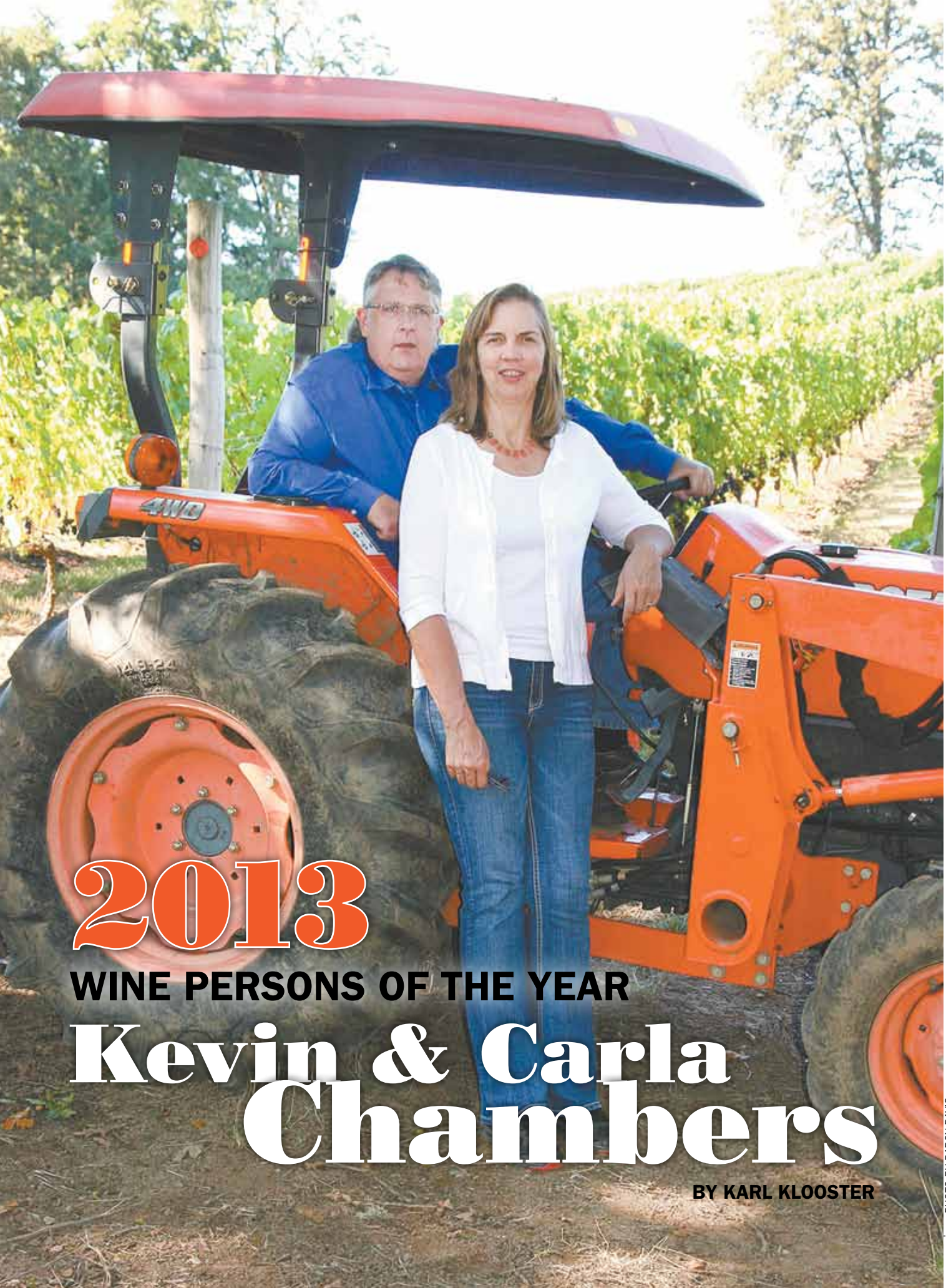
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2013

WINE PERSONS OF THE YEAR

Kevin & Carla Chambers

BY KARL KLOOSTER

PHOTO BY DARCY DAVIS

Kevin and Carla Chambers are as deserving as anyone (or two) in the industry to be named as the *Oregon Wine Press* Oregon Wine Persons of the Year for 2013.

Since the publication first established this award in 2008, it has been our privilege to honor Oregon wine's most outstanding individuals and couples.

Dave and Deolinda Coelho of Coehlo Winery in 2011 and Ken and Karen Wright of Ken Wright Cellars in 2012 are couples previously honored. Ralph Stinton of Grape Escape Winery Tours in 2008, David Lett of The Eyrie Vineyards in 2009, and Dr. Greg Jones of Southern Oregon University in 2010.

The Chambers are well known within Oregon wine circles and beyond for their business acumen and subsequent achievements, as well as their contributions to both the industry and their community.

The co-founding of Oregon Vineyard Supply, the state's largest retailer of equipment and materials for winegrape growing and other agricultural crops, is their most notable success story. Intertwined with OVS is Results Partners, the state's largest vineyard development, management and consulting company, managing over 2,200 acres of vines for more than 50 clients.

Nor can we understate the couple's own grapegrowing and winemaking talents. Since purchasing a small Carlton vineyard in 1990, they have expanded their Resonance Vineyard to 20 acres and elevated its reputation for both fruit quality and wine character to one of the most highly regarded in the state. Working with Results Partners, Carla has had a personal involvement in the vineyard's management. In addition, she and Kevin have made estate wine from several vintages.

This past fall, that high regard gained the attention of famed Burgundian producer Maison Louis Jadot. A deal was struck for the purchase of Resonance Vineyard, and Jadot became only the second French wine company to invest in Oregon following Maison Joseph Drouhin.

Through the years, Kevin has played an active leadership role in the industry. Three terms as president of the Oregon Wine Board, most recently in 2007, is the most prominent. Other industry achievements have included coordinating events at the International Pinot Noir Celebration and Oregon Pinot



PHOTO BY DARCY DAVIS



PHOTO BY DARCY DAVIS

ABOVE: Resonance Vineyard. LEFT: Back (left to right): son, Nate Chambers, daughter, Kaitlyn Clements, son-in-law, Jeramie Clements. Front (left to right): granddaughter, Samantha Clements, Carla and Kevin Chambers, and twin grandsons, Joshua and Jordan Clements. BELOW: OVS offers equipment and supply solutions for winegrowers and other specialty ag producers in the Pacific Northwest.



PHOTO BY MARCUS LARSON



PHOTO PROVIDED

RIGHT: Kevin Chambers stuffs yarrow into a stag's bladder to make Preparation 503, a part of the Demeter Biodynamics regimen. **BELOW:** Kevin and Carla Chambers at the entrance to Sen. Ron Wyden's office in Washington, DC. The couple has lobbied extensively on behalf of the Oregon wine industry.



PHOTO PROVIDED

Camp, as well as lobbying the U.S. Congress and Oregon Legislature on behalf of Oregon wine interests.

Carla's involvement in helping expand public outreach in Carlton added another dimension to the Chambers' list of civic contributions. As a co-founder and board member of Carlton Together Cares, she helped build the community's most valued children's services organization. She was also a founder of Walk in the Park, Carlton's annual wine, food, arts and music festival.

These highlights from their lengthy résumés of accomplishment are widely recognized. Not so well known, however, is the fact that Kevin Chambers and Carla Reynolds first met in sixth grade.

Kevin was already living in Eugene and attending Edgewood Elementary when Carla's father, a college administrator, secured a position at the University of Oregon. Her family moved to Eugene in 1967, and Carla wound up in Kevin's class. They attended grade school together, knowing each other, but just as friendly acquaintances.

They maintained a friendship through high school at South Eugene High but nothing more than that. "I was a real nerd in high school," Kevin said. "I got into chess in a big way and, not to brag, but I won the state championship and ended up traveling around the world to play chess."

Carla enrolled at Oregon State her freshman year while Kevin went to the University of Oregon. Their sophomore year, 1975, Carla decided to return to Eugene, and the two met up once again.

This time things turned out quite differently. They quickly became inseparable, lived together for nearly a year, then pleased their parents with a backyard wedding in 1976.

However, now being married and on their own, they had to figure out a way to pay the bills. Kevin went to work for Weyerhauser while Carla finished college. When Carla graduated in 1978, she found a job, and Kevin returned to school.

Kevin made the most of his two years. He became involved in student government and was elected student body vice president. Excelling academically, he was named the Maurice Harold Hunter Leadership Scholar in 1980.

Carla had a good job with the Lane County Transit District, but Kevin wasn't sure what he wanted to do. He had three standing offers that, though enticing, didn't seem to feel right. Then a college friend, Doug Eisle, suggested he apply at Of Grape and Grain, a Eugene wine shop that had gained quite a good reputation among local wine buffs, which Kevin was rapidly becoming.

Not incidentally, Eisle's parents owned one of the most sought-after vineyards in the Napa Valley. Other classmates included Don Patz, later of Napa Valley Winery, Patz & Hall, and Doug Canepa, whose family founded Marin County gourmet retailer, Mill Valley Market, in 1929.

When Carla went on to work for Eugene Water & Electric Board, Kevin got a job at Of Grape and Grain. It turned out he had such a good palate, he became sought-after on the so called "sip, snort and spit" wine judging circuit. He also began writing about wine, and the combination of talents in those early times led him to acting as a judge at the first American Wine Competition in New York City in 1983.

Two years later, he traveled to Portugal on a writing assignment and met famed wine writer Stephen Tanzer, who was launching his International Wine Cellar publication. Today, his bi-monthly newsletter and blog is second only to Robert Parker's *Wine Advocate*.

By 1990, Kevin had made his way well up the wine management ladder. He helped Fred and Mary Benoit realign their winery operation, which later was sold to Robert Pamplin Jr. — now Anne

I've long thought that one of the world's largest problems was the growing concentration of wealth in too few hands. The economic debacle we're currently living through has highlighted this issue. I believe that employee ownership of businesses is one of the best ways to redistribute wealth."

Kevin Chambers

Amie Vineyards — and served as general manager for Jim Bernau's Willamette Valley Vineyards.

That year, 1990, he and Carla bought the seven-acre vineyard west of Carlton they initially named Reed & Reynolds after Carla's maiden name and Kevin's middle name.

In 1997, the Benoit's son, Mark, contacted Kevin to arrange a meeting. He told the Chambers he had terminal cancer and would like to sell them his young but promising vineyard supply company. The couple found a partner in Dean Forseth, and raised enough money to take over operation of Oregon Vineyard Supply, which was in a perfect position to benefit from the wine industry's surging upswing.

Benoit offered them generous buyout terms, and the trio launched into the building of a business they took from $3 to $30 million by 2007.

From the outset, the Chambers and Forseth had agreed that OVS would eventually be converted to an employee-owned company in the model of Bi-Mart and WinCo. In 2009, that change was put into made.

During an interview with the *News-Register* following the changeover, Chambers said, "I've long thought that one of the world's largest problems was the growing concentration of wealth in too few hands. The economic debacle we're currently living through has highlighted this issue. I believe that employee ownership of businesses is one of the best ways to redistribute wealth."

Carla still works at OVS and expresses pride in what they have accomplished over the past 22 years. "We have focused on being a solution provider," she said. "If a grower has concerns or their crops need improvement, we have the agronomic help they need.

"Presenting educational events and workshops, publication of annual spray programs, having product in stock when needed for the right time of the season at the best price possible. We are farmers serving farmers," she emphasized.

Kevin has relinquished the CEO position to Matt Novak, a young man he brought in to run Results Partners with the thought that he would one day run OVS.

Though the Chambers and Forseth had to steer the company over a very rough road during the worst of the recent recession, they have come through it and are experiencing one of their best years ever.

Bringing in Matt obviously worked out, and Kevin now only consults for the company he co-founded. He is currently overseeing the 80.5-acre property they recently bought atop the Eola Hills with proceeds from the Jadot sale.

"We plan to plant perhaps 30 acres of hazelnuts, 20 acres of wine grapes, perhaps 10 acres of apples and a few acres of vegies, and maybe retain a few acres of Christmas trees," he said. "But first we have 28,000 Christmas trees ready for harvesting and there's a lot more land to be cleared."

In the spirit that typifies the 2013 *Oregon Wine Press* Wine Persons of the Year, the Chambers donated some of those trees to a Carlton Together Cares holiday fundraiser this past December.



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ABOVE: Members of the Yamhill-Carlton AVA Association gather around as Kevin Chambers conducts a class in Biodynamics. LEFT: Kevin and Carla march in the Carlton Fun Days parade in an effort to raise interest in Carlton's annual Walk in the Park event.



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Andrew Rich Wines
PHONE 503-284-6622

Angel Vine
PHONE 503-969-7209

Anne Amie Vineyards
PHONE 305-864-2991

Asilda Wines
PHONE 503-538-3570

Bachelder Oregon
PHONE 905-941-3942

Barking Frog Winery
PHONE 503-702-5029

Belle Pente Wine Cellars
PHONE 503-852-9500

Bramble Hill Vineyard
PHONE 503-522-4320

Cana's Feast Winery
PHONE 503-852-0002

Carlo & Julian

ADDRESS 1000 E. Main Street
CITY Carlton, OR 97111
PHONE 503-852-7432
WEB www.carloandjulianwinery.com
OWNER Felix Madrid
LABELS Carlo & Julian
VARIETIES Pinot Noir, Pinot Blanc, Albariño Sauvignon Blanc, Grenache, Malbec, Syrah, Tempranillo, Merlot, Cabernet Sauvignon
CASE PRODUCTION 1,000
HOURS Sat.–Sun., noon to 5 p.m.
MAP Page 66

Carlo & Julian
ESTATE GROWN PINOT NOIR SINCE 1991

Carlton Cellars
PHONE 503-474-8986

Carlton Hill Wine Co.
PHONE 503-852-7060

Chilmark Wine
PHONE 781-859-9512

D'Anu Wines
PHONE 503-333-9018

De Ponte Cellars
PHONE 503-864-3698

Dos Estevan
PHONE 503-936-6885

Dukes Family Vineyards
PHONE 503-852-6100

Ecosse Wines
PHONE 503-318-7104

EIEIO & Co.
PHONE 503-852-6733

Esper Cellars
PHONE 503-502-5789

Folin Cellars
PHONE 503-805-9735

Ghost Hill Cellars
PHONE 503-555-0104

Gino Cuneo Cellars
PHONE 503-949-1992

Hamacher Wines
PHONE 503-803-6073

Hammer & Tongs
PHONE 503-449-4825

K&M Winery
PHONE 503-625-3236

Kelley Fox Wines
PHONE 503-679-5786

Ken Wright Cellars
PHONE 503-852-7070

Ken Wright Cellars Tasting Room
PHONE 503-882-7070

Kramer Vineyards
PHONE 503-662-4545

Lachini Vineyards
PHONE 206-276-5750

Laurel Ridge Winery

ADDRESS 13301 N.E. Kuehne Rd.
CITY Carlton, OR 97111
PHONE 503-852-7050
WEB www.laurelridgewinery.com
OWNER Susan Teppola
WINEMAKER Chris Berg
VARIETIES Brut, Pinot Gris, Roca Riesling, David's Tableau Vivant, Barrel Select Pinot Noir and Cab Franc Port
CASE PRODUCTION 2,500
HOURS Mon.–Fri., noon to 5 p.m., Sat.–Sun., 11 a.m. to 5 p.m. and by appointment
MAP Page 66

LAUREL RIDGE WINERY

Lazy River Vineyard
PHONE 206-324-6708

Lemelson Vineyards
PHONE 503-852-6619

Lujon Wine Cellars
PHONE 503-270-8153

MacCallum Family Cellars
PHONE 503-282-5244

Mad Violets Wine Co.
PHONE 503-710-8482

Main et Coeur
PHONE 602-717-8364

Merriman Wines
PHONE 503-560-1769

Monks Gate Vineyard
PHONE 503-852-6521

Noble Pig
PHONE 503-474-2000

Omero Cellars

ADDRESS 19486 N.E. Ribbon Ridge Road
CITY Newberg, OR 97132
PHONE 503-852-3067
WEB www.omerocellars.com
EMAIL contact@omerocellars.com
WINEMAKER Sarah Cabot
LABELS Omero Cellars
VARIETIES Pinot Noir, Pinot Gris, Chardonnay
CASE PRODUCTION 3,500
TASTING ROOM 1 Omero Cellars
ADDRESS 116 W. Main Street, Carlton
PHONE 503-852-3067
HOURS Daily, noon to 5 p.m.
TASTING ROOM 2 Carlton Winemakers Studio
ADDRESS 801 N. Scott Street, Carlton
PHONE 503-852-6100
HOURS Daily, 11 a.m. to 5 p.m.
MAP Page 66

Omero CELLARS

Retour Wine Company
PHONE 971-237-4757

Ribbon Ridge Vineyards
PHONE 503-502-5255

Saikkonen Vineyard
PHONE 503-703-9794

Scott Paul Wines
PHONE 503-274-4700

Seven of Hearts

ADDRESS 217 W. Main Street, Carlton
PHONE 971-241-6548
WEB www.sevenofheartswine.com
WINEMAKER Byron Dooley
OWNERS Byron and Dana Dooley
LABELS Luminous Hills, Seven of Hearts
VARIETIES Pinot Noir, Chardonnay, Pinot Gris, Viognier, Roussanne, Sauv Blanc, Riesling, Grenache, Syrah, Mourvèdre, Cinsault, Cab Sauvignon, Cab Franc, Merlot, Tannat, Nebbiolo, Viognier sweet wine (ice wine) Port-style Pinot Noir, Rosés of Pinot Noir, and Cab Franc
CASE PRODUCTION 5,000
HOURS Thurs.—Mon., 11 a.m. to 5 p.m.
MAP Page 66

SEVEN OF HEARTS

WINERIES

CARLTON (CONTINUED)

Siltstone Wines
PHONE 503-864-4858

Soter Vineyards
PHONE 503-662-5600

Stone Griffon Vineyard

ADDRESS 153 Main Street
CITY Carlton, OR 97111
PHONE 971-237-1045
LABELS Stone Griffon Vineyard, Danu
VARIETIES Pinot Noir, Syrah, Merlot, Tempranillo, Cabernet Sauvignon
CASE PRODUCTION 600
HOURS noon to 5 p.m. (Jan.–April); 11 a.m. to 6 p.m. (May–Dec.)
MAP Page 66

Sufi Cellars
PHONE 503-939-3617

The Carlton Winemakers Studio
PHONE 503-852-6100

Troon Vineyard
PHONE 503-852-3084

Trout Lily Ranch
PHONE 503-522-6272

Twelve

ADDRESS 214 West Main Street
CITY Carlton, OR 97111
PHONE 503-757-7082
WEB www.twelvewine.com
EMAIL staff@twelvewine.com
WINEMAKER John Lenyo
OWNERS John and Linda Lenyo
LABELS Twelve
VARIETIES Pinot Noir, white blend
CASE PRODUCTION 1,200
MAP Page 66

Utopia Wines
PHONE 503-687-1671

Wahle Vineyards & Cellars
PHONE 503-852-6100

WildAire Cellars
PHONE 503-851-3689

CORNELIUS

A Blooming Hill Vineyard Winery
PHONE 503-992-1196

Ardiri Winery & Vineyard
PHONE 503-628-0955

Dion Vineyard
PHONE 503-292-3263

Gresser Vineyard
PHONE 503-359-3558

DAYTON

1789 Wines
PHONE 503-435-7882

Archery Summit
PHONE 503-864-4300

Armonéa Wines
PHONE 503-864-3446

De Ponte Cellars
PHONE 503-864-3698

Domaine Serene
PHONE 503-852-7777

Durant Vineyards

ADDRESS 5430 Breyman Orchards Road
CITY Dayton, OR 97114
PHONE 503-864-2000
WEB www.durantvineyards.com
EXECUTIVE WINEMAKER Paul Durant
OWNERS Ken, Penny & Paul Durant
LABEL Durant Vineyards
VARIETIES Pinot Noir, Pinot Gris, Chardonnay
CASE PRODUCTION 2,000
HOURS Open daily 10 a.m. to 5 p.m.
MAP Page 64

Guillen Family Wines
PHONE 503-560-002

Did you know?

The Willamette Valley AVA encompasses the drainage basin of the Willamette River, stretching from the Columbia River in the north to just south of Eugene in the south, where the Willamette Valley ends; and from the Oregon Coast Range in the west to the Cascade Mountains in the east.

Hauer of the Dauen

ADDRESS 16425 S.E. Webfoot Road
CITY Dayton, OR 97114
PHONE 503-868-7359
E-MAIL hauerofdauen@aol.com
WINEMAKER Allen Dauenhauer
OWNERS Carl and Lores Dauenhauer
LABELS Hauer of the Dauen
VARIETIES Estate-grown Pinot Noir, Pinot Gris, Gewürztraminer, Chardonnay, Riesling, Gamay Noir, Lemberger
CASE PRODUCTION 2,500
HOURS Fri.–Mon., noon to 5 p.m., by appointment, open year round.
MAP Page 67

McCleskey Cellars
PHONE 503-590-0454

Methven Family Vineyards
PHONE 503-868-7259

Orchard View Vineyards & Oliver Cellars
PHONE 503-472-0298

Seufert Winery
PHONE 503-709-1255

Stoller Family Estate
PHONE 503-864-3404

Vista Hills Vineyard
PHONE 503-864-3200

White Rose Estate
PHONE 541-513-2935

Winter's Hill Vineyard
PHONE 503-864-3992

DUNDEE

12th & Maple Wine Co.
PHONE 503-538-7724

Angela Estate
PHONE 503-522-6972

Antica Terra/Lillian
PHONE 503-244-1748

Argyle Winery
PHONE 503-538-8520

Arterberry Maresh
PHONE 503-434-7689

Ayoub Wines
PHONE 503-805-2154

Baptista Maresh Vineyard
PHONE 503-240-9313

Barrel Fence Cellars
PHONE 503-538-7177

Barron Wahl Wines
PHONE 503-625-1694

Black Walnut Inn & Vineyard/Utz Wines
PHONE 503-538-8663

Cameron Winery
PHONE 503-538-0336

Did you know?

At 5,200 square miles, the Willamette Valley AVA is the largest in the state, and contains most of the state's wineries and vineyards. The boundaries of the AVA were established in 1984.

Cathedral Ridge Winery
PHONE 541-386-2882

Crumbled Rock Winery
PHONE 503-538-7011

Domaine Drouhin Oregon
PHONE 503-864-2700

Domaine Trouvére
PHONE 503-538-6476

Domaine Verdant
PHONE 503-662-3394

Duck Pond Cellars
PHONE 503-538-3199

Erath Winery
PHONE 503-538-3318

Evening Land Vineyards

TASTING ROOM 1326 N Hwy. 99W, Ste. 100
CITY Dundee, OR 97115
EMAIL oregonhospitality@elvwines.com
WEB www.eveninglandvineyards.com
LABELS Evening Land Vineyards, Evening Land Au Château de Bligny
TOP VARIETIES Pinot Noir, Chardonnay
CASE PRODUCTION 20,000
HOURS High-Season, 10 a.m. to 5 p.m. daily; Off-Season, Closed Tues./Wed.
BIO Producing unique and distinctive terroir-driven wines in Oregon, California and Burgundy, France.
MAP Page 64

The Four Graces
PHONE 503-554-8000

Hawkins Cellars
PHONE 503-473-1706

Hyland Estates
PHONE 503-474-0799

Interrobang
PHONE 503-889-8814

KV Wines
PHONE 612-359-9449

Lange Winery
PHONE 503-538-6476

Le Cadeau Vineyard/Aubichon Cellars
PHONE 503-625-2777

Macindoe Family Cellars
PHONE 503-538-7724

Maresh Red Barn Tasting Room

ADDRESS 9325 Worden Hill Road
CITY Dundee, OR 97115
PHONE 503-537-1098
FEATURED WINES BY Arterberry Maresh, Powell Hill Winery, Maresh Vineyard
VARIETIES Pinot Noir, Chardonnay, Riesling
HOURS noon–5 p.m. Fri.,Sat. & Sun. (Mar.–Dec.)
MAP Page 64

Nemarniki Vineyard
PHONE 503-554-0105

NW Wine Company
PHONE 503-474-0799

Ponzi Wine Bar
ADDRESS 100B S.W. Seventh Street, Dundee
PHONE 503-554-1500
WEB www.ponziwinebar.com

Powell Hill Cellars
PHONE 503-560-5246

PH Winery/Purple Hands Tasting Room

ADDRESS 10505 N.E. Red Hills Rd.
CITY Dundee, OR 97115
PHONE 503-538-7625
WEB www.purplehandswine.com
OWNERS Cody and Marque Wright
WINEMAKER Cody Wright
LABELS PH Winery, Purple Hands Wines
VARIETIES Pinot Noir
CASE PRODUCTION 3,000
HOURS Thurs.–Sun., 11 a.m. to 5 p.m. or by appointment.
MAP Page 64

Quest Cellars
PHONE 503-487-7691

Sokol Blosser Winery
PHONE 503-864-2282

Tertulia Cellars
PHONE 503-554-8995

Thistle Wines
PHONE 503-590-0449

Torii Mor Winery
PHONE 503-434-1439

Winderlea Vineyard & Winery
PHONE 503-487-6167

Wine By Joe/Dobbes Family Estate/Jovino
PHONE 503-538-1141

Zerba Cellars
PHONE 541-938-9463

FOREST GROVE

Apolloni Vineyards
PHONE 503-359-3606

ARC Winery
PHONE 503-524-5663

Holden Wine Co.
PHONE 480-773-0112

Marshall Davis Wine
PHONE 541-350-6113

Momokawa Premium Saké
PHONE 503-357-7056

Montinore Vineyards
PHONE 503-359-5012

Provincial Vineyards
PHONE 503-707-0390

Shafer Vineyards Cellars
PHONE 503-357-6604

Tualatin Vineyards
PHONE 503-588-9463

GASTON

ADEA Wine Company
PHONE 503-662-4509

AF Nichols Wines
PHONE 971-219-9561

Beacon Hill Winery
PHONE 503-550-2502

Big Table Farm
PHONE 503-662-3129

Bishop Creek Cellars
PHONE 503-550-7700

Boulay Wine Co.
PHONE 206-459-1130

Cancilla Cellars
PHONE 503-985-7327

Carden Cellars/Bomb Wines
PHONE 973-900-7087

Cerceau Wines
PHONE 646-217-9765

Eisold Smith Wines
PHONE 503-613-8375

Elk Cove Vineyards

ADDRESS 27751 N.W. Olson Road
CITY Gaston, OR 97119
PHONE 503-985-7760/877-ELK-COVE
WEB www.elkcove.com
WINEMAKER Adam Campbell
OWNERS Pat and Joe Campbell; and Adam and Carrie Campbell
LABELS Elk Cove Vineyards
VARIETIES Pinot Gris, Pinot Blanc, Pinot Noir, Riesling
CASE PRODUCTION 35,000
HOURS Daily, 10 a.m. to 5 p.m.
MAP Page 65

WINERIES

GASTON (CONTINUED)

Harper Voit Wines
PHONE 503-583-4221

Imbue Cellars
PHONE 503-442-3940

Kramer Vineyards

ADDRESS 26830 N.W. Olson Road
CITY Gaston, OR 97119
PHONE 503-662-4545
WEB www.kramervineyards.com
WINEMAKERS Kimberley, Keith, Trudy Kramer
OWNERS Trudy and Keith Kramer
LABELS Kramer Vineyards
VARIETIES Pinot Noir, Chardonnay, Pinot Gris, Müller-Thurgau and Sparkling Wines
CASE PRODUCTION 2,100
HOURS Daily, 11 a.m. to 5 p.m. (April–Oct.); Thurs.–Sun. 11 a.m. to 5 p.m. (Nov.–March)
TASTING ROOM 258 N. Kutch Ste. B, Carlton
HOURS Sat.–Sun. 11 a.m. to 5 p.m. (Nov.–March) Fri.–Sun. (April–Oct.)
MAP Page 65

KRAMER VINEYARDS
EST 1984

Labor Wines
PHONE 702-466-0987

Leah Jorgensen Cellars
PHONE 503-713-3277

Oppressed Wines
PHONE 503-860-3044

Patton Valley Vineyard

ADDRESS 9449 S.W. Old Hwy. 47
CITY Gaston, OR 97119
PHONE 503-985-3445
WEB www.pattonvalley.com
OWNER Monte & Sherie Pitt, Dave Chen
LABELS Patton Valley Vineyard
VARIETIES Pinot Noir, Pinot Noir Rosé, Pinot Noir Blanc, Syrah
CASE PRODUCTION 3,500
HOURS Thur.–Mon., 11 a.m. to 5 p.m. (Jan. & Feb. weekends only)
MAP Page 65

PATTON VALLEY VINEYARD

Plum Hill Vineyards
PHONE 503-359-1946

Tendril Wine Cellars
PHONE 503-474-7705

Twelve
PHONE 503-358-6707

WildAire Cellars
PHONE 503-851-3689

HILLSBORO

Blizzard Wines
PHONE 360-904-1668

Freja Vineyards
PHONE 503-628-0337

Garden Vineyards
PHONE 503-547-9046

Helvetia Winery
PHONE 503-348-0882

J Albin Winery
PHONE 541-510-4707

Meier Farms Vineyard
PHONE 503-849-4978

Montebruno
PHONE 503-628-7829

Oak Knoll Winery
PHONE 503-648-8198

Ruby Vineyard & Winery
PHONE 503-628-1298

LAFAYETTE

Barbara Thomas Wines
PHONE 503-789-4721

Gypsy Dancer Estates
PHONE 503-852-3035

McMINNVILLE

Anthony Dell Cellars
PHONE 503-910-8874

Biggio Hamina Cellars
PHONE 503-737-9703

Brittan Vineyards
PHONE 509-989-2507

Coeur de Terre
PHONE 503-472-3976

Coleman Vineyard
PHONE 503-843-2707

Day Wines
PHONE 503-860-8920

DeFerrari Wines
PHONE 503-550-4464

Denison Cellars
PHONE 541-517-3370

Dominio IV
PHONE 503-852-6100

Eminent Domaine
PHONE 503-474-4443

The Eyrie Vineyards
PHONE 503-472-6315

Grochau Cellars
PHONE 503-522-2455

Libra Wines
PHONE 503-313-1775

Love & Squalor Wine
503-453-9505

Lumos Wine Company
PHONE 541-929-3519

Mac Meadows Winery
PHONE 503-472-4174

Matello Wines
PHONE 503-939-1308

Did you know?

Oregon is the fourth largest wine-producing state.

Maysara

ADDRESS 15765 S.W. Muddy Valley Road
CITY McMinnville, OR 97128
PHONE 503-843-1234
WEB www.Maysara.com
WINEMAKER Tahmiene Momtazi
LABELS Maysara & Three Degrees
VARIETIES Pinot Noir, Pinot Gris, Pinot Blanc, Sparkling Rosé
CASE PRODUCTION 10,000 cases
HOURS 11 a.m. to 4 p.m.
MAP Page 67

MAYSARA

Missing Silo Wines
PHONE 503-422-1162

Noel Family Vineyard
PHONE 503-723-6228

Panther Creek Cellars
PHONE 503-313-1775

R. Stuart & Co.
PHONE 503-472-6990

R. Stuart & Co. Wine Bar
PHONE 503-472-6990

Remy Wines
PHONE 503-560-2003

Sarah Powell Wines
PHONE 509-455-4151

Spangler Vineyards
PHONE 541-679-9654

Stone Wolf Cellars
PHONE 503-434-9025

Stony Mountain Vineyard
PHONE 503-550-6317

Temptress Wines
PHONE 503-730-9633

Terra Vina Wines
PHONE 503-925-0712

Walnut City Wineworks
PHONE 503-437-4207

Westrey Wine Co.
PHONE 503-224-7809

Willamette Valley Vineyards Wine Center
PHONE 503-883-9034

Xylem Wines
PHONE 405-570-6168

Yamhill Valley Vineyards
PHONE 503-843-3100

Youngberg Hill Vineyard & Inn

ADDRESS 10660 S.W. Youngberg Hill Road
CITY McMinnville OR 97128
PHONE 503-472-2727
WEB www.youngberghill.com
OWNERS Nicolette and Wayne Bailey
WINEMAKER Wayne Bailey
LABEL Youngberg Hill
VARIETIES Pinot Gris, Pinot Blanc, Pinot Noir
CASE PRODUCTION 1,500
HOURS Daily, 10 a.m. to 4 p.m.
MAP Page 67

EST. 1989
YOUNGBERG HILL

Z'IVO Wines
PHONE 503-705-9398

NEWBERG

A to Z Wineworks
PHONE 503-538-0666

Acme Wineworks
PHONE 503-852-6969

Adelsheim Vineyard

ADDRESS 16800 N.E. Calkins Lane
CITY Newberg, OR 97132
PHONE 503-538-3652
WEB www.adelsheim.com
OWNER David Adelsheim, Ginny Adelsheim, Jack & Lynn Loacker
WINEMAKER Dave Paige
LABELS Adelsheim
VARIETIES Pinot noir, Pinot gris, Chardonnay, Pinot blanc, Auxerrois, Syrah
CASE PRODUCTION 40,000
HOURS 7 days, 11 a.m. to 4 p.m.
MAP Page 64

ADELSHEIM

Alexana Winery
PHONE 503-852-3013

Anam Cara Cellars
PHONE 503-956-7909

Ancient Cellars
PHONE 503-437-4827

Anderson Family Vineyard
PHONE 503-554-5541

ArborBrook Vineyards
PHONE 503-789-8134

Archer Wines
PHONE 503-970-0326

Artisanal Wine Cellars
PHONE 503-537-2094

August Cellars/Clare Cellars
PHONE 503-554-6766

Ayres Wines
PHONE 503-554-9150

Beaux Frères
PHONE 503-537-1137

Bergström Wines
PHONE 503-538-8705

Brick House Wine Company
PHONE 503-538-5136

Chapter 24 Vineyards
PHONE 917-374-7285

Chehalem
PHONE 503-538-4700

Chehalem Tasting Room
PHONE 503-538-4700

Cliff Creek Cellars

NEWBERG TASTING ROOM
214 E First St. Newberg, OR 97132
VINEYARD TASTING ROOM
1015 McDonough Rd. Gold Hill, OR 97525
NEWBERG 503-487-6692
VINEYARD 541-855-5330
WEB www.cliffcreek.com
OWNERS The Garvin Family
LABELS Cliff Creek Cellars, Red Red Wine, NI Bar Reserve
VARIETIES Merlot, Syrah, Sangiovesse, Cabernet Franc, Cabernet Sauvignon, Claret and Super Tuscan
CASE PRODUCTION 5,000
HOURS NEWBERG Sun.–Thur., 12 p.m. to 5 p.m.; Fri.–Sat., 12 p.m. to 6 p.m.; Closed Christmas Eve & Christmas, Fourth of July, Dec. 31–Jan. 10, 2014
HOURS VINEYARD Thur.–Mon., 12 p.m. to 5 p.m.; Closed Christmas Eve & Christmas, Fourth of July, Dec. 31–Jan. 10, 2014
MAP Page 65

Cliff Creek CELLARS

Coattails
PHONE 503-330-5107

Colene Clemens Vineyards
PHONE 503-357-5613

Crowley Wines
PHONE 971-645-3547

Dark Horse Wine Bar

ADDRESS 1505 Portland Road
CITY Newberg, OR 97132
WEB www.darkhorsewinebar.com
WEB facebook.com/darkhorsemedicivineyards
OWNER Hal Medici
WINEMAKERS Peter Rosback, Dick Ferraro
LABELS Medici Vineyards, Sineann, Ferraro Cellar
TOP 5 VARIETIES Big Bold Reds, Pinot Noir, Whites, Dessert Wines
HOURS Open 6 days a week, Closed on Wednesdays
MAP Page 65

DARK HORSE WINE BAR

David Hill Tasting Room
PHONE 503-992-8545

Et Fille Wines
PHONE 503-449-5030

Fairsing Vineyard
PHONE 503-628-0968

Ferraro Wines
PHONE 503-645-0627

Fox Farm Vineyards & Wine Bar
PHONE 503-538-8466

Halliday Hill
PHONE 503-537-1926

Idealist Wines
PHONE 503-474-8886

JK Carriere
PHONE 503-554-0721

Lachini Vineyards
PHONE 503-864-4553

Longplay Wine

ADDRESS 215 E. First Street
CITY Newberg, OR 97132
PHONE 503-489-8466
WEB www.longplaywine.com
OWNER Todd Hansen
LABELS Longplay Wine
VARIETIES Pinot Noir, Chardonnay
CASE PRODUCTION 500 to 600
HOURS Fri.–Sun., 11 a.m. to 5 p.m. (February–mid-December)
MAP Page 65

Longplay

WINERIES

NEWBERG (CONTINUED)

J. Christopher Wines/Loosen
PHONE 503-984-3041

Matzinger Davies
PHONE 503-593-6168

McKinlay Vineyards
PHONE 503-625-2534

Medici Vineyards
PHONE 503-538-9668

Natalie's Estate Winery
PHONE 503-554-9350

Native Flora Wines
PHONE 503-422-1162

Norris Mckinley
PHONE 714-841-8877

Olenik Vineyards
PHONE 858-204-5687

Ovum Wines
PHONE 407-929-8335

Owen Roe
PHONE 503-678-6514

Patricia Green Cellars
PHONE 503-554-0821

Penner-Ash Wine Cellars
PHONE 503-554-5545

The Potter's Vineyard
PHONE 503-504-3796

Privé Vineyard
PHONE 503-554-0464

Purple Cow Vineyards
PHONE 971-259-8269

Raptor Ridge
PHONE 503-887-5595

Redman Wines
PHONE 503-554-1290

REX HILL

ADDRESS 30835 N. Highway 99W
CITY Newberg, OR 97132
PHONE 503-538-0666
WEB www.REXHILL.com
WINEMAKER Michael Davies
OWNERS Bill Hatcher, Deb Hatcher, Sam Tannahill & Cheryl Francis
LABELS REX HILL
VARIETIES Pinot Noir, Chardonnay
CASE PRODUCTION 10,978
HOURS Daily, 10 a.m. to 5 p.m.
MAP Page 64

REX HILL

Ribbon Ridge Estate
PHONE 503-538-5086

Rizzo Winery
PHONE 503-579-1184

Rocky Point Cellars
PHONE 509-995-2771

Roco Winery
PHONE 503-538-7625

Shea Wine Cellars
PHONE 503-241-6527

Stephen Goff Wines
PHONE 503-314-3423

Styring Vineyards
PHONE 503-866-6741

Suzor Wines
PHONE 503-593-499

Three Trees Lane
PHONE 971-241-7737

Trisaetum Vineyards
PHONE 503-435-9627

Utopia Wines
PHONE 503-298-7841

Vercingetorix
PHONE 503-538-9895

Vidon Vineyards
PHONE 503-538-4092

Volaré Vineyards
PHONE 503-358-8568

Whistling Ridge Vineyards
PHONE 503-538-6641

Zimri Cellars
PHONE 503-260-7529

NORTH PLAINS

Abbey Creek Vineyard
PHONE 503-389-0619

SHERIDAN

J Wrigley
PHONE 503-857-8287

Open Book Wines
PHONE 503-867-4086

Ransom Wine Company
PHONE 503-876-5022

SHERWOOD

Alloro Vineyard
PHONE 503-320-5696

Beckham Estate Vineyard

ADDRESS 30790 S.W. Heater Road
CITY Sherwood, OR 97140
PHONE 971-645-3466
WEB www.beckhamestatevineyard.com
EMAIL annedria@beckhamestatevineyard.com
WINEMAKER Andrew Beckham
OWNERS Annedria and Andrew Beckham
LABELS Beckham Estate Vineyard
VARIETIES Pinot Noir
CASE PRODUCTION 600
HOURS Sat., 11 a.m. to 5 p.m. or by appointment. Open Memorial, Labor and Thanksgiving weekends
MAP Page 64

Beckham ESTATE VINEYARD

Blakeslee Vineyard Estate

ADDRESS 20875 S.W. Chapman Road
CITY Sherwood, OR 97140
PHONE 503-625-6902
WEB www.blakesleevineyard.com
OWNER Bill & Sheila Blakeslee
VARIETIES Riesling, Chardonnay, Rosé, Pinot Noir
CASE PRODUCTION 2,400
HOURS Thur.–Mon., 11 a.m. to 5 p.m.
MAP Page 64

BLAKESLEE VINEYARD ESTATE

Hawks View Cellars
PHONE 503-625-1591

Quailhurst Vineyard Estate

ADDRESS 16031 S.W. Pleasant Hill Rd., Sherwood
PHONE 503-936-3633
WEB www.quailhurstwines.com

Pamplin Vineyards
PHONE 503-864-2991

Ponzi Vineyards

ADDRESS 19500 S.W. Mountain Home Road, Sherwood
PHONE 503-628-1227
WEB www.ponziwines.com

Rallison Cellars
PHONE 503-381-7378

ST. PAUL

Lady Hill
PHONE 503-678-5433

Sineann
PHONE 503-341-2698

Zanzibar Cellars
PHONE 503-319-8880

TUALATIN

Aberrant Cellars
PHONE 303-870-0004

Carabella Vineyard
PHONE 503-925-0972

Christopher Michael Wines
PHONE 775-901-3007

Union Wine Co.
PHONE 971-322-4791

WEST LINN

Holloran Vineyard Wines
PHONE 503-655-2122

Meredith Love
PHONE 503-451-3414

Oswego Hills
PHONE 503-655-2599

Pete's Mountain Vineyard
PHONE 503-656-2130

Ribera Vineyards
PHONE 503-638-7323

WILSONVILLE

Terra Vina Wines
PHONE 503-925-0712

Did you know?

The Willamette Valley AVA contains six sub-AVAs: Chehalem Mountains, Dundee Hills, Eola-Amity Hills, McMinnville, Ribbon Ridge, Yamhill-Carlton.

YAMHILL

Atticus Wine
PHONE 503-662-3485

Deux Vert Vineyard
PHONE 503-662-3090

Grand Cru Estates
PHONE 503-662-3700

Kason Vineyards
PHONE 503-537-3070

Lenné
PHONE 503-956-2256

Roots Vineyard/Roots Wine Co.
PHONE 503-662-4652

Saffron Fields Vineyard
PHONE 503-662-2839

Soléna Estate
PHONE 503-662-3700

Stag Hollow

ADDRESS 7930 N.E. Blackburn Road
CITY Yamhill, OR 97148
PHONE 503-662-5609
WEB www.staghollow.com
OWNERS Jill Zarnowitz and Mark Huff
WINEMAKER Mark Huff
LABELS Stag Hollow
VARIETIES Pinot Noir, Dolcetto, Muscat, Red Blend
CASE PRODUCTION 1,500
HOURS Open Memorial and Thanksgiving Weekends or By Appointment
MAP Page 66

STAG HOLLOW

WillaKenzie Estate
PHONE 503-662-3280

Central Willamette Valley

AMITY

Amity Vineyards

ADDRESS 18150 Amity Vineyards Road, Amity
PHONE 503-835-2362 Ext. 1#
WEB www.amityvineyards.com

Brooks
PHONE 503-435-1278

Coelho Winery
PHONE 503-835-1016

Dukes Family Vineyards

ADDRESS 7845 S.E. Amity Road
CITY Amity, OR 97101
PHONE 503-835-0620
WEB www.dukesfamilyvineyards.com
EMAIL info@dukesfamilyvineyards.com
WINEMAKER Kelly Kidneigh
OWNERS Pat and Jackie Dukes
LABELS Dukes Family Vineyards
VARIETIES Pinot Noir, Syrah
CASE PRODUCTION 1,200
HOURS By appointment
MAP Page 67

DUKES
FAMILY VINEYARDS

Iota Cellars
PHONE 503-835-4610

Keeler Estate
PHONE 503-835-0154

Kristin Hill Winery

ADDRESS 3330 S.E. Amity-Dayton Highway, Amity
PHONE 503-835-0850
WEB www.kristinhillwinery.com

Mia Sonatina Cellars

ADDRESS 102 Nursery Street
CITY Amity, OR 97111
PHONE 503-449-0834
WEB facebook.com/miasonatina, www.miasonatina.com
OWNERS Vern & Jo Spencer
WINEMAKER Vern Spencer
TOP VARIETIES *Wines crafted in an "Old-World" style.* Cabernet Franc, Cabernet Sauvignon, Tempranillo, Pinot Noir, Pinot Gris
CASE PRODUCTION 1,000 cases
HOURS Sat. and Sun. noon–5 p.m., other times by appointment. Closed January
MAP Page 67

Mia Sonatina Cellars

Mystic Wines
PHONE 503-581-2769

Samuel Robert Winery
PHONE 503-835-0678

Wine Fauve
PHONE 503-819-5685

DALLAS

Amalie Robert Estate
PHONE 503-831-4703

Chateau Bianca
PHONE 503-623-6181

Genius Loci
PHONE 503-407-7589

Illahe Vineyards & Winery
PHONE 503-831-1248

Namasté Vineyards

ADDRESS 5600 Van Well Road
CITY Dallas, OR 97338
PHONE 503-623-4150
WEB www.namastevineyards.com
OWNERS Dave and Casi Masciorini
VARIETIES Pinot Noir, Chardonnay, Riesling, Gewürztraminer, Cabernet Sauvignon, Merlot, Syrah
CASE PRODUCTION 2,000
HOURS Daily, noon to 6 p.m.
TASTING ROOM 2 Opening March 2014
ADDRESS 3250 Pacificy Hwy. Independence
MAP Page 68

NAMASTÉ
VINEYARDS

Scenic Valley Vineyard
PHONE 503-393-4926

Van Duzer Vineyards
PHONE 503-623-6420

RICKREALL

Cherry Hill Winery
PHONE 317-848-9724

Dragonfly Creek
PHONE 503-623-5380

Eola Hills Wine Cellars

ADDRESS 501 S. Pacific Highway 99W
CITY Rickreall, OR 97371
PHONE 503-623-2405
WEB www.eolahillswinery.com
OWNER Corporation
WINEMAKER Steve Anderson
LABELS Eola Hills
VARIETIES Pinot Noir, Chardonnay, Pinot Gris, Cabernet Sauvignon, Zinfandel
CASE PRODUCTION 50,000
HOURS Daily, 10 a.m. to 5 p.m.
MAP Page 68

Eola Hills

WINERIES

RICKREALL (CONTINUED)

Firesteed

ADDRESS 2200 N Pacific Hwy. W.
CITY Rickreall, OR 97371
PHONE 503-623-8683
WEB www.firesteed.com
WINEMAKER Bryan Croft
OWNER Howard Rossbach
LABELS Firesteed & Citation
VARIETIES Riesling, Pinot Gris, Chardonnay, Rosé, Pinot Noir
CASE PRODUCTION ~60,000 – 65,000
HOURS 11 a.m. to 5 p.m. daily
MAP Page 68

Johan Vineyards
PHONE 303-909-8539

Left Coast Cellars
PHONE 863-738-5779

Naked Grape Winery
PHONE 503-201-4774

Pinot Vista Vineyards
PHONE 503-435-8362

Stock Cellars
PHONE 503-583-0853

Terrapin Cellars
PHONE 503-871-9526

Wahle Vineyards & Cellars
PHONE 503-241-3385

Winehouse
PHONE 541-510-7024

SALEM

Ankeny Vineyards
PHONE 503-378-1498

Arcane Cellars
PHONE 503-868-7076

Atomic Wineworks
PHONE 503-953-2850

Authentique Wine Cellars
PHONE 503-307-1593

Bethel Heights Vineyard
PHONE 503-581-2262

Bjornson Vineyard
PHONE 503-593-1584

Bodhichitta Winery
PHONE 503-795-1679

Bryn Mawr Vineyards

ADDRESS 5955 Bethel Heights Rd. N.W.
CITY Salem OR 97304
PHONE 503-581-4286
WEB www.brynmawrvineyards.com
WINEMAKER Rachel Rose
OWNERS Jon and Kathy Lauer
LABELS Bryn Mawr Vineyards
VARIETIES Pinot Noir, Chardonnay, Pinot Blanc, Tempranillo, Rosé of Pinot Noir
CASE PRODUCTION 1,450
HOURS 11 a.m. to 5 p.m., Tues.–Sun. (March–Dec.); 11 a.m. to 5 p.m., Sat.–Sun. (Jan.–Feb.); or by appointment (appt@brynmawrvineyards.com)
MAP Page 68

Coria Estates
PHONE 503-399-1044

Cottonwood Winery of Oregon

ADDRESS 12600 Jerusalem Hill Road N.W. (business only/no sales)
CITY Salem, OR 97304
PHONE 503-860-9194
OWNERS Phil and Aaron Lieberman
WINEMAKER Aaron Lieberman
WEB www.cottonwoodwinery.com
EMAIL info@cottonwoodwinery.com
LABELS Cottonwood Winery of Oregon
VARIETIES Small lots of Pinot noir, Syrah, Sauvignon blanc. Limited production sparkling, Cabernet sauvignon, Estate Chardonnay, Müller-Thurgau, Tempranillo, and red and white blends.
CASE PRODUCTION 1,500 to 2,000
HOW TO BUY Web, Northwest Retailers & Special Events/Festivals

Cristom Vineyards
PHONE 503-375-3068

Cubanísimo Vineyards
PHONE 503-588-1763

Druvor Hill
PHONE 303-926-0759

Evening Land Vineyard
PHONE 707-320-2485

Evesham Wood Vineyard & Winery
PHONE 503-701-6752

Gerrie Cellars
PHONE 503-375-3068

Haden Fig
PHONE 503-701-6752

Hellgate Cellars
PHONE 503-953-2850

Honeywood Winery

ADDRESS 1350 Hines Street S.E.
CITY Salem, OR 97302
PHONE 503-362-4111, 800-726-4101
WEB www.honeywoodwinery.com
OWNER Paul & Marlene Gallick
WINEMAKER Marlene Gallick
LABELS Honeywood and Dog Gone Wines
VARIETIES Pinot Noir, Pinot Gris, Hard Apple Cider, Mead, as well as 50-plus others wines to choose from.
CASE PRODUCTION 30,000
HOURS Mon.–Fri., 9 a.m. to 6 p.m.; Sat. 10 a.m to 6 p.m.; Sun. 11 a.m. to 6 p.m.
MAP Page 68

Ipacs Cellars
PHONE 503-999-2228

Kathken Vineyards
PHONE 503-316-3911

Lewman Vineyards
PHONE 503-365-8859

Northwest Viticulture Center
PHONE 503-399-6535

Orchard Heights Winery

ADDRESS 6057 Orchard Heights Rd. N.W.
CITY Salem, OR 97304
WEB www.orchardheightswinery.com
OWNERS Michael and Gwen Purdy
WINEMAKER Carole Wyscaver
LABELS Orchard Heights Winery and Island Princess
VARIETIES Gewürztraminer, Pinot Noir, Pinot Gris, Riesling and Late Harvest
CASE PRODUCTION 3,500
HOURS Mon.–Sat., 11 a.m. to 4 p.m.; Sun., 9 a.m. to 4 p.m.
MAP Page 68

Pudding River Wine Cellars
PHONE 503-365-0391

Redhawk Winery
PHONE 503-362-1596

Did you know?

According to the Oregon Vineyard & Winery Census Report (SOU), 28,565 tons of Pinot Noir were produced in 2012. Next highest varietal? Pinot Gris with 7, 423 tons.

Sass Winery
PHONE 503-391-9991

St. Innocent Winery/Zenith Vineyard
PHONE 503-378-1526

St John's Cellars
PHONE 503-953-2850

Stangeland Vineyards

ADDRESS 8500 Hopewell Road N.W.
CITY Salem, OR 97304
PHONE 503-581-0355
WEB www.stangelandwinery.com
OWNER Larry D. Miller
WINEMAKER Larry D. Miller
LABEL Stangeland Vineyards
VARIETIES Pinot Noir, Chardonnay, Pinot Gris, Gewürztraminer, Chardonnay, Tempranillo and dessert wine
CASE PRODUCTION 2,400
HOURS Tues.–Sun., noon to 5 p.m. (May–Nov.); Fri.–Sun., noon to 5 p.m. (Dec.–April); Mon., by chance or appointment.
MAP Page 68

Stangeland VINEYARDS

Symbion Vineyards
PHONE 503-871-8929

Tunkalilla Vineyards
PHONE 503-363-8905

Twin Fir Vineyards
PHONE 503-363-4981

Vitae Springs Vineyard
PHONE 503-588-0896

Walter Scott Wines
PHONE 503-522-0789

Whistling Dog Cellars
PHONE 503-329-5114

Witness Tree Vineyard
PHONE 503-585-7874

TURNER

Willamette Valley Vineyards
PHONE 503-588-9463

East Willamette Valley

AUMSVILLE

Piluso Vineyard & Winery

ADDRESS 6654 Shaw Hwy. S.E.
CITY Aumsville OR 97325
PHONE 503-749-4125
WEB www.pilusowines.com
OWNER Sandee and Pinky Piluso
WINEMAKER Sandee Piluso
LABELS Piluso Vineyard & Winery
TOP 5 Pinot Noir, Tempranillo, Dolcetto, Gamay Noir, Gruner Veltliner
CASE PRODUCTION 600 cases
HOURS Open April–Dec., Weekends 11 a.m.–5 p.m.
MAP Page 68



AURORA

Champoeg Wine Cellars
PHONE 503-692-9666

CANBY

Postlewaits
PHONE 503-651-2269

St Josef's Wine Cellar
PHONE 503-651-3190

LAKE OSWEGO

Monte Ferro
PHONE 503-803-9180

MOLALLA

Alexeli Vineyard & Winery
PHONE 503-757-6154

Gonzales Wine Company
PHONE 503-688-8650

MT. ANGEL

Mt. Angel Cellars & Vineyards/ Carlovanna Vineyards
ADDRESS 215 N. Main Street, Mt. Angel
PHONE 503-779-7584
WEB www.facebook.com/MtAngelCV

OREGON CITY

Christopher Bridge Cellars
PHONE 503-263-6267

Deux Fen Estates
PHONE 503-939-5810

Forest Edge Vineyard
PHONE 503-632-8122

King's Raven Winery
PHONE 50-656-4498

Teutonic Wine Company
PHONE 503-705-6311

Villa Catalana Cellars
PHONE 503-780-6200

SCOTTS MILLS

Abiqua Wind Vineyard
PHONE 503-874-9818

Domaine Margelle
PHONE 503-873-0692

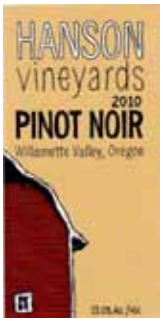
SILVERTON

Vitis Ridge
PHONE 503-873-9800

WOODBURN

Hanson Vineyards

ADDRESS 34948 S. Barlow Rd., Woodburn
PHONE 971-338-9760
WEB www.hansonvineyards.com
OWNERS Jason, Clark and Marlene Hanson
LABELS Hanson Vineyards
TOP 5 VARIETIES Pinot Noir, Pinot Noir Blanc, Riesling, Pinot Gris, Dry Rosé
CASE PRODUCTION 750
HOURS Sat.—Sun., 12 p.m. to 5 p.m. (Mar.–Nov.)
MAP Page 71



South Willamette Valley

ALBANY

Springhill Cellars
PHONE 541-928-1009

CRESWELL

Cindi Rae Vineyard
PHONE 541-912-3422

CHESHIRE

Rainsong
PHONE 541-998-1786

Stanton Vineyard
PHONE 541-554-1852

CORVALLIS

Belle Vallee Cellars
PHONE 541-257-2160

Miracle Winery
PHONE 541-745-7332

Nuthatch Cellars
PHONE 541-754-8483

Tyee Wine Cellars
PHONE 541-753-8754

WINERIES

COTTAGE GROVE

Cottonwood Winery Of Oregon
PHONE 503-572-9869

Iris Vineyards
PHONE 541-942-5993

Saginaw Vineyard
PHONE 541-942-1364

ELMIRA

Lavelle Vineyards
PHONE 541-935-9406

EUGENE

Abbelone Vineyard
PHONE 541-344-6358

B2 Wine Bar
PHONE 541-505-8909

Briggs Hill Vineyards
PHONE 541-341-3974

Capitello Wines
PHONE 541-520-3092

Eugene Wine Cellars
PHONE 541-342-2600

Five H
PHONE 680-913-0829

J Scott Cellars
PHONE 541-683-2260

King Estate Winery
PHONE 541-942-9874

Kremer Wine Cellars
PHONE 541-514-2284

McBeth Vineyards
PHONE 541-343-7002

Noble Estate Vineyard
PHONE 541-465-3382

Oakdale Cellars
PHONE 541-228-6104

Opine Cellars
PHONE 541-349-9076

Oregon Wine LAB
PHONE 541-852-6233

River Rock
PHONE 541-683-5159

Root 36 Wines
PHONE 502-645-4588

Sarver Winery
PHONE 541-935-2979

Silvan Ridge/Hinman Vineyards
PHONE 541-345-1945

Summerfield Vineyards
PHONE 541-914-2077

Sweet Cheeks Winery
PHONE 541-349-9463

Territorial Vineyards
PHONE 541-684-9463

William Rose Wines/Bootlegger Wines
PHONE 541-852-6233

Wine by David
PHONE 541-520-3904

INDEPENDENCE

Redgate Vineyard
PHONE 503-428-7115

JUNCTION CITY

Brigadoon Wine Co.
PHONE 541-998-8708

High Pass Winery
PHONE 541-998-1447

La Chouette Vineyard
PHONE 503-990-4974

Pfeiffer Winery
PHONE 541-998-2828

Shadow Mountain Vineyards
PHONE 541-953-0293

LORANE

Chateau Lorane
PHONE 541-942-8028

MONMOUTH

3 Fools
PHONE 541-974-6050

Airlie Winery
PHONE 503-838-6013

Emerson Vineyards
PHONE 503-838-0944

Treos
PHONE 503-610-3530

MONROE

Alpine Vineyards
PHONE 541-424-5851

Benton-Lane Winery

ADDRESS 23924 Territorial Hwy., Monroe
PHONE 541-847-5792
WEB www.benton-lane.com
WINEMAKER Benton-Lane Wine Team
OWNERS Steve and Carol Girard
VARIETIES Pinot Noir, Pinot Gris, Pinot Blanc, Chardonnay
CASE PRODUCTION 25,000
HOURS (Jan.–Feb.) Mon.–Fri., noon to 5 p.m.; (March to Christmas) Daily, noon to 5 p.m.
MAP Page 69



Broadley Vineyards
PHONE 541-847-5934

Ebony Wines
PHONE 503-860-2968

Lone Oak Vineyards
PHONE 541-847-5458

Sweet Earth Vineyards
PHONE 541-847-9013

Tebri Vineyards
PHONE 541-740-8541

Whybra Vineyards
PHONE 541-847-6343

PHILOMATH

720 Wine Cellars
PHONE 541-760-0712

Cardwell Hill Cellars
PHONE 541-929-9463

Harris Bridge Vineyard
PHONE 541-990-5919

Panache Cellars
PHONE 541-829-0215

Pheasant Court Winery/The Wine Vault
PHONE 541-740-5832

Spindrift Cellars
PHONE 541-929-6555

PLEASANT HILL

Bodner Wine Company
PHONE 541-515-6613

SPRINGFIELD

Lavelle Vineyards
PHONE 541-935-9406

SWEET HOME

Marks Ridge Winery
PHONE 541-367-3292

VENETA

Domaine Meriwether
PHONE 541-935-9711

Kandarian Wine Cellars
PHONE 541-944-3656

Southern Oregon

ASHLAND

Ashland Vineyards
PHONE 541-488-0088

Bellefiore Winery
PHONE 541-858-1003

Chamberland Vineyards
PHONE 541-324-0269

Dana Campbell Vineyards
PHONE 541-944-1788

Grizzly Peak Winery
PHONE 541-482-5700

Irvine Vineyards
PHONE 541-482-9383

L Donovan Wines
PHONE 541-488-2840

Long Walk Vineyard
PHONE 650-743-0073

Platt Anderson Cellars
PHONE 206-714-3345

Weisinger's Family Winery
PHONE 541-488-5989

BONANZA

12 Ranch Wines
PHONE 541-545-1204

CAMAS VALLEY

Holmes Creek Estates Winery
PHONE 541-445-2189

CAVE JUNCTION

Bear Creek Winery of Oregon
PHONE 541-592-4688

Bridgeview Vineyards
PHONE 541-592-4688

Foris Vineyards Winery
PHONE 541-592-3752

Pebblestone Cellars
PHONE 541-512-1704

CENTRAL POINT

Caprice Vineyards
PHONE 541-499-0449

Ledger David Cellars

ADDRESS 245 N. Front Street
CITY Central Point, OR 97502
PHONE 541-664-2218
WEB www.ledgerdavid.com
OWNERS David Traul and Lena Varner
LABELS Ledger David
VARIETIES Chenin Blanc, Chardonnay, Sangiovese, Cabernet Franc, Tempranillo.
CASE PRODUCTION 1,600
HOURS (Oct.–Mar.) Thurs.–Mon., noon to 5 p.m.; (Apr.–Sept.) Daily, noon to 5 p.m.
MAP Page 70

EAGLE POINT

Agate Ridge Vineyard
PHONE 541-830-3050

La Brasseur Vineyard

ADDRESS 2444 Cobleigh Road
CITY Eagle Point (Near Butte Falls), OR
PHONE 541-865-3648
WEB www.labrasseurvineyard.com
LABELS LaBrasseur Vineyard
VARIETIES Riesling, Ethan Cole (Red Blend), Syrah, Viognier, Bordeaux Reds
CASE PRODUCTION 1,200
HOURS Fri.–Sun., 11 a.m. to 5 p.m., and by appointment
MAP Page 70

Simple Machine
PHONE 541-830-3050

ELKTON

Anindor Vineyards
PHONE 541-584-2637

Bradley Vineyards
PHONE 541-584-2888

Brandborg Vineyard & Winery
PHONE 541-584-2870

Hundredth Valley
PHONE 541-584-2172

Rivers Edge Winery
PHONE 541-584-2357

Triple Oak Vineyard
PHONE 503-459-1385

GOLD HILL

Cliff Creek Cellars
PHONE 541-704-4008

Cuckoo's Nest Cellars
PHONE 841-582-0258

Del Rio Vineyards
PHONE 541-855-2062

Folin Cellars
PHONE 541-855-1838

God King Slave Wines
PHONE 503-559-3407

Jaxon Vineyards
PHONE 541-941-7859

GRANTS PASS

The Academy
PHONE 541-846-6817

Beaton Farm
PHONE 541-890-7210

Bridgeview Vineyards
PHONE 541-592-4688

Guzzo Family Vineyard
PHONE 541-862-8617

Michael Mcauley Wines
PHONE 541-218-1881

Rosella's Vineyard
PHONE 541-846-1052

Schmidt Family Vineyards
PHONE 541-846-9985

Serra Vineyards
PHONE 541-846-9223

Slagle Creek Vineyards
PHONE 541-846-6176

Soloro Vineyard
PHONE 541-862-2693

Troon Vineyard
PHONE 541-846-9900

Wooldridge Creek Winery
PHONE 541-846-6310

JACKSONVILLE

Cowhorn Vineyard & Garden
PHONE 541-899-6876

Cricket Hill Vineyard & Winery
PHONE 541-899-7264

Daisy Creek Vineyard
PHONE 541-899-8329

Devitt Winery
PHONE 541-899-7511

Jacksonville Vineyards/Fiasco Winery
PHONE 541-899-6923

JF Guerrero Wines
PHONE 541-601-9082

John Michael Champagne Cellars
PHONE 541-846-0810

Longsword Vineyard/Fly High Vineyard
PHONE 541-899-1746

Quady North
PHONE 541-531-6235

Red Lily Vineyards
PHONE 541-846-0601

South Stage Cellars
PHONE 541-535-8001

Umpqua Valley Wine Tasting Room
PHONE 541-584-2357

Valley View Vineyard
PHONE 541-899-8468

Wild Wines

ADDRESS 4550 Little Applegate Road, Jacksonville
PHONE 541-899-1565
WEB www.enjoywildwines.com

MEDFORD

2 Hawk Winery & Vineyard
PHONE 541-779-9463

Bayless Vineyard
PHONE Not Available

Coal Mine Vineyards
PHONE 541-778-4579

Cranbrook Farm
PHONE 541-857-8551

Chateau Herbe
PHONE 541-261-6492

Carpenter Hill Vineyard
PHONE 425-922-1388

DANCIN Vineyards

ADDRESS 4554 South Stage Road
CITY Medford (1 mile east of downtown Jacksonville)
PHONE 541-245-1133
WEB www.dancinvineyards.com
OWNERS The Marca Family
LABEL DANCIN Vineyards
VARIETIES Pinot Noir, Chardonnay, Syrah & Port
CASE PRODUCTION 2000
HOURS Thurs.–Sun., noon–8 p.m. (May–Sept.) Thurs.–Sun., noon–7 p.m. (Oct.–Apr.) Closed Jan. & Feb. Private Tastings & Parties Available by Appointment
MAP Page 70

Domaine Paradox
PHONE 541-499-5299

Dragonfly Time
PHONE 541-773-7154

EdenVale Winery
PHONE 541-512-2955

Grunwald Wines
PHONE Not Available

Harry & David
PHONE 541-864-2524

Hoyal Farms
PHONE 541-732-0804

Merrill Cellars/Merrill-Montserat
PHONE 541-410-0774

Old Ninety Nine Cellars
PHONE 541-772-6244

Pallet Wine Company
PHONE 541-779-1788

Pebblestone Cellars
PHONE 541-512-1704

WINERIES

MEDFORD (CONTINUED)

Philanthropie
PHONE 541-941-4861

Pond Hill Vineyards
PHONE 212-465-0725

Rocky Knoll Vineyard
PHONE 541-773-2800

RoxyAnn Winery

ADDRESS 3285 Hillcrest Road
CITY Medford, OR 97504
PHONE 541-776-2315
WEB www.roxyann.com
OWNERS John P. Day
WINEMAKER John Quinones
LABEL RoxyAnn
VARIETIES Claret, Syrah, Tempranillo, Cabernet Sauvignon, Cabernet Franc, Merlot, Pinot Gris, Viognier, Chardonnay, Petite Sirah, Pinot Noir, Sauv Blanc
CASE PRODUCTION 13,000
HOURS Daily, 12 p.m. to 7 p.m.
MAP Page 70

ROXYANN Winery

Schultz Wines
PHONE 541-414-8448

Upper Five Vineyard
PHONE 541-512-1341

Velocity Cellars
PHONE 541-482-9336

MYRTLE CREEK

Pyrenees Vineyard & Cellars
PHONE 541-863-7797

MYRTLE POINT

Old Coyote Winery
PHONE 541-572-8090

OAKLAND

MarshAnne Vineyard
PHONE 541-459-8479

Misty Oaks Vineyard
PHONE 541-459-3558

Triple Oak Wine Vault
PHONE 541-459-1385

ROSEBURG

Abacela Winery
PHONE 541-679-6642

Becker Vineyard
PHONE 541-677-0288

Delfino Vineyards
PHONE 541-673-7575

Foley Hill Estate
PHONE 541-672-7342

Girardet Wine Cellars
PHONE 541-679-7252

Glaser Estate Winery
PHONE 541-580-4867

HillCrest Vineyard
PHONE 541-673-3709

Melrose Vineyards
PHONE 541-672-6080

Paul O'Brien Winery
PHONE 831-419-1542

Reustle-Prayer Rock Vineyards
PHONE 541-459-6060

Southern Oregon Wine Institute

ADDRESS 1140 Umpqua College Road
CITY Roseburg, OR 97470
PHONE 541-440-7694 (SOWI)
WEB www.sowicellars.com
OWNER Div. of Umpqua Community College
LABEL Wine is produced by students in the educational program under The Cellars at the Southern Oregon Wine Institute
VARIETIES Pinot Gris, Riesling, Viognier, Gewürztraminer, Pinot Noir, Merlot, etc.
HOURS Fri., 1 p.m. to 6 p.m. and Sat., noon to 5 p.m.
MAP Page 71

SOUTHERN OREGON WINE INSTITUTE

Spangler Vineyards
PHONE 541-679-9654

TeSoAria Vineyard & Winery
PHONE 541-464-0032

Tuscany Palotai
PHONE 541-391-4816

Wetherell Vineyards
PHONE 541-459-4222

SELMA

Darlingtonia
PHONE 541-592-9197

Deer Creek Vineyards
PHONE 541-410-0296

SHADY COVE

Crater Lake Cellars
PHONE 541-878-4200

TALENT

Aguila Vineyard/Aurora Vines
PHONE 541-535-5287

Paschal Vineyard & Winery
PHONE 541-535-7957

Stone River Vineyards
PHONE 541-535-4661

Trium Vineyards
PHONE 541-535-4015

TENMILE

HV Cellars
PHONE 541-572-0251

TIMBER

Wines of Oregon
PHONE 503-623-6181

UMPQUA

Henry Estate Winery
PHONE 541-459-5120

WHITE CITY

Kriselle Cellars
PHONE 541-842-0029

WILLIAMS

Moulton Family Wines
PHONE 541-846-0314

Plaisance Ranch
PHONE 541-846-7175

WINSTON

Freed Estate Vineyards
PHONE 808-497-3861

Season Cellars
PHONE 541-673-2241

Wild Rose Vineyard
PHONE 541-679-1433

Columbia Gorge

DALLESPORT, WA

Marshal's Winery
PHONE 509-767-4633

Pour Moore Wines
PHONE 541-993-1559

DUFUR

15 Mile Winery
PHONE 541-965-1445

GOLDENDALE, WA

Maryhill Winery & Amphitheater

ADDRESS 9774 Highway 14
CITY Goldendale, WA 98620
PHONE 509-773-1976/877-627-9445
WEB www.maryhillwinery.com
WINEMAKER Richard Batchelor
OWNERS Craig and Vicki Leuthold
LABELS Maryhill Winery
VARIETIES Barbera, Cabernet Franc, Cabernet Sauvignon, Chardonnay, Grenache, Malbec, Merlot, Mourvèdre, Port, Primitivo, Sangiovese, Syrah, Zinfandel, Viognier, Moscato di Canelli, Gewürztraminer, Pinot Gris, Riesling, Rhone and Bordeaux Blends, Rosé, Carmenere, Cinsault, Dolcetto, Petite Sirah, Tempranillo, Sauvignon Blanc, Marsanne, Roussanne, Counoise
CASE PRODUCTION 96,000 plus
HOURS Daily, 10 a.m. to 6 p.m.
MAP Page 72

Maryhill WINERY & AMPHITHEATER

Did you know?

Due to the unique climate and geography found in the Columbia Gorge AVA, the wine-growing region exhibits a wide range of terroir in a relatively small region; it is marketed as a "World of wine in 40 miles."

Waving Tree
PHONE 509-773-4605

HOOD RIVER

Bridal Veil Winery
PHONE 503-351-5659

Cascade Cliffs Vineyard & Winery
PHONE 509-767-1100

Cathedral Ridge Winery
PHONE 541-386-2882

Cerulean Wines
PHONE 541-386-5556

Hood Crest Winery
PHONE 541-386-8814

Hood River Vineyards
PHONE 541-386-3772

Marchesi Vineyards & Winery
PHONE 541-386-1800

Mt. Hood Winery
PHONE 541-386-8333

Naked Winery
PHONE 541-490-5092

Ovino
PHONE 541-436-0505

Pheasant Valley Vineyard & Winery
PHONE 541-386-2803

Phelps Creek Winery
PHONE 541-386-2607

Springhouse Cellars

ADDRESS 13 Railroad Avenue
CITY Hood River, OR 97031
PHONE 541-308-0700
WEB www.springhousecellar.com
WINEMAKER Carey Kienitz
LABELS Springhouse Cellars
VARIETIES Sauvignon Blanc, Chardonnay, Pinot Noir, Cabernet Sauvignon, Ruins Red
CASE PRODUCTION 2,000
HOURS Tues.–Sun., noon to 6 p.m.
MAP Page 72

Springhouse

Stoltz Vineyards
PHONE 541-490-2225

The Pines
PHONE 541-993-8300

Viento Wines
PHONE 503-550-3585

Wy'East Vineyards

ADDRESS 3189 Highway 35
CITY Hood River, OR 97031
PHONE 541-386-1277
WEB www.wyeastvineyards.com
OWNERS Christie and Dick Reed
LABELS Wy'East Vineyards
VARIETIES Pinot Gris, Chardonnay, Pinot Noir, Syrah, Cabernet Sauvignon
CASE PRODUCTION 1,900
HOURS Daily, 11 a.m. to 5 p.m. (Mid-April–Oct.); Weekends, 11 a.m. to 5 p.m. (Early Spring and Nov.)
MAP Page 72

WY'EAST VINEYARDS

HUSUM, WA

Wind River Cellars
PHONE 509-493-2324

LYLE, WA

Cor Cellars
PHONE 509-365-2744

Domaine Pouillon
PHONE 509-365-2795

Memaloose Wines
PHONE 360-635-2887

Syncline Wines
PHONE 509-365-4361

MOSIER

Analemma Wines
PHONE 541-478-2873

Garnier Vineyards
PHONE 503-682-6470

Rack & Cloth
PHONE 541-399-6146

MT. HOOD

Cabernet Creek Farms
PHONE 541-352-7227

STEVENSON, WA

Klickitat Canyon/Columbia Gorge Winery
PHONE 509-365-2900

THE DALLES

Dry Hollow Vineyards
PHONE 541-296-2953

Erin Glenn Vineyards
PHONE 541-296-4707

James Martin Family Estates/Copa Di Vino
PHONE 541-298-8900

Maison De Glace Winery
PHONE 541-993-4640

Quenett Cellars
PHONE 541-298-4785

TROUTDALE

Edgefield Winery
PHONE 503-223-0109

UNDERWOOD, WA

AniChe Cellars
PHONE 360-624-6531

Brehm Vineyards/White Salmon Vineyard
PHONE 510-527-3675

Ziegler Vineyards
PHONE 541-399-6044

WHITE SALMON, WA

Major Creek Cellars
PHONE 503-860-8712

WISHRAM, WA

Cascade Cliffs Vineyard & Winery
PHONE 509-767-1100

Jacob Williams Winery
PHONE 541-645-0462

Central/Eastern Oregon

BAKER CITY

Copper Belt Wines
PHONE 541-519-4640

BEND

Merrill Cellars
ADDRESS P.O. Box 639, Bend
PHONE 541-410-0774
WEB www.merrillcellars.com

Naked Winery
PHONE 541-388-6963

Volcano Vineyards
PHONE 541-617-1102

CULVER

Maragas Winery
PHONE 541-330-0919

JOSEPH

Lathrop Country Wines
PHONE 541-377-0644

MT VERNON

David Hamilton Winery
PHONE 541-932-4567

TERREBONNE

Faith Hope & Charity Vineyard
PHONE 541-350-5384

Oregon Coast

ASTORIA

Shallon Winery
PHONE 503-325-5978

BANDON

Sea Mist Winery
PHONE 541-348-2351

DEPOE BAY

Depoe Bay Wine Company
PHONE 503-368-9463

NEHALEM

Nehalem Bay Wine Co.
PHONE 503-368-9463

WINERIES

OTTER ROCK

Flying Dutchman Winery
PHONE 541-765-2553

PACIFIC CITY

Basket Case Wines
PHONE 503-437-0189

REMOTE

Old Bridge Winery
PHONE 541-572-0272

YACHATS

Noble Estate Tasting Room
PHONE 541-954-9870

Walla Walla Valley

ECHO

Sno Road Winery
PHONE 541-376-0421

MILTON-FREEWATER

Castillo De Feliciana Vineyard & Winery
PHONE 206-390-4096

Cayuse Winery
PHONE 509-526-0686

Don Carlo Vineyard
PHONE 541-566-1919

Ellanelle Wine Company
PHONE 541-938-5686

J&J Vintners
PHONE 509-301-0946

Locati Cellars
PHONE 509-525-0286

Otis Kenyon Wines
PHONE 206-463-3125

Spofford Station Foothills Vineyards
PHONE 509-301-5148

Did you know?

Walla Walla Valley is an AVA located entirely within the larger Columbia Valley AVA in Washington and Oregon. The state border divides the Walla Walla Valley in two with the majority of the AVA's wineries located on the Washington side. However, the Oregon side of the AVA is home to substantial plantings as well — mainly the Bordeaux blend varieties of Cabernet Sauvignon and Merlot, as well as Syrah.

TR Wines
PHONE 425-485-4249

Watermill Winery
PHONE 541-938-5575

Zerba Cellars
PHONE 541-938-9463

Clark County, Washington

BATTLE GROUND, WA

Emanar Cellars
PHONE 360-513-2448

Heisen House Vineyards

ADDRESS 28005 N.E. 172nd Avenue
CITY Battle Ground, WA 98604
PHONE 360-713-2359
WEB www.heisenhousevineyards.com
EMAIL michelebloomquist@gmail.com
WINEMAKERS Michele Bloomquist
LABELS Heisen House
VARIETIES Muscat, Sauvignon Blanc, Viognier, Sangiovese, Tempranillo, Barn Cat Red, Barn Owl White & Sparkling White "Happy"
CASE PRODUCTION 700
HOURS Sat.–Sun., noon to 5 p.m. (winter); Sat.–Sun., noon to 6 p.m. (summer)
MAP Page 73

Olequa Cellars
PHONE 360-666-8012

Rusty Grape Vineyards
PHONE 360-513-9338

RIDGEFIELD, WA

Bethany Vineyards & Winery
PHONE 360-887-3525

Confluence Vineyards & Winery
PHONE 360-887-2343

East Fork Cellars
PHONE 360-727-3055

Gouger Cellars
PHONE 360-909-4707

Seventh Son Cellars
PHONE 360-887-2901

Three Brothers Winery
PHONE 360-887-2085

VANCOUVER, WA

Burnt Bridge Cellars
PHONE 360-600-0120

Cellar 55 Tasting Room
PHONE 360-693-2700

English Estate Winery
PHONE 360-772-5141

YACOLT, WA

Moulton Falls Winery
PHONE 360-713-3616

Portland Metro

GRESHAM

Leaning Star
PHONE 503-663-2021

PORTLAND

Alumni
PHONE 503-954-2157

5Q Wines
PHONE 503-887-8755

Alchemy Wine Productions
PHONE 805-245-0753

Boedecker Cellars
PHONE 503-288-7752

Bow & Arrow
PHONE 503-367-1306

Cerulean
PHONE 503-705-9840

Chateau Bogrumpus
PHONE 503-915-6115

Clay Pigeon Winery
PHONE 917-776-6208

PORTLAND

Corsa Vino
PHONE 503-449-7861

Division Winemaking Co.
PHONE 917-288-6094

Dovydenas Wine
PHONE 503-737-9520

Eastburn Vineyards
PHONE 503-203-8312

ENSO Winery
PHONE 503-662-2120

Fausse Piste
PHONE 503-807-5565

Flying Rooster / Lipa / Pink Sweater
PHONE 503-806-5477

Fossil & Fawn
PHONE 503-704-0892

Fullerton Wines
PHONE 503-544-1378

Guild Winemakers
PHONE 503-887-8755

Helioterra Wines / Whoa Nelly Wines
PHONE 503-757-5881

Hip Chicks Do Wine
PHONE 503-753-6374

Jackalope Wine Cellars
PHONE 503-208-2061

Jan Marc Wine Cellars
PHONE 503-341-4531

Jasper Sisco
PHONE 503-887-8755

Scott Paul PDX
PHONE 503-852-7300

Seven Bridges Winery
PHONE 503-222-3613

Southeast Wine Collective
PHONE 503-887-8755

St John's Cellars
PHONE 503-789-2009

Did you know?

While no commercial vineyards are located in urban Portland, there has been a winery renaissance inside city limits over the last few years.

Twig & Twine/Nouveau Riche
PHONE 503-635-6125

Urban Wineworks
PHONE 503-550-7700

Vie de Boheme
PHONE 503-360-1233

Vincent Wine Co.
PHONE 503-740-9475

Viola Wine Cellars
PHONE 503-281-2675

Willful Wine Company
PHONE 503-537-0727

SANDY

Alder Tree Vineyard
PHONE 503-665-5647

Buddha Kat Winery

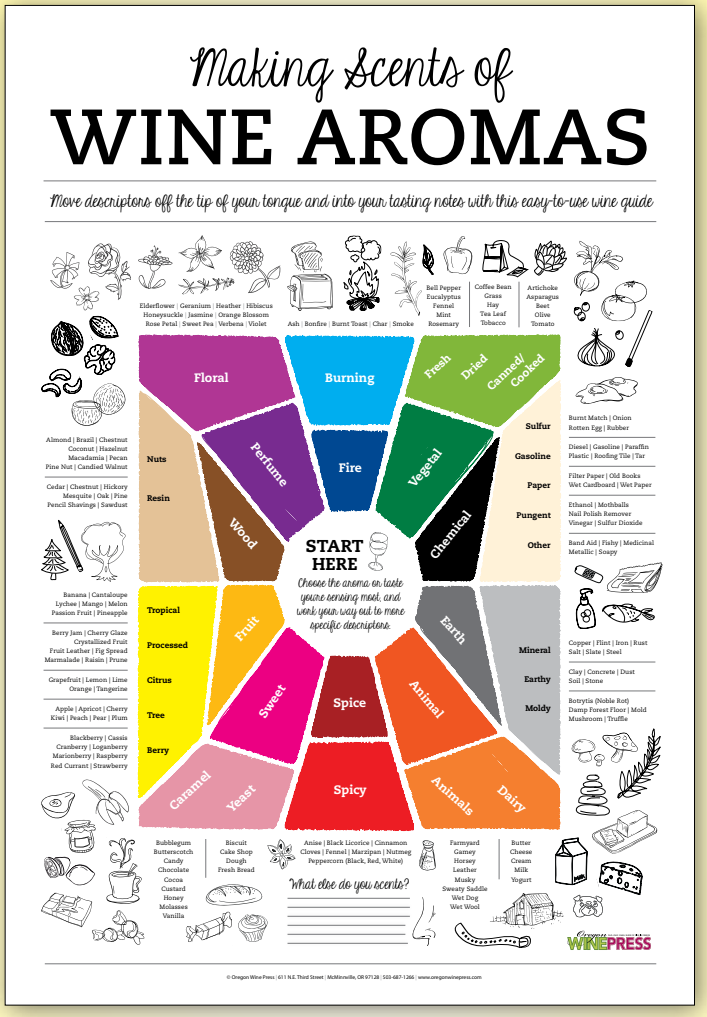
ADDRESS 17020 Ruben Lane
CITY Sandy, OR 97055
PHONE 503-668-3124
WEB www.buddhakatwinery.com
EMAIL akgeo@hotmail.com
OWNER Lorie Dilley
WINEMAKER Joshua Rude
LABELS Buddha Kat, FIA, Wasson Brothers
VARIETIES Blackberry, Blueberry, Cabernet Franc, Chardonnay, Cherry, Gerwürztraminer, Merlot, Pinot Noir, Raspberry, Rhubarb, dry Riesling, Timberline Riesling, ports, sparkling Rhubarb and table wines.
CASE PRODUCTION 2,500
HOURS Wed.–Sat., 10 a.m. to 6 p.m.; Sun., 12 p.m. to 5 p.m.
MAP Page 71

Buddha Kat WINERY

TIGARD

Tigard Wine Crafters
PHONE 503-895-0538

Move descriptors **off the tip of your tongue** *and into your tasting notes with this easy-to-use guide*



Oregon Wine Press' popular aroma chart is now available as a poster!

$12

(Plus $5 shipping/handling)
12 x 18 inches

To order a Making Scents of Wine Aromas poster, go to:
www.newsregister.com/store

2014 SUPERIOR CELLAR AWARDS

PRESENTED BY
OREGON WINE PRESS
IN CONJUNCTION WITH
OREGON WINE BOARD

The Superior Cellar Awards provides consumer guidance on restaurants that feature diverse and broad selections of Oregon wines on their wine lists. The goal of the program is to help consumers find restaurants, both in Oregon and elsewhere, that strongly advocate Oregon wine and to encourage restaurants to carry and feature Oregon wines. Wine lists are evaluated for breadth, depth and balance as well as specific selections. Emphasis is also placed on waitstaff training and education; special tastings and other wine-related events are also taken into consideration.



PHOTO BY ANDREA JOHNSON

Amuse Restaurant in Ashland is a Superior Cellar Award winner with an impressive Oregon wine list.

Look for this Superior Cellar Award window-cling at the following restaurants marked with a red symbol ●

RESTAURANTS

PORTLAND METRO

● **Allium**
ADDRESS 1914 Willamette Falls Drive, West Linn
PHONE 503-387-5604
WEB www.alliumoregon.com

● **Bar Avignon**
ADDRESS 2138 S.E. Division Street, Portland
PHONE 503-517-0808
WEB www.baravignon.com

● **The Bent Brick**
ADDRESS 1639 N.W. Marshall Street, Portland
PHONE 503-688-1655
WEB www.thebentbrick.com

● **Bluehour**
ADDRESS 250 N.W. 13th Avenue, Portland
PHONE 503-226-3394
WEB www.bluehouronline.com

● **Davis Street Tavern**
ADDRESS 500 N.W. Davis Street, Portland
PHONE 503-505-5050
WEB www.davisstreettavern.com

● **The Farm Café**
ADDRESS 10 S.E. Seventh Avenue, Portland
PHONE 503-736-FARM
WEB www.thefarmcafe.com

● **five-o-three**
ADDRESS 21900 Willamette Dr, No. 201, West Linn
PHONE 503-607-0960
WEB www.restaurant503.com

● **Five Spice**
ADDRESS 315 First Street, Ste. 201, Lake Oswego
PHONE 503-697-8889
WEB www.fivespicerestaurant.com

● **The Heathman**
ADDRESS 1001 S.W. Broadway, Portland
PHONE 503-790-7752
WEB www.heathmanhotel.com

● **Higgins**
ADDRESS 1239 S.W. Broadway, Portland
PHONE 503-222-9070
WEB www.higgins.ypguides.net

● ***NEW!*** **Imperial**
ADDRESS 410 SW Broadway, Portland
PHONE 503-228-7222
WEB www.imperialpdx.com

Korkage Wine Bar & Shop

ADDRESS 6320 S.W. Capitol Hwy, Portland
PHONE 503-293-3147
WEB www.korkagewine.com
EMAIL Info@KorkageWine.com
CUISINE Northwest Bistro
EXECUTIVE CHEF Earl Johnson
WINE STEWARD Tam Boleyn & Earl Johnson
OFFERINGS Full lunch, dinner & Sunday brunch, Live music & Wine tasting.
OWNERS Earl Johnson and Tam Boleyn
HOURS Tue.–Wed., 11 a.m. to 9 p.m.; Thur.–Sat., 11 a.m. to 10 p.m.; Sun., 9 a.m. to 6 p.m.
CORKAGE FEE $10
MAP Page 71

KORKAGE wine bar & shop ...a place to taste

● **Meriwether's**
ADDRESS 2601 N.W. Vaughn Street, Portland
PHONE 503-228-1250
WEB www.meriwethersnw.com

● **¡Oba! Restaurante**
ADDRESS 555 N.W. 12th Avenue, Portland
PHONE 503-228-6161
WEB www.obarestaurant.com

● **Paley's Place**
ADDRESS 1204 N.W. 21st Avenue, Portland
PHONE 503-243-2403
WEB www.paleysplace.net

● **Park Kitchen**
ADDRESS 422 N.W. Eighth Avenue, Portland
PHONE 503-223-7275
WEB www.parkkitchen.com

● **Pazzo**
ADDRESS 627 S.W. Washington Street, Portland
PHONE 503-228-1515
WEB www.pazzo.com

● **Portland City Grill**
ADDRESS 111 S.W. Fifth Avenue, Portland
PHONE 503-450-0030
WEB www.portlandcitygrill.com

● **Ringside Fish House**
ADDRESS 838 S.W. Park Avenue, Portland
PHONE 503-227-3900
WEB www.ringsidesteakhouse.com

● **Ringside SteakHouse**
ADDRESS 2165 W. Burnside Street, Portland
PHONE 503-223-1513
WEB www.ringsidesteakhouse.com

● **Ringside SteakHouse**
ADDRESS 14021 N.E. Glisan Street, Portland
PHONE 503-255-0750
WEB www.ringsidesteakhouse.com

● **Roots Restaurant**
ADDRESS 19215 S.E. 34th St., Ste 110, Camas, WA
PHONE 360-260-3001
WEB www.rootsrestaurantandbar.com

● **Salty's on the Columbia**
ADDRESS 3839 N.E. Marine Drive, Portland
PHONE 503-288-4444
WEB www.saltys.com/portland

● **Urban Farmer**
ADDRESS 525 S.W. Morrison Street, Portland
PHONE 503-222-4900
WEB www.urbanfarmerrestaurant.com

● **Veritable Quandary**
ADDRESS 1220 S.W. First Avenue, Portland
PHONE 503-227-7342
WEB www.veritablequandary.com

● **Wildwood**
ADDRESS 1221 N.W. 21st Avenue, Portland
PHONE 503-248-9663
WEB www.wildwoodrestaurant.com

WILLAMETTE VALLEY

● 1910 Main Bistro

ADDRESS 1910 Main Street, Suite A
CITY Forest Grove, OR 97116
PHONE 503-430-7014
WEB www.1910main.com
CUISINE Northwest/American
OWNER Kathy Compton, President
EXECUTIVE CHEF Kathy Compton
WINE STEWARD Kathy Compton
HOURS Tues.–Sun. to close
CORKAGE FEE Yes
MAP Page 65

1910 MAIN

● Bentley's Grill

ADDRESS 291 Liberty Street S.E.
CITY Salem, OR 97301
PHONE 503-779-1660
WEB www.bentleysgrill.com
OFFERINGS Bentley's offers comfortable fine dining in a refined atmosphere in the heart of downtown Salem. Adjoining The Grand Hotel, Bentley's features the finest in NW ingredients, fresh seasonal seafood, artfully presented salads and choice steaks. Featuring over 200 varieties of wine by the bottle, more than 100 Oregon grown, and 40+ choices by the glass.
HOURS Mon.–Thurs., 11 a.m.–10 p.m.; Fri.–Sat., 11 a.m.–11 p.m.; Sun., 4 p.m.–9 p.m.
MAP Page 68

Bentley's GRILL

● **Bistro Maison**
ADDRESS 729 N.E. Third Street, McMinnville
PHONE 503-474-1888
WEB www.bistromaison.com

● INDICATES 2014 SUPERIOR WINE CELLAR AWARD RECIPIENT

RESTAURANTS

WILLAMETTE VALLEY (CONTINUED)

The Blue Goat

ADDRESS 506 S. Trade Street
CITY Amity, OR 97101
PHONE 503-835-5170
WEB www.amitybluegoat.com
CUISINE Rustic wood fired cookery; locally sourced and always handmade
OWNER Dave and Cassie Van Domelen
CHEF Cassie Van Domelen
HOURS Wed.–Sun., Lunch and Dinner. *Winter Hours:* Wed., Thur. and Sun., 11:30 a.m. to 8 p.m.; Fri.–Sat., 11:30 a.m. to 9 p.m.
CORKAGE FEE $12
MAP Page 67

Café Uncorked

ADDRESS 19690 S.W. Highway 18, McMinnville
PHONE 503-843-4401
WEB www.cafeuncorked.com

The Dundee Bistro

ADDRESS 100 S.W. 7th Street
CITY Dundee, OR
PHONE 503-554-1650
WEB www.DundeeBistro.com
OFFERINGS Gourmet salads, burgers, housemade pasta, tandoori-grilled meats and largest selection of Oregon Pinot Noir anywhere!
EXECUTIVE CHEF Christopher Flanagan
OWNERS The Ponzi Family
HOURS Open daily, 11:30 a.m.–9 p.m.
CORKAGE FEE $15
MAP Page 64

Gem Creole Saloon

ADDRESS 236 N.E. Third Street
CITY McMinnville, OR 97128
WEB www.mcminnvillegem.com
CUISINE Creole/Cajun
OWNER Kathy Stoler
EXECUTIVE CHEF Jesse Valle
HOURS Lunch: 11:30 a.m. to 2:30 p.m. Dinner: 4 p.m. to close. All day, Sat. & Sun.
CORKAGE $15
MAP Page 67

Joel Palmer House

ADDRESS 600 Ferry Street, Dayton
PHONE 503-864-2995\
WEB www.joelpalmerhouse.com

JORY @ The Allison

ADDRESS 2525 Allison Lane, Newberg
PHONE 503-554-2525
WEB www.theallison.com

La Rambla

ADDRESS 238 N.E. Third Street
CITY McMinnville OR 97128
PHONE 503-435-2126
WEB www.laramblaonthird.com
CUISINE Cuisine from Spain
OWNER Kathy Stoler
EXECUTIVE CHEF Jesse Valle
HOURS Lunch: 11:30 a.m. to 2:30 p.m; Dinner: 4 p.m. to close. All day, Sat.–Sun.
CORKAGE FEE $15
MAP Page 67

Marché

ADDRESS 296 E. Fifth Avenue, Eugene
PHONE 541-342-3612
WEB www.marcheprovisions.com

Nick's Italian Café

ADDRESS 521 N.E. Third St., McMinnville
PHONE 503-434-4471
WEB www.nicksitaliancafe.com
CUISINE Italian
OWNERS Carmen Peirano & Eric Ferguson
EXECUTIVE CHEF Eric Ferguson
WINE STEWARD Michael Stiller
HOURS Back Room: Daily, 5 p.m. to close; Dining Room: Lunch: Everyday, 11 a.m. to 3 p.m.; Sun., noon to 8 p.m.; Dinner: Mon.–Sat., 5 to 9 p.m.; Sun., noon to 9 p.m.
CORKAGE FEE $20
MAP Page 67

Orupa

ADDRESS 500 Liberty Street S.E., Salem
PHONE 503-588-3639
WEB www.orupasalem.com

The Painted Lady

ADDRESS 201 S. College Street, Newberg
PHONE 503-538-3850
WEB www.thepaintedladyrestaurant.com

Recipe

ADDRESS 115 N. Washington Street, Newberg
PHONE 503-487-6853
WEB www.recipeaneighborhoodkitchen.com

Red Hills Provincial Dining

ADDRESS 276 N. Highway 99W, Dundee
PHONE 503-538-8224
WEB www.dundeehills.org

Silver Grille

ADDRESS 206 E. Main Street, Silverton
PHONE 503-873-8000
WEB www.silvergrille.com

Subterra – A Wine Cellar Restaurant

ADDRESS 1505 Portland Road, Newberg,
PHONE 503-538-6060
WEB www.subterrarestaurant.com
EMAIL subterrarestaurant@comcast.net
OFFERINGS Affordable fine dining, lunch, dinner, small plates, classic cocktails, extensive wine list, happy hour
EXECUTIVE CHEF Martin Bleck
OWNERS Martin and Janet Bleck
HOURS Lunch: Mon.–Fri., starting at 11:30 a.m., Dinner: Nightly, starting at 5 p.m.
CORKAGE FEE $15
MAP Page 65

Nominate!

Submit your favorite restaurant for a **Superior Cellar Award.** Restaurant must advocate Oregon wine.

E-MAIL HILARY BERG AT HBERG@OREGONWINEPRESS.COM WITH YOUR NOMINATION.

● INDICATES 2014 SUPERIOR WINE CELLAR AWARD RECIPIENT

● Sybaris
ADDRESS 442 First Avenue W., Albany
PHONE 541-928-8157
WEB www.sybarisbistro.com

● Thistle
ADDRESS 228 N.E. Evans Street, McMinnville
PHONE 503-472-9623
WEB www.thistlerestaurant.com

● Tina's Restaurant
ADDRESS 760 Highway 99W, Dundee
PHONE 503-538-8880
WEB www.tinasdundee.com

● ***NEW!*** Walnut City Kitchen
ADDRESS 2580 S.E. Stratus Ave., McMinnville
PHONE 503-857-0034
WEB www.walnutcitykitchen.com

SOUTHERN OREGON

● 38 Central
ADDRESS 38 N. Central Avenue, Medford
PHONE 541-776-0038
WEB www.38central.net

● Amuse
ADDRESS 15 N. First Street, Ashland
PHONE 541-488-9000
WEB www.amuserestaurant.com

● Chateaulin
ADDRESS 50 E. Main Street, Ashland
PHONE 541-482-2264
WEB www.chateaulin.com

● Elements Tapas
ADDRESS 101 E. Main Street, Medford
PHONE 541-779-0135
WEB www.elementsmedford.com

● Jacksonville Inn
ADDRESS 175 E. California Street, Jacksonville
PHONE 800-321-9344
WEB www.jacksonvilleinn.com

● Larks Home Kitchen Cuisine
ADDRESS 212 E. Main Street, Ashland
PHONE 541-488-5558
WEB www.larksrestaurant.com

● ***NEW!*** The Peerless Restaurant
ADDRESS 265 Fourth Street, Ashland
PHONE 541-488-6067
WEB www.peerlesshotel.com

● Pomodori
ADDRESS 1789 Stewart Avenue, Medford
PHONE 541-776-6332
WEB www.pomodoriristorante.com

● Rogue Regency Inn Grill
ADDRESS 2300 Biddle Road, Medford
PHONE 541-770-1234
WEB www.rogueregency.com

● Smithfields
ADDRESS 36 S. Second Street, Ashland
PHONE 541-488-9948
WEB www.smithfieldsashland.com

● Steamboat Inn
ADDRESS 42705 N. Umpqua Highway, Idleyld Park
PHONE 541-498-2230
WEB www.thesteamboatinn.com

● The Twisted Cork
ADDRESS 210 S.W. Sixth Street, Grants Pass
PHONE 541-295-3094
WEB www.thetwistedcorkgrantspass.com

● The Winchester Inn
ADDRESS 35 S. Second Street, Ashland
PHONE 800-972-4991
WEB www.winchesterinn.com

COLUMBIA GORGE/MT. HOOD

● Celilo Restaurant
ADDRESS 16 Oak Street, Hood River
PHONE 541-386-5710
WEB www.celilorestaurant.com

● Nora's Table
ADDRESS 110 Fifth Street, Hood River
PHONE 541-387-4000
WEB www.norastable.com

● The Rendezvous Grill
ADDRESS 67149 E. Highway 26, Welches
PHONE 503-622-6837
WEB www.rendezvousgrill.net

● Riverside
ADDRESS 1108 East Marina Way, Hood River
PHONE 541-386-4410
WEB www.riversidehoodriver.com

● Simon's at The Columbia Gorge Hotel
ADDRESS 4000 Westcliff Drive, Hood River
PHONE 541-387-5428
WEB www.columbiagorgehotel.com

● Timberline Lodge
ADDRESS 27500 E. Timberline Rd., Timberline Lodge
PHONE 800-547-1406
WEB www.timberlinelodge.com

OREGON COAST

● The Bay House
ADDRESS 5911 S.W. Highway 101, Lincoln City
PHONE 541-996-3222
WEB www.thebayhouse.org

● Bridgewater Bistro

ADDRESS 20 Basin Street
CITY Astoria, OR 97103
PHONE 503-325-6777/877-357-6777
WEB www.bridgewaterbistro.com
EMAIL info@bridgewaterbistro.com
CUISINE Fresh, regional menu and local beverages; gluten-free friendly
CHEF Jason Lancaster
OWNERS Ann and Tony Kischner
HOURS Daily, for lunch, dinner and Sunday Brunch. Lunch: Mon.–Sat. 11:30 a.m. 3 p.m.; Dinner: 4 p.m. to closing; Sunday brunch: 11 a.m. to 3 p.m. Small bites, burgers, fish and chips, 3 to 5 p.m. Happy Hour: Mon.–Fri. 4 to 6 p.m.
CORKAGE FEE $15
MAP Page 67

BRIDGEwater BISTRO

TURN PAGE FOR MORE RESTAURANTS

CONGRATS TO THE LATEST SUPERIOR CELLAR AWARD WINNERS



PHOTO PROVIDED

THE PEERLESS is a lively, sophisticated neighborhood restaurant in the heart of Ashland's Historic Railroad and Gallery District. Diners can choose from a stylish dining room, intimate bar or alfresco. The wine menu offers Southern Oregon wines, Willamette Pinots and beyond.



PHOTO BY MARCUS LARSON

WALNUT CITY KITCHEN is located in the heart of Oregon Pinot Country in McMinnville. Chef Jesse Kincheloe sources local ingredients for his inventive dishes. The wine list also celebrates "local," which is no surprise as "The Nut" is fast becoming winemakers' go-to for lunch and dinner.



PHOTO BY JOHN VALLS

IMPERIAL is Chef Vitaly's latest restaurant venture. The Portland restaurant is located in historic Hotel Lucia and features a wood-fired grill and rotisserie, not to mention a cozy, Northwest ambiance. The menu is seasonal, and the wine list offers an eclectic collection of Oregon brands.

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ON YOUR TABLET!



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Oregon WINE PRESS ESTAB. 1984

SCAN THE CODE TO GET STARTED!

RESTAURANTS

- **Redfish**
  ADDRESS 517 Jefferson Street, Port Orford
  PHONE 541-366-2200
  WEB www.wix.com/redfishportorford
- **Salishan Spa & Golf Resort**
  ADDRESS 7760 Highway 101 N., Gleneden Beach
  PHONE 800-452-2300
  WEB www.salishan.com
- **Stephanie Inn Dining Room**
  ADDRESS 2740 South Pacific, Cannon Beach
  PHONE 800-633-3466
  WEB www.stephanie-inn.com

CENTRAL OREGON

- **Brickhouse Steak & Seafood**
  ADDRESS 412 S.W. Sixth Street, Redmond
  PHONE 541-526-1782
  WEB www.brickhouseredmond.com

NATIONAL

- **The 3rd Corner**
  ADDRESS 2265 Bacon Street, San Diego, CA
  PHONE 619-223-2700
  WEB www.the3rdcorner.com
- **Bern's Steak House**
  ADDRESS 1208 S. Howard Avenue, Tampa, FL
  PHONE 813-251-2421
  WEB www.bernssteakhouse.com
- **Bilbo Baggins**
  ADDRESS 208 Queen Street, Alexandria, VA
  PHONE 703-683-0300
  WEB www.bilbobaggins.net
- **Eola**
  ADDRESS 2020 P Street N.W., Washington, D.C.
  PHONE 202-466-4441
  WEB www.eoladc.com
- **GianMarco's Restaurant**
  ADDRESS 721 Broadway Street, Homewood, AL
  PHONE 205-871-9622
- **Lola**
  ADDRESS 2000 Fourth Avenue, Seattle, WA
  PHONE 206-441-1430
  WEB www.tomdouglas.com
- **Quiessence/The Farm at S. Mountain**
  ADDRESS 6106 S. 32nd Street, Phoenix, AZ
  PHONE 602-276-0601
  WEB www.quiessencerestaurant.com
- **Restaurant Orsay**
  ADDRESS 3630 Park Street, Jacksonville, FL
  PHONE 904-381-0909
  WEB www.restaurantorsay.com
- **Ritz Carlton**
  ADDRESS 280 Vanderbilt Beach Road, Naples, FL
  PHONE 239-598-3300
  WEB www.ritzcarlton.com
- **Toulouse Petit Kitchen & Lounge**
  ADDRESS 601 Queen Anne Avenue N., Seattle, WA
  PHONE 506-432-9069
  WEB www.toulousepetit.com

INTERNATIONAL

- **Clarion Hotel Post Norda Bar & Grill**
  City/Country Gothenburg, Sweden
- **The Oregon Bar & Grill**
  City/Country Shiodome, Tokyo


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This year's International Pinot Noir Festival will take place July 26–28 at Linfield College in McMinnville.

PHOTO BY ANDREA JOHNSON

FESTIVALS/EVENTS

JANUARY 24–25, 2014

First Taste Oregon

DATES January 24–25
LOCATION Oregon State Fair & Expo Center/Columbia Hall
ADDRESS 2330 17th Street N.E.
CITY Salem, OR 97301
WEB www.firsttasteoregon.com
OWNERS Ingalls & Associates
HOURS 4 to 10 p.m. (Fri.); noon to 10 p.m. (Sat.)
MAP Page 68

JANUARY 24-26, 2014

Oregon Truffle Festival

LOCATION Hilton Eugene
CITY Eugene
WEB www.oregontrufflefestival.com

JANUARY 30, 2014

Yamhill-Carlton AVA Winter Tasting

LOCATION Benson Hotel
CITY Portland
WEB www.yamhill

JANUARY 31–FEBRUARY 1, 2014

Portland Seafood & Wine Festival

LOCATION Oregon Convention Center
CITY Portland
WEB www.pdxseafoodandwinefestival.com

FEBRUARY 14–16, 2014

Bend Winterfest

LOCATION Old Mill District
CITY Bend
WEB www.oregonwinterfest.com

FEBRUARY 15–16, 2014

Confluence Wine, Beer, Seafood & Music Festival

LOCATION Reedsport Community Center
CITY Reedsport
WEB www.reedsportcc.org/confluence

FEBRUARY 20–23, 2014

Newport Seafood & Wine Festival

CITY Newport, OR
PHONE 1-800-COAST44
WEB www.seafoodandwine.com
DATES Thurs., Feb. 20–Sun., Feb. 23
MAP Page 67

Don't see the event you were looking for in this list? Look no further than the Oregon Wine Press online calendar at *www.oregonwinepress.com*

FEBRUARY 25–26, 2014

Oregon Wine Symposium
LOCATION Oregon Convention Center
CITY Portland
WEB symposium.oregonwine.org

MARCH 1, 2014

Flavors of Carlton

DATE March 1
LOCATION Ken Wright Cellars
ADDRESS 236 N. Kutch Street
CITY Carlton, OR 97111
WEB www.carltontogethercares.com
OWNER Carlton Together Cares
HOURS 6 to 10 p.m.
MAP Page 66

FLAVORS OF CARLTON

Classic Wines Auction & Dinner
LOCATION Oregon Convention Center
CITY Portland
WEB www.classicwinesauction.com

Greatest of the Grape
LOCATION Seven Feathers Casino Resort and Spa
CITY Canyonville
WEB www.umpquavalleywineries.org

MARCH 1– JUNE 7

Steamboat Inn Winemaker & Guest Chef Dinner Series

ADDRESS 42705 N. Umqua Hwy.
CITY Idleyld Park, OR 97447
TOLL FREE 800-840-8825
PHONE 541-498-2230
HOURS Weekends, Sat. March 1 through Sat. June 7
WEB www.thesteamboatinn.com
Check web for calendar and reservations
MAP Page 71

STEAMBOAT INN

MARCH 6–9, 2014

Savor Cannon Beach Wine & Culinary Festival

DATES March 6–9, 2014
LOCATION Various Locales/Community-wide
CITY Cannon Beach, OR 97110
HOURS Check website closer to event
WEB www.savorcannonbeach.com
OWNER Pelican Productions, Inc./ Gary Hayes, Executive Director
MAP Page 67

SAVOR CANNON BEACH WINE & CULINARY FESTIVAL

MARCH 7–9, 2014

Sip! McMinnvile Wine & Food Classic
LOCATION Evergreen Space Museum
CITY McMinnville
WEB www.sipclassic.org

Oregon Chocolate Festival
LOCATION Ashland Springs Hotel
CITY Ashland
WEB www.ashlandspringshotel.com

MARCH 22, 2014

Equinox the Eola-Amity Hills
LOCATION Zenith Vineyards
CITY Salem
WEB www.eolaamityhills.com

APRIL 1–30, 2014

Passport to Columbia Gorge Wine
LOCATION Columbia Gorge Wineries
WEB www.columbiagorgewine.com

APRIL 4, 2014

Columbia Gorge Portland Grand Tasting
LOCATION Cerulean Skies Pearl
CITY Portland
WEB www.columbiagorgewine.com

APRIL 12–13, 2014

North Willamette Wine Trail Weekend
LOCATION N. Willamette Vintners Wineries
AREA Washington County
WEB www.northwillamettevintners.com

APRIL 18–19, 2014

Spring Beer & Wine Festival
LOCATION Oregon Convention Center
CITY Portland
WEB www.springbeerfest.com

APRIL 25–27, 2014

Astoria-Warrenton Crab, Seafood & Wine Festival
LOCATION Clatsop County Fairgrounds
CITY Astoria
WEB www.oldoregon.com

Before attending
any wine events, check event websites for important details.

APRIL 26–27, 2014

A Taste of Ashland
LOCATION Various locations
CITY Ashland
WEB www.atasteofashland.com

MAY 3, 2014

Umpqua Valley Barrel Tour
LOCATION Umpqua Valley Wineries
WEB www.umpquavalleywineries.org

MAY 9–10, 2014

America's Wild Rivers Coast Wine & Music Festival

LOCATION Event Center on the Beach
DATES May 9 & 10, 2014
WEB www.wildriverscoastwinefestival.com
OWNER Gold Beach Chamber of Commerce
HOURS Fri., 4 p.m. to 9 p.m.; Sat. 11 a.m. to 7 p.m.
MAP Page 69

America's Wild Rivers Coast Wine & Music Festival

MAY 17-18, 2014

Columbia Gorge Wine & Pear Fest
LOCATION Western Antique Aeroplane & Automobile Museum
CITY Hood River
WEB www.wineandpearfest.com

MAY 18, 2014

Applegate Valley Spring Uncorked Tour
LOCATION Applegate Valley Wineries
CITY Jacksonville & Grants Pass
WEB www.applegatewinetrail.com

MAY 24-26, 2014

Memorial Weekend
LOCATION Oregon Wineries
AREA Statewide
WEB www.oregonwinepress.com

MAY 30-JUNE 1, 2014

Canby Wine, Food & Brew Fest
LOCATION Clackamas County Event Center
CITY Canby
WEB www.clackamas.us/fair

JUNE 20–21, 2014

Sisters Wine & Brew Fest
LOCATION Village Green Park
CITY Sisters
WEB www.sisterswineandbrew.com

FESTIVALS/EVENTS

JUNE 28, 2014

Deepwood Wine & Jazz Fest

DATE June 28, 2014
LOCATION Historic Deepwood Estate
ADDRESS 1116 Mission Street S.E.
CITY Salem, OR 97302
WEB www.historicdeepwoodestate.org
HOURS 4 to 9 p.m.
MAP Page 68



JUNE 28–29, 2014

The Bite of Bend
LOCATION Downtown
CITY Bend
WEB www.thebiteofbend.com

JULY 4–6, 2014

Art & The Vineyard
LOCATION Alton Baker Park
CITY Eugene
WEB www.artandthevineyard.org

JULY 12. 2014

Drink Pink Rosé Festival

DATES July 12, 2014
LOCATION Patton Valley Vineyard
ADDRESS 9449 S.W. Old Highway 47
CITY Gaston, OR 97119
WEB www.pattonvalley.com
HOURS 12 p.m. to 4 p.m.
MAP Page 65

DRINK PINK rosé festival

JULY 25–27, 2014

International Pinot Noir Celebration

DATES July 25–27, 2014
LOCATION Linfield College
ADDRESS 900 S.E. Baker Street
CITY McMinnville, OR 97128
OWNER Nonprofit
WEB www.ipnc.org
MAP Page 67

IPNC
International Pinot Noir Celebration

AUGUST 8–10, 2014

The Bite of Oregon
LOCATION Waterfront Park
CITY Portland
WEB www.biteoforegon.com

AUGUST 16, 2014

Forest Grove Uncorked
LOCATION Downtown, Forest Grove
CITY Forest Grove
WEB www.fguncorked.com

Hearts & Vines Auction
LOCATION Valley View Vineyard
CITY Jacksonville
WEB www.heartsandvines.com

AUGUST 21–24, 2014

Vancouver Wine & Jazz Festival
LOCATION Esther Short Park
CITY Vancouver
WEB www.vancouverwinejazz.com

AUGUST 20–23, 2014

World of Wine Festival
LOCATION Bigham Knoll
CITY Jacksonville
WEB www.worldofwinefestival

AUGUST 30–31, 2014

Encompass the Eola-Amity Hills
LOCATION Eola-Amity Hills wineries
WEB www.eolaamityhills.com

Sunriver Sunfest Wine Festival
LOCATION Sunriver Resort
CITY Sunriver
WEB www.sunriversunfest.com

AUGUST 31, 2014

Wine Country Half Marathon
LOCATION Stoller Vineyards/Downtown Carlton
CITY Dayton/Carlton
WEB www.run4oregonwine.com

SEPTEMBER 18-21, 2014

Feast Portland: Food & Drink Festival
LOCATION Various locations
CITY Portland
WEB www.feastportland.com

NOVEMBER 7–9, 2014

Ashand Culinary Festival
LOCATION Historic Ashland Armory
CITY Ashland
WEB www.ashlandchamber.com

NOVEMBER 14–15, 2014

¡Salud! The Oregon Pinot Noir Auction

DATES November 14–15, 2014
LOCATION See website
REGION Willamette Valley
OWNERS Tuality Healthcare Foundation
WEBSITE www.saludauction.org

¡SALUD! To Our Health

NOVEMBER 23, 2014

Applegate Valley Fall Uncorked Tour
LOCATION Applegate Valley Wineries
CITY Jacksonville & Grants Pass
WEB www.applegatewinetrail.com

NOVEMBER 15, 2014

Northwest Wine & Food Festival
LOCATION DoubleTree Lloyd Center
CITY Portland
WEB www.nwwinefestival.com

NOVEMBER 28–30, 2014

Thanksgiving Weekend
LOCATION Oregon Wineries
AREA Statewide
WEB www.oregonwinepress.com

MONTHLY

McMinnville Art & Wine Walk

DATES Third Saturday of Each Month
LOCATION Historic Downtown McMinnville
ADDRESS Third Street and Adjacent Blocks
WEB www.mcminnvilleartandwine.com
HOURS 4 to 8 p.m.
MAP Page 67

McMinnville Art & Wine Walk

YEAR-ROUND EVENTS

Chehalem Cultural Center
ADDRESS 415 E. Sheridan, Newberg
PHONE 503-487-6883
WEB www.chehalemculturalcenter.org

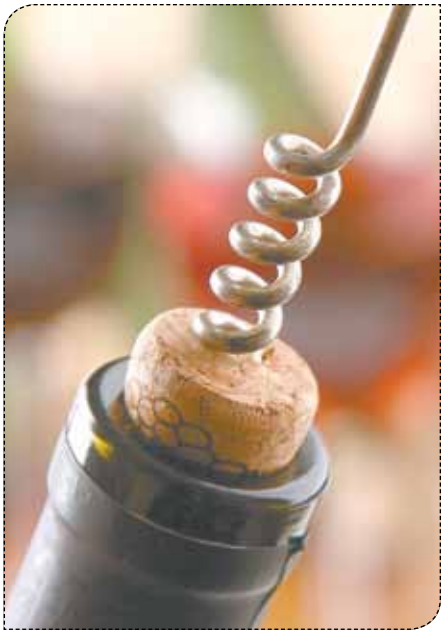
WINE RETAIL/WINE BARS

The Cellar on 10th

ADDRESS 1004 Marine Drive
CITY Astoria, OR 97103
PHONE 503-325-6600
WEB www.thecellaron10th.com
PROPRIETOR Mike Wallis
HOURS Tues.–Sat.: 10 a.m.–5:30 p.m.; Open all Cruise Ship in-port days
FOCUS Northwest, Italy, Germany/Austria, Spain, Greece, Southern Hemisphere
TASTINGS Saturdays, 1 to 4 p.m.
MAP Page 67

Harvest Fresh Grocery and Deli

ADDRESS 251 N.E. Third Street
CITY McMinnville, OR 97128
PHONE 503-472-5740
WEB www.harvestfresh.com
OWNER Susan Sanford, Kristin Scholfield
FOCUS Natural grocer with local and organic produce. Large selection of local wines and microbrews. Variety of deli trays, party platters, fruit and gift baskets, and gourmet catering.
HOURS Weekdays, 8 a.m. to 8 p.m.; Sat., 8 a.m. to 7 p.m.; Sun., 10 a.m. to 7 p.m.
MAP Page 67



Roth's Fresh Markets

WEB www.roths.com

ROTH'S SILVERTON
918 N. First Street, Silverton
503-873-6311

ROTH'S LANCASTER
702 Lancaster Dr. N.E., Salem
503-585-5770

ROTH'S MCMINNVILLE
1595 Baker Street, McMinnville
503-472-3158

ROTH'S VISTA
3045 Commercial Street S.E., Salem
503-364-8449

ROTH'S INDEPENDENCE
1401 Monmouth Avenue, Independence
503-838-0165

ROTH'S SUNNYSLOPE
4555 Liberty Road S., Salem
503-370-7833

ROTH'S WEST SALEM
1130 Wallace Road NW, Salem
503-370-3790

ROTH'S STAYTON
1770 Shaff Road, Stayton
503-769-5999

ROTH'S HAYESVILLE
4746 Portland Road N.E., Salem
503-393-2345

Urban Decanter

ADDRESS 2030 Main Street Ste. B
CITY Forest Grove, OR 97116
PHONE 503-359-7678
WEB www.urbandecanter.com
FACEBOOK www.facebook.com/urbandecanterfg
OFFERINGS Craft beer, wine, cocktails, small plates, soup, salad, paninis, happy hour, Friday night tastings.
OWNER Rebecca Kramer
HOURS Mon., 4 p.m. to 9 p.m.; Tues.–Thurs., 11 a.m. to 9 p.m.; Fri.–Sat., 11 a.m to 10 p.m.; Closed Sun.
CORKAGE FEE $5/Free on in-house purchased bottles.
MAP Page 65

Vino Arcanum

ADDRESS 525 N.E. Third St.
CITY McMinnville, OR 97128
PHONE 503-687-2121
EMAIL Winemonger@vinoarcanum.com
OWNER Michael and Dawn Stiller
FOCUS Import heavy bottle shop with a concentration on Italy, France and sparkling
OFFERINGS Daily flights of import wine by the ounce. Peirano & Daughter Market featuring fresh pasta, Fino in Fondo salami, domestic and imported cheeses and fine Italian foods. Daily salads, soup & sandwich specials. Espresso and Carlton Bakery Pastries served fresh daily.
HOURS Daily, 11 a.m. to 6:30 p.m.; Closed Monday.
MAP Page 67

Shop Local

Give your business to these fine companies, and say you discovered them here!

LODGING



The Grand Hotel

ADDRESS 201 Liberty Street S.E.
CITY Salem, OR 97301
PHONE 503-540-7800
WEB www.grandhotelsalem.com
AMENITIES INCLUDE Luxurious rooms and suites with microwaves, refrigerators, high speed internet and in-room recycling, Superior Wine Cellar Award winning Bently's Grill adjoins hotel lobby. Complimentary hot breakfast buffet, indoor pool, spa, fitness center and underground parking included with each guest room.
AVAILABLILITY Year-round
MAP Page 68

Harbor Lights Inn

ADDRESS 235 SE Bayview Ave, Depoe Bay
PHONE 541-765-2322
WEB www.theharborlightsinn.com
OWNER Bob & Beni Blessinger
AMENITIES All rooms have great views of the Harbor. Select rooms offer wood burning fire places and king size beds. Also offered: Hot breakfast cooked to order, TV/Cable/VCR/DVD, library of books and DVDs, free Wi-Fi, private baths, plush bathrobes, binoculars, umbrella, ionic-ceramic hair dryer, clothing iron, creams, Sherry and dark chocolate.
AVAILABILITY Open All year—Restaurant and Lounge open 4 p.m. Mon.–Sat.
MAP Page 67

Idyllic Beach House

ADDRESS 27990 Sandlake Rd.
CITY Tierra del Mar, OR 97112
PHONE 503-662-5420
WEB www.IdyllicBeachHouse.com
DESCRIPTION Hidden away from the main coast highway, just 35 miles from the vineyards of Yamhill County, the secluded coastal village of Tierra del Mar opens onto miles of quiet sandy beach. This is the Oregon Coast of the old days...quiet and rural.
AMENITIES Easy walk to beach. Backing on native forest with stunning view through the floor-to-ceiling windows and 1000-sq-ft juniper deck. Hardwood interiors, skylights, vaulted ceilings. Wonderful kitchen. Pet friendly. Sleeps nine.
MAP Page 67



Le Puy

ADDRESS 20300 N.E. Highway 240
CITY Newberg, OR 97132
PHONE 503-554-9528
WEB www.lepuy-inn.com
OWNER Lea Duffy and Andy Kosusko
AMENITIES Eight en-suite guest rooms with full breakfast. Ample common areas inside and outside, including gardens and walking paths. Meeting/event space (40-person capacity). Located in heart of North Willamette wine country, minutes to Newberg, Dundee and Carlton.
AVAILABILITY Year Round, Two-Night Minimum; Queen: $225; King: $265 to $345.
MAP Page 64

Oregon Garden Resort

ADDRESS 895 W. Main Street
CITY Silverton, OR 97381
PHONE 503-874-2500
WEB www.oregongardenresort.com
AMENITIES 103 rooms (some pet-friendly), Garden View Restaurant, Moonstone Spa, Fireside Lounge (live music nightly); Rooms include patio, fireplace. Breakfast included and admission to adjacent Oregon Garden. Space available for conferences, weddings, etc.
AVAILABILITY Year-round
MAP Page 71

Oregon Wine Cottage

CITY McMinnville, OR 97128
EMAIL info@oregonwinecottage.com
WEB www.oregonwinecottage.com
OWNER Valerie Rogers
AMENITIES In Town, Wi-Fi
AVAILABILITY Year-round

Make Oregon Wine Country Your Vacation Stomping Ground!



INDUSTRY

CONSTRUCTION

Advantage Precast

ADDRESS 1302 Candlewood Drive N.
CITY Keizer, OR 97303
PHONE 503-390-2048
WEB www.advantageprecast.com
OWNER Rick Day, President/GM
HOURS Mon.–Fri., 7 a.m. to 4 p.m.
PRODUCTS Pre-cast concrete wine cellars, water tanks, utility products and planters.
MAP Page 68

R&H Construction

ADDRESS 1 1530 S.W. Taylor Street
CITY Portland, OR 97205
ADDRESS 2 360 S.W. Bond Street, Ste. 130
CITY Bend, OR 97702
PHONE 503-228-7177 or 541-312-2961
WEB www.rhconst.com
OWNER John Bradley
HOURS 7:30 a.m. to 5 p.m.
MAP Page 71, 73

CLEANING SERVICES

Morris Carpet Cleaning of Oregon

ADDRESS 1405 N.E. Lafayette Ave., Suite E
CITY McMinnville, OR 97128
PHONE McMinnville: 503-472-3889, Newberg: 503-538-6126
WEB www.morriscleaning.com
OWNER Mike & Kim Morris
SERVICES Commercial & residential carpet cleaning, specialty rug cleaning, upholstery cleaning, duct cleaning, window washing & tile & hard floor cleaning.
MAP Page 67

DISTRIBUTION/STORAGE

Northwest Distribution & Storage, Inc.

ADDRESS 2900 Pringle Road S.E., #100
CITY Salem, OR 97302
PHONE 503-362-2212
WEB www.nwdist.com
OWNER Gary Parker
SERVICES Warehousing, Logistics, Transportation
MAP Page 68

ENGINEERING/FORESTRY

Stuntzer Engineering & Forestry

ADDRESS 2137 19th Avenue
CITY Forest Grove, OR 97116
PHONE 503-357-5717
WEB www.stuntzner.com
OFFICE MANAGER Eric Urstadt
SERVICES Water rights, pond design, water treatment, land surveying, erosion control, permitting, road design, forestry
HOURS Mon.–Fri., 8 a.m. to 5 p.m.
MAP Page 65

FINANCIAL

Bacchus Capital Management

ADDRESS 601 California Street, Suite 810
CITY San Francisco, CA 94108
PHONE 415-828-8898
WEB www.bacchuswinefund.com
OWNERS Sam Bronfman, Peter Kaufman and Henry Owsley

Irvine & Company, LLC

ADDRESS 345 N.E. 102nd Avenue
CITY Portland, OR 97220
PHONE 503-252-8449
WEB www.irvinecpas.com
EMAIL info@irvinecpas.com
SERVICES CPAs to the Wine Industry
MAP Page 73

INDUSTRY

GLASS

All American Containers

ADDRESS 2614 N. Hendrickson Drive
CITY Kalama, WA 98625
PHONE 360-673-6000
WEB www.aacwine.com
CONTACT Ken Samuelson
CONTACT PHONE 360-673-6000
SERVICES Packaging supplier for wine, olive oil and food
HOURS Mon.–Fri., 8 a.m. to 5 p.m.

IT/COMPUTERS/PHONES

Resource One, Inc.

ADDRESS 2255 N.E. Cornell Road
CITY Hillsboro, OR 97124
PHONE 503-640-5100
WEB www.roinc.com
OWNER John Pavlik
SERVICES IT support & solutions, managed IT services, backup & disaster recovery, network assessments and solutions, IT security assessments, infrastructure as a service, Windows XP upgrade, Cloud solutions, document management solutions, wireless networks, business phones and VoIP, managed print services.
MAP Page 65

Shop Local!

Give your business to these fine companies, and say you discovered them here!

LABELS

LabelOne Connect, Inc.

ADDRESS 11000 S.W. 11th St., Ste. 400 D
CITY Beaverton, OR 97005
PHONE 503-646-7399
TOLL FREE 800-255-1492
FAX 503-641-4728
WEB www.labeloneconnect.com
OWNERS Wilfredo and Ardie Rabanal
HOURS Mon.–Fri., 8 a.m. to 5 p.m.
MAP Page 65

LEGAL SERVICES

Buckley Law P.C.

ADDRESS 5300 Meadows Road, Suite 200
CITY Lake Oswego, OR 97035
PHONE 503-620-8900; **F** 503-620-4878
WEB www.buckley-law.com
CONTACTS Charlie Harrell and Richard Mario
HOURS Mon.-Fri., 8 a.m. to 5 p.m.
SERVICES Legal services in business and commercial law, employment and labor law, real estate and land use, civil litigation, mergers and acquisitions, taxation, family and elder law, and estate planning and administration.
MAP Page 71

Stoel Rives LLP

ADDRESS 900 S.W. Fifth Ave., Suite 2600
CITY Portland, OR 97204
PHONE 503-224-3380
WEB 1 www.stoel.com/winelaw
WEB 2 www.alcoholicbeverageslawblog.com
SERVICES Providing legal advice to the wine industry for more than 30 years.
MAP Page 73

LICENSING

Compliance Service of America

ADDRESS 54476 Mariah Road
CITY Myrtle Point, OR 97458
PHONE 800-400-1353
EMAIL csa@csa-compliance.com
WEB www.csa-compliance.com
SERVICES Winery Licensing and Regulatory Consulting; Labels, Alternating, Distilling
MAP Page 69

MARKETING/DESIGN

Nectar Graphics

ADDRESS 131 N.E. Fifth Street
CITY McMinnville, OR 97128
PHONE 503-472-1512
WEB www.nectargraphics.com
OWNER Andrea La Rue
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WEB www.ovs.com
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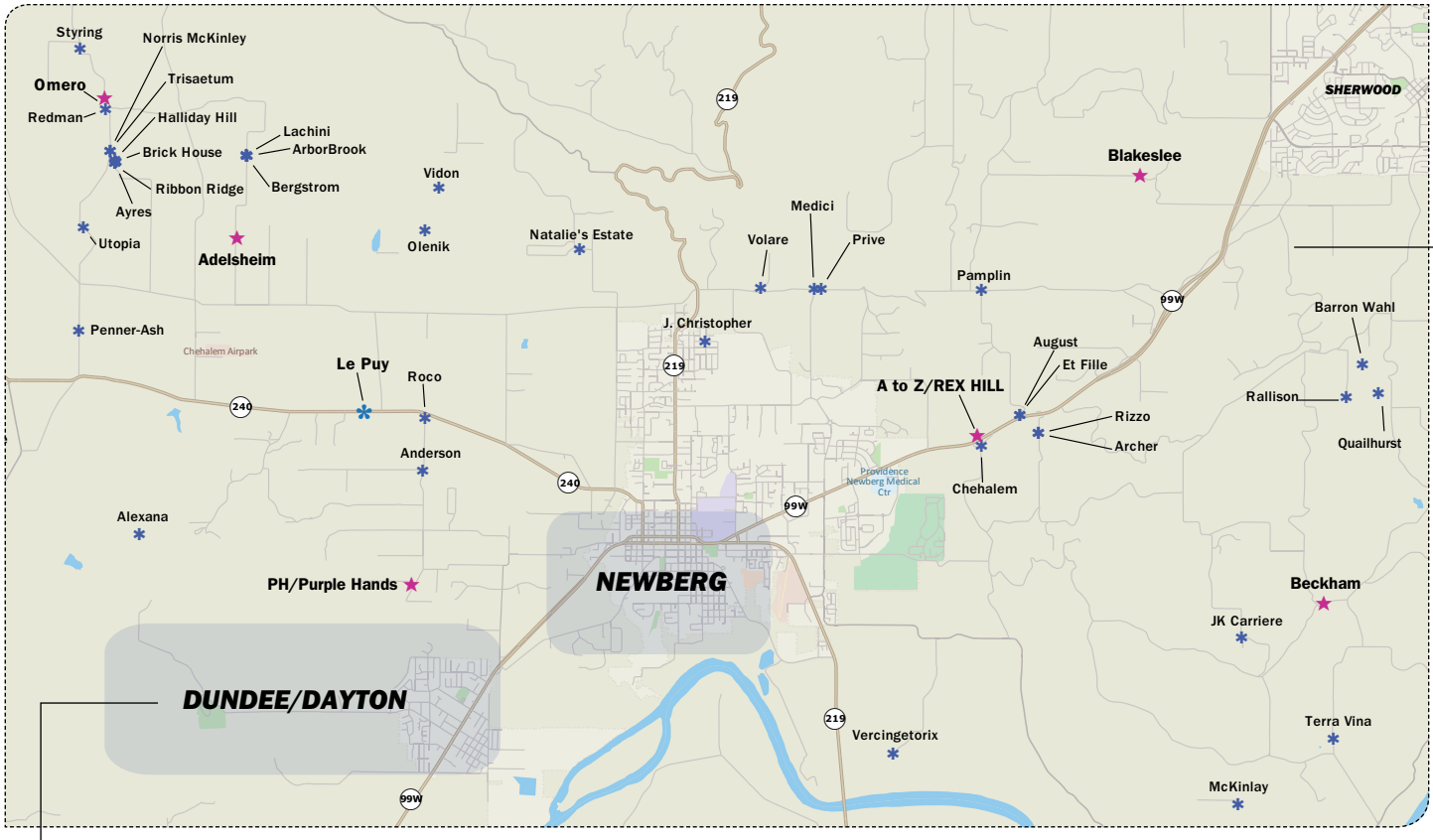
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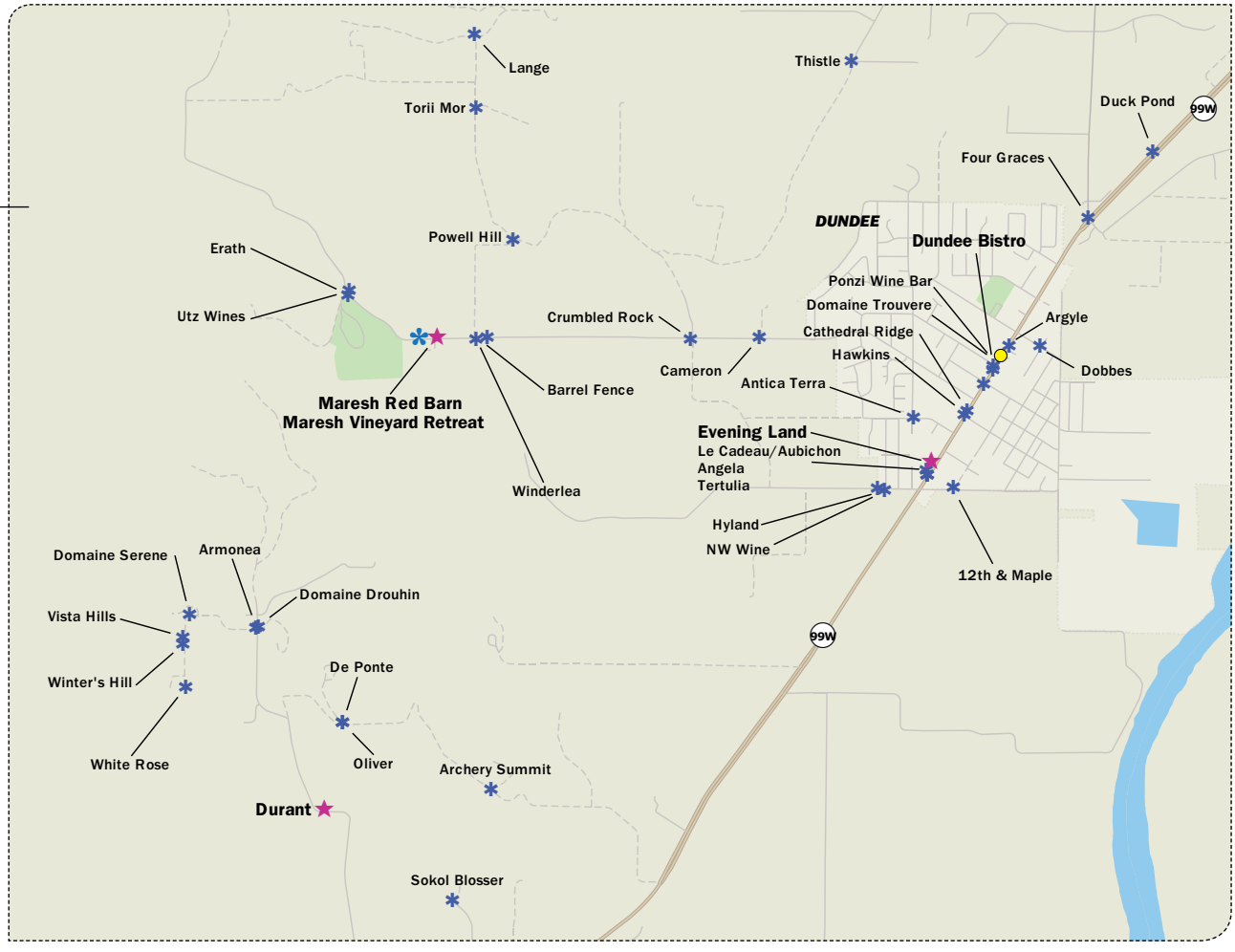
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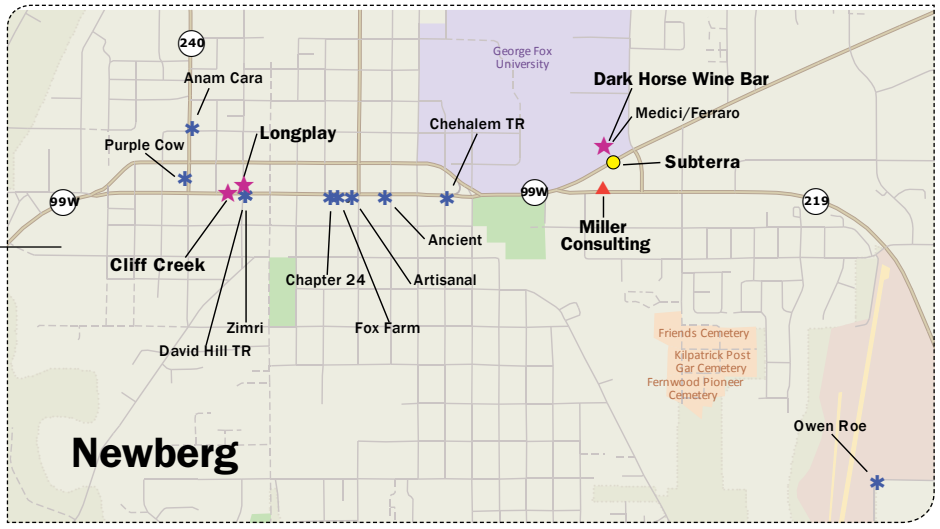
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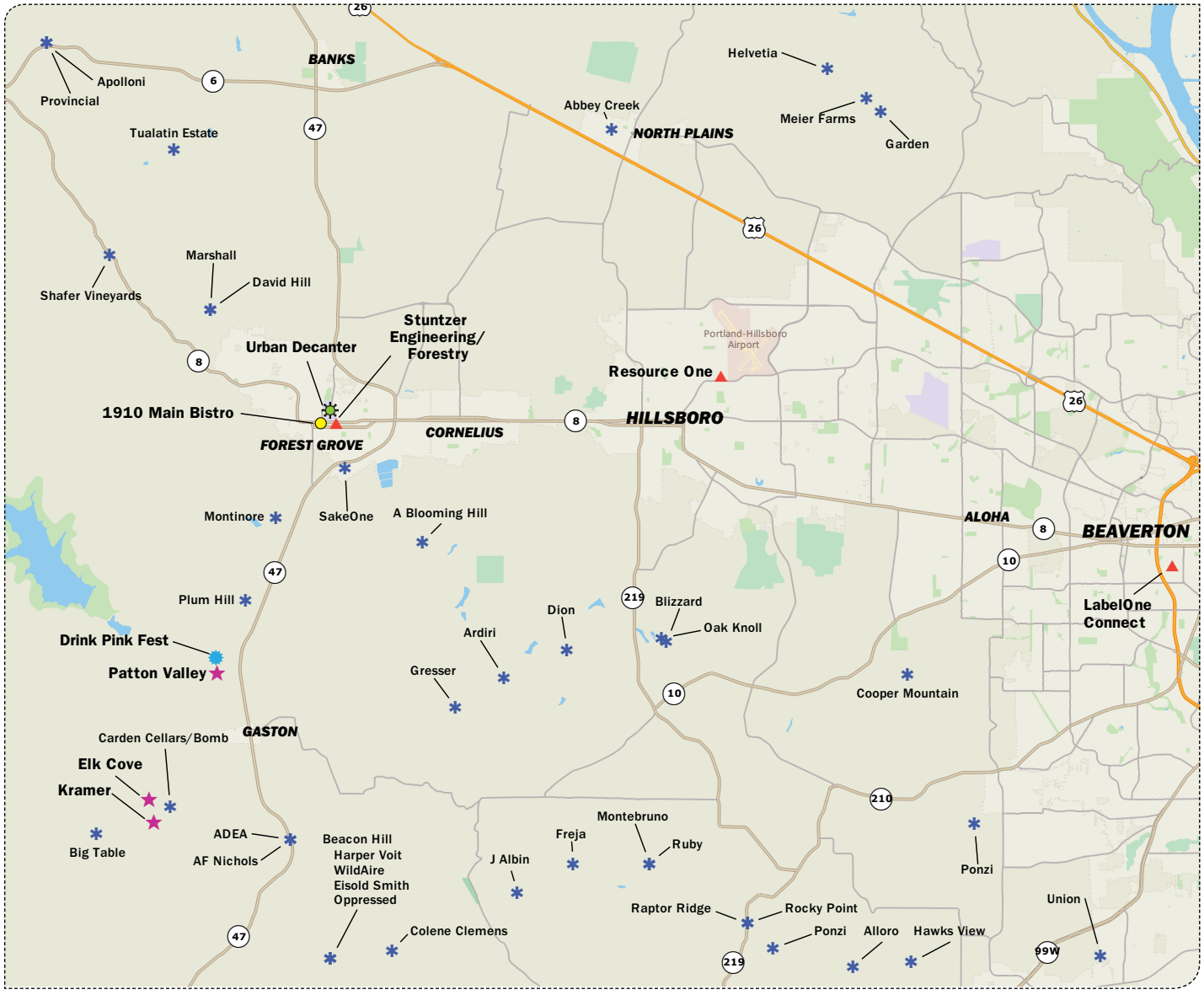


North Willamette Valley
Dundee / Dayton

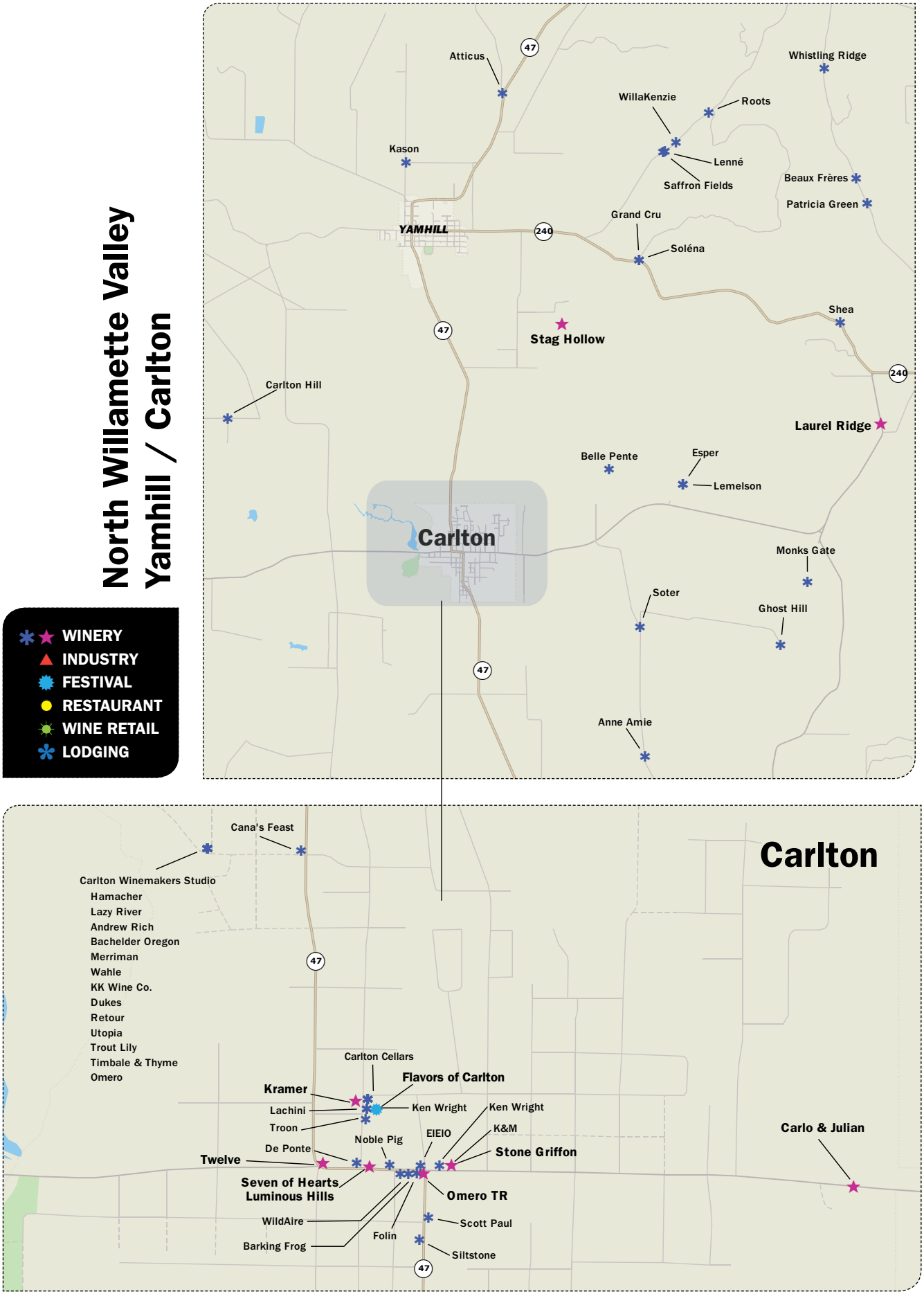


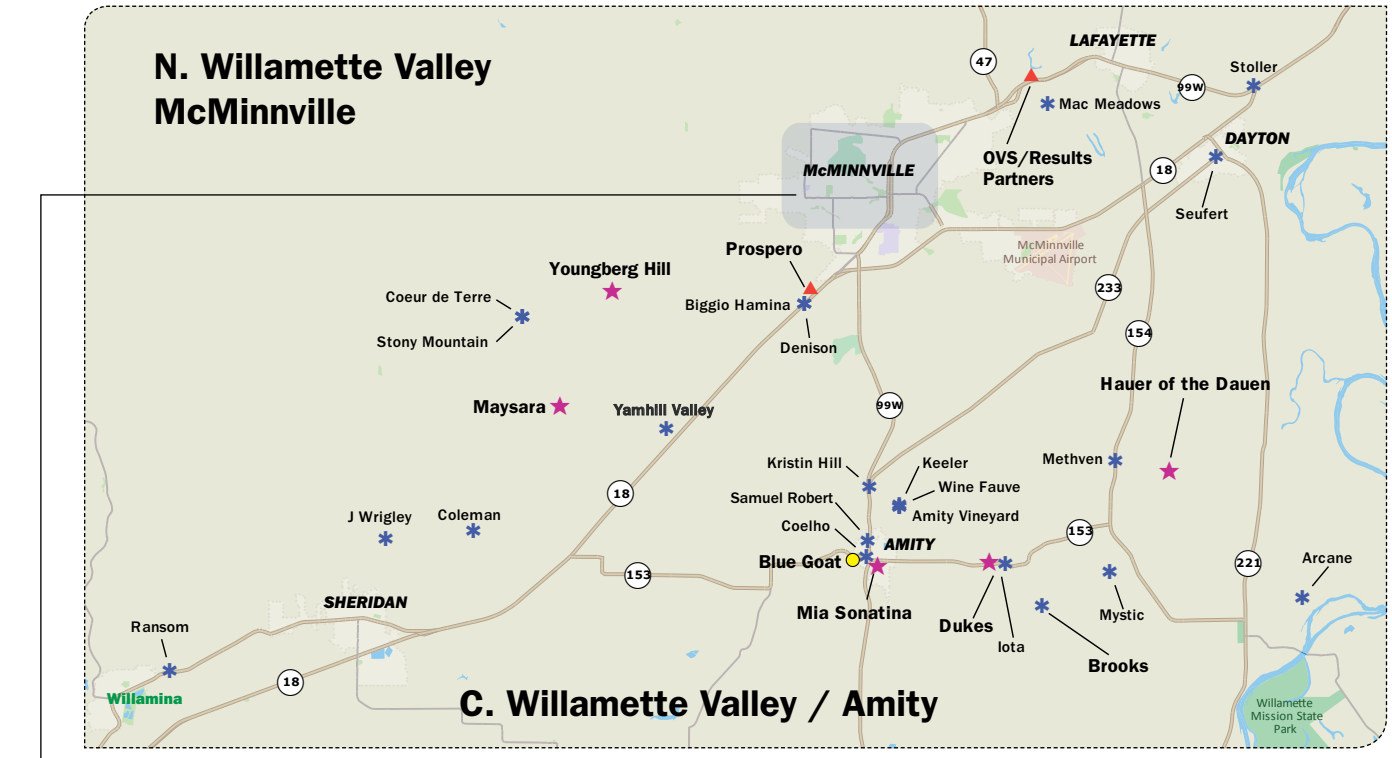
WINERY
INDUSTRY
FESTIVAL
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WINE RETAIL
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North Willamette Valley
Gaston / Forest Grove / Hillsboro / Beaverton



North Willamette Valley
Yamhill / Carlton







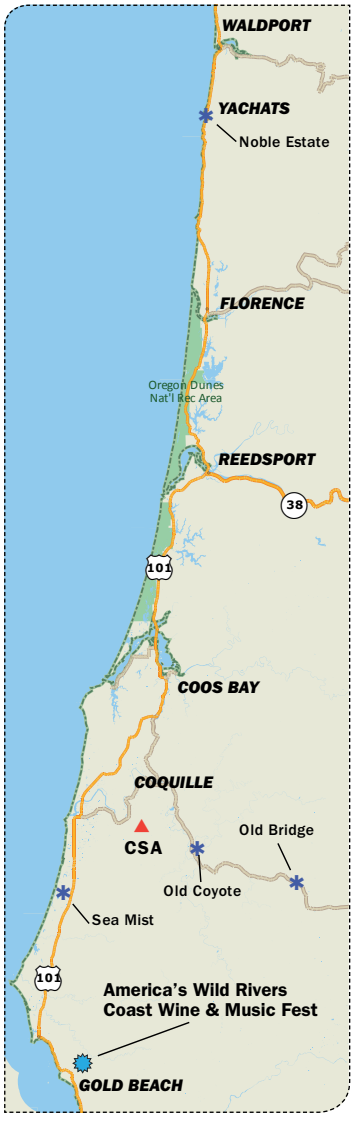


Northern Oregon Coast


Central Willamette Valley / Salem
Willamette Mission State Park
Bryn Mawr
Bjornson
Bethel Heights
Stangeland
Lewman
Witness Tree
Cristom
Walter Scott
Tunkalilla
St Innocent/Zenith Whistling Dog
Namasté
Johan
Left Coast
Evesham Wood
Haden Fig
Redhawk
Van Duzer
Cherry Hill
Kathken
Cubanisimo
Chateau Bianca
Firesteed
Orchard Heights
SALEM
Advantage Precast
First Taste Oregon
Evening Land
The Grand Hotel
Bentley's Grill
Pudding River
NW Viticulture
RICKREALL
DALLAS
Eola Hills
Deepwood Wine & Jazz Fest
Ipacs
Honeywood
Illahe
Genius Loci
NW Distribution & Storage
Amalie Robert
Piluso
Vitae Springs
INDEPENDENCE
MONMOUTH
Twin Fir
TURNER
AUMSVILLE
Sass
Ankeny
Redgate
Willamette Valley Vineyards
BROOKS
Keizer
219
5
99W
99E
213
221
22
223
51
194
WINERY
INDUSTRY
FESTIVAL
RESTAURANT
WINE RETAIL
LODGING
South Willamette Valley / Corvallis
Emerson
Linde Vineyard Supply
Treos
Airlie
Springhill
Miracle
Bowers Rock State Park
ALBANY
New Day Trucking
Cardwell Hill
Nuthatch
Belle Vallee
Harris Bridge
Pheasant Court
CORVALLIS
PHILOMATH
Spindrift
Panache
Pheasant Court/Wine Vault
20
34

South Willamette Valley / Eugene

Southern Oregon Coast







WINERY
INDUSTRY
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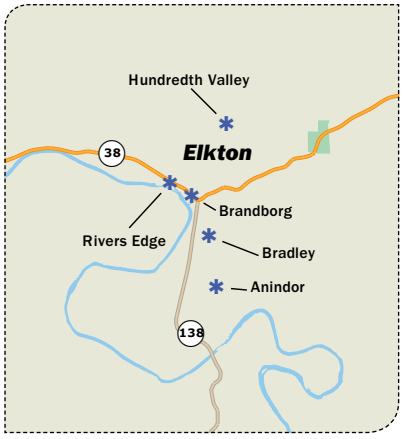
Southern Oregon / Ashland / Medford



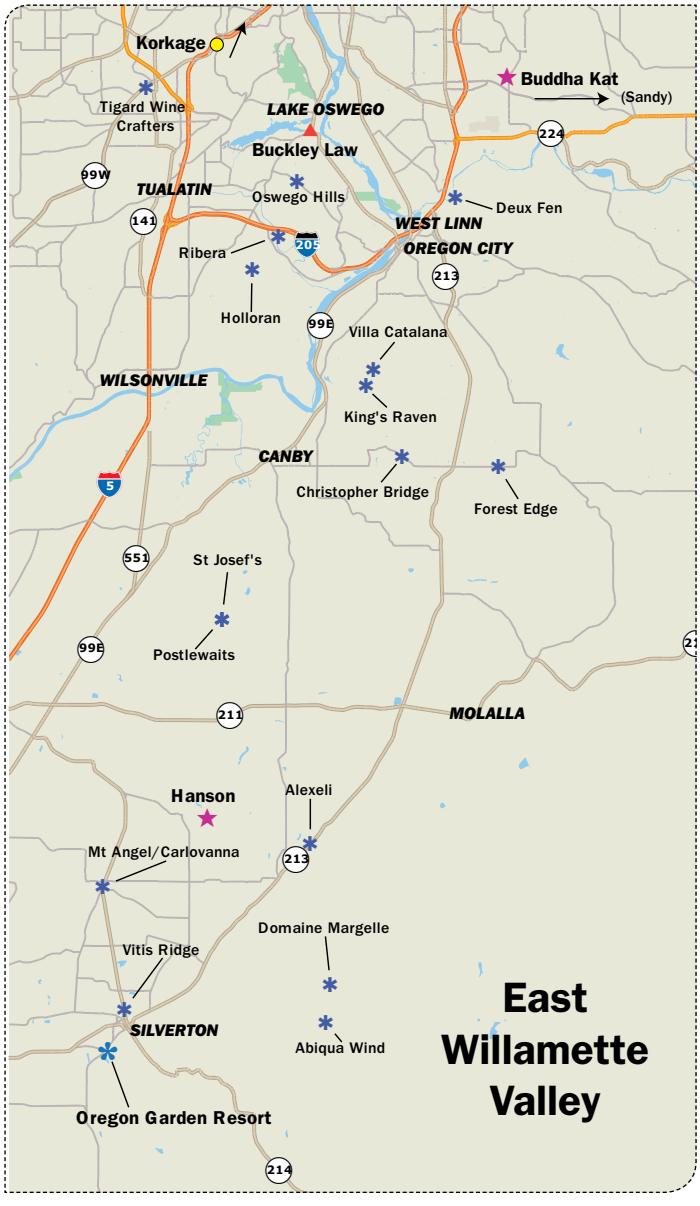
Southern Oregon / Roseburg



Southern Oregon / Elkton



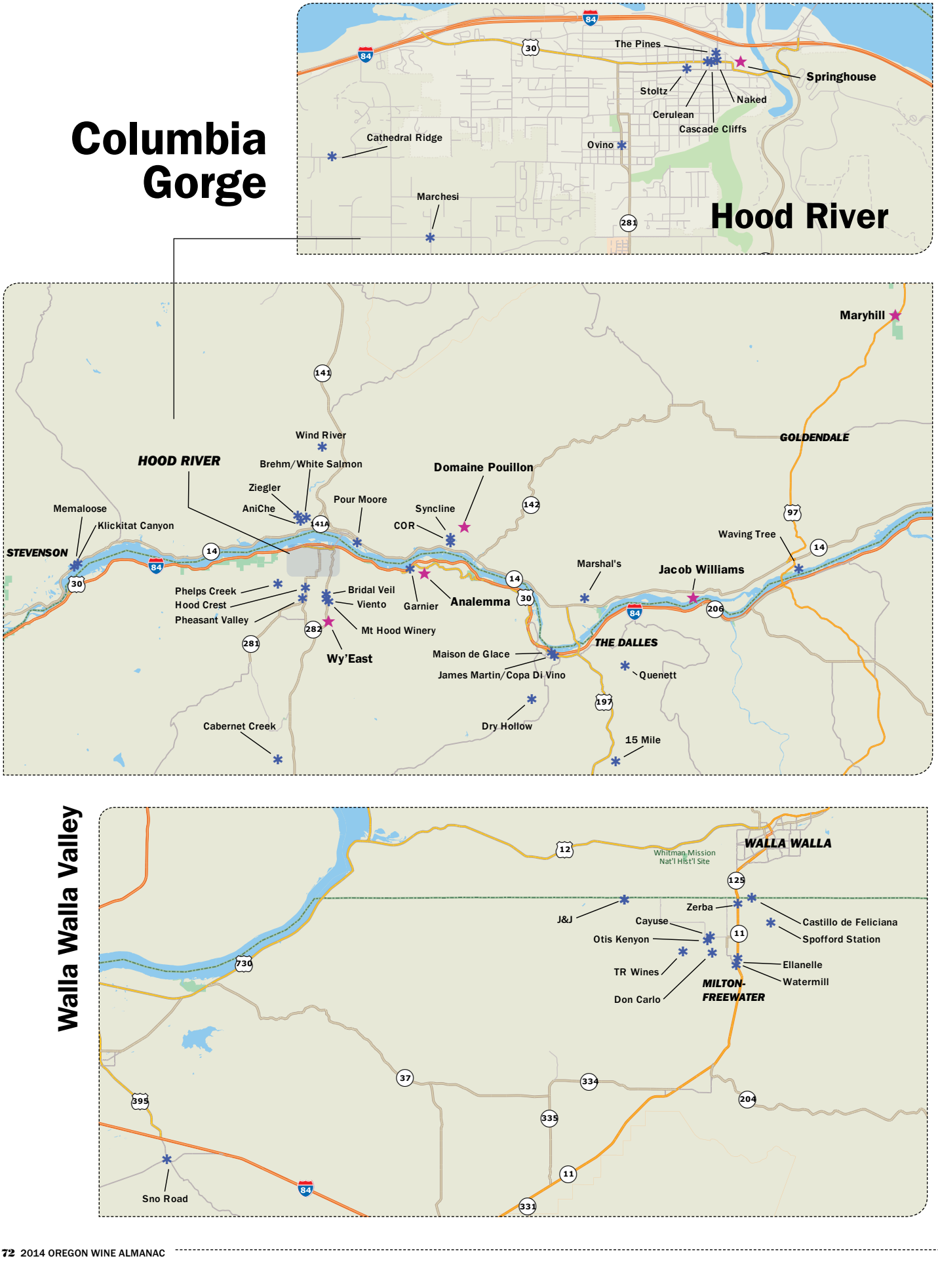
WINERY
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WINE RETAIL
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Central Oregon



Columbia Gorge







WINERY
INDUSTRY
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WINE RETAIL
LODGING

WINE STATS

CONTINUED FROM PAGE 16

whose planted acreage exactly doubled from 190 acres in 2011 to 380 acres in 2012. On the tonnage side, the increase was from 387 to 631 tons, or 63 percent.

The buzz among winemakers is how well this noted Spanish variety is doing with every winery that has decided to make a commitment to it. Another comer could be Viognier, which surged 42 percent in planted acreage over the past year, to 299 acres.

Reported sales of 2.37 million cases represents total sales of product into the marketplace during the 2012 fiscal year. This is not be confused with harvest figures.

These sales come cumulatively from 2009, 2010 and 2011 vintage inventories, as well as even earlier vintages sold in 2012 either to the trade or directly to consumers at tasting rooms and over the Internet.

In the 2012 SOURCE report, it's important to be aware that the winegrapes chart listing "acreage, yield, production, price and value" reflects only grapes grown in Oregon, whereas the "crush by variety and origin" chart shows all sources of grapes, including those grown in other states. That difference per variety, while relatively insignificant, can cause confusion. For example, Pinot Noir production from Oregon vineyards is 28,565 tons, whereas its total, including all sources, is 29,953 tons.

To maintain comparative consistency, this story references only the Oregon figures.

Sales of the 2.37 million cases totaling $311.7 million are included in the estimated $2.7 billion statewide impact, which takes into account tourism, lodging, dining, retail purchases by visitors, car rentals, gasoline, air flight costs, etc.

However you slice it, Oregon's wine industry continues its upward march for one overriding reason: The quality of our wine is the equal of any in the world.

LOUIS JADOT

CONTINUED FROM PAGE 13

In addition to Resonance, the Chambers also founded Results Partners, a vineyard management firm, and built Oregon Vineyard Supply into Oregon's premiere winery and specialty farm equipment dealer.

Kevin and Carla said, "We are honored to pass the baton of stewardship to Maison Louis Jadot. Wines from Resonance Vineyard fruit have been among the most celebrated Oregon Pinot Noir for the past couple decades. We believe the Jadot team will build upon our success."

In a letter to members of the Yamhill-Carlton Winegrowers Association, Carla explained their plans to move to the Eola-Amity Hills, where they have acquired an 80-acre site for planting winegrapes.

"We are going full circle back to Amity — Kevin's ancestors traveled on the Oregon Trail to Amity in 1846," Carla said. "His mom, his grandma, his great-grandma were all born there."

JACKSON FAMILY WINES

CONTINUED FROM PAGE 12

and chief operating officer of Jackson Family Wines. "The Soléna winery is beautifully designed for boutique, small-lot winemaking."

The sale did not include the Soléna brand or the Domaine Danielle Laurent Vineyard; Soléna will move its production to its new Dundee Hills winemaking facility, NW Wine Company.

"We welcome Jackson Family Wines to the neighborhood, and believe they will help us build upon the reputation of the Willamette Valley, and in particular the Yamhill-Carlton AVA, as a luxury producer of exceptional Pinot Noir," said Laurent Montalieu.

With six Oregon sites and a winery, too, the California giant's move to the Beaver State will considerably alter the local picture. La Crema, the company's second largest label behind Kendall-Jackson, produces some 900,000 cases annually. Putting that production in perspective, it is more than Oregon's top six producers combined.

LINFIELD COLLEGE

CONTINUED FROM PAGE 22

Growers and winery owners say experiencing the wine harvest is a crucial rite of passage for anyone interested in understanding vineyard operations. During the Fall Harvest Experience, students will work at Willamette Valley wineries and vineyards alongside other temporary harvest employees, for a hands-on course about the harvesting process.

The Wine Career Exploration Course, held during Linfield's January Term, will introduce students to the many jobs and positions needed to operate a vineyard and winery, ranging from viticulturist to winemaker, sales manager to marketing director, and label artist to web designer.

Finally, the Spring Winery Internship will end the year program with each internship experience developed around the needs of the winery and the career interests of the student.

HARVEST 2013

CONTINUED FROM PAGE 8

picked for their high sugar concentration and lush, honey-like flavors imparted by the fungus universally referred to as "noble rot."

Whether in German, "edelfäule," French, "pourriture noble," or English, noble rot can result in an intensely concentrated, delightful savoring and sipping taste experience.

Across the Willamette Valley, from end to end, growers reported all their fruit, except for the few late harvest exceptions, was in the winery by the third week in October.

The story in Southern Oregon was even sunnier. Problems as a result of the tumultuous end of Typhoon Pabuk were minor despite the short spate of heavy rainfall giving the Rogue Valley its second-wettest-ever September. In fact, for Southern Oregon growers, this season turned out close to ideal. The extended warm weather afforded them the option to choose precisely when each site reached optimum ripeness.

On Oct. 21, Randy Gold of Pacific Crest Vineyards was quoted in the *Medford Mail Tribune* as saying, "Most of our fruit came off the vines early, before the rains hit. With the later-ripening fruit, the rains slowed down the development of sugar, the 'brix,' and the subsequent cooler, dry weather allowed the flavors to mature.

"We're getting some serious hang time, improving flavors," Gold said. "Growers with fruit hanging now all over this region have smiles on their faces."

UPDATE: Dec. 20, 2013: With only a couple months' additional perspective, there appears to be a high likelihood that some exceptional wines will emerge from the 2013 vintage, particularly from wineries where fruit was picked after the rains. But Southern Oregon was not affected as much as the north to begin with, so they are looking at little loss and the prospect of very nicely balanced wines.

Perhaps the most widespread comment to date is how everything displays much understated excellence — acids, pH, tannins, flavor extraction. No big hills or valleys. Smooth sailing.

SENATE BILL 841

CONTINUED FROM PAGE 20

"That's not what we do," says Marca.

Scott Steingraber, the owner of Kriselle Cellars who opened a tasting room last year in White City, says he is torn about the bill. He approved the legislation as a member of the Southern Oregon Winery Association.

"I believe the OWA did a very good job in determining this current position," he says. "But as a business owner, I do not believe it is in the best interest of the state or the wineries in Southern Oregon to reduce and limit private events." Steingraber says most of the state's wineries are small businesses with narrow profit margins and holding private events adds to the bottom line.

"These provide additional tax revenues and create jobs that are important to our economy," he says. "By limiting the number of events, the proposed law will take away a bit of the ability for small wineries to continue to contribute to a healthy wine industry."

At Kriselle Cellars, Steingraber says the focus is on sales and promotion of wine. But he also receives requests from customers, neighbors and colleagues to hold private receptions, retirement parties and business meetings.

"Some of our customers will walk away disappointed due to the additional regulation," he says.

At the new Belle Fiore Estate & Winery in Ashland, a 19,000-square-foot chateau was built to be used as a private residence and public space for wine events and weddings. Below the chateau is a 20,000-square-foot winery with a ground-floor tasting room and upstairs ballroom.

According to the website, *www.bellefiorewine.com*, the 52-acre property off Dead Indian Memorial Road can accommodate wedding parties and private events for 200 people. The law allows for local governments to approve events beyond the 18 permitted.

Steingraber hopes Jackson County officials are prepared for additional requests for permitted use without placing burdens on the wineries.

At a Rogue Valley Winegrowers Association meeting in January, Patrick Flannery of the year-old Dana Campbell Vineyards in Ashland heard that neighbor complaints to county officials could trigger an investigation into the number of non-wine events.

Flannery and his wife, Paula Brown, planted grapes in 2006 and opened a tasting room on their 32-acre property last year. Although they do not plan to have non-wine events or elaborate food service, he says, he and Brown have operated under the old rule of keeping neighbors happy.

"Now, we would have to fill out a form," he says.

SHARK TANK

CONTINUED FROM PAGE 26

Storage Now. Martin offered 20 percent of his company for $600,000.

O'Leary wasn't interested in selling wine, but admired the bottling technology. He offered to split the patented packaging system from the wine brand, in exchange for $600,000 and a 51 percent stake. Martin rejected the offer. O'Leary called him a "dead man walking."

He and the other sharks were visibly surprised when Martin returned during the third season for the first repeat appearance by any of the show's investment candidates. That time, three of the panelists agreed to offer $200,000 each ($600,000 total) for a 30 percent share of the company.

Martin rejected that offer, too, saying they "weren't attractive offers."

He says he didn't really expect to get a deal on the show. The payoff was in the 4 to 6 million viewers for each show. Global distribution has bumped total viewership past 35 million, Martin says. The investment generated by that exposure has helped Copa Di Vino triple capacity and move the production operation into a remodeled building at the Sunshine Mill site.

Martin, who until now has purchased grapes from other growers, is also developing his own vineyards. He has purchased 500 acres of land east of The Dalles where he hopes to plant about 400 acres in vines.

He says the response to Copa Di Vino around the country has been fantastic, from major sports venues, to Vegas hotels serving pedestrians who want to sip while they stroll the Strip.

Beyond his own wines, Martin is eager to introduce his packaging to other Northwest wineries. "We want to put out higher quality wines that have more value," he says. As one such example, he cites his own Copa Di Vino Pinot Grigio, which won Best in Show White Wine at the Northwest Food & Wine Festival last November.

"We're just starting to reach out to industry," he says. "We have some large wines coming on line this spring and summer. Stay tuned and watch for it."

A veteran Northwest newspaper and magazine reporter and editor, Stu Watson owns Watsonx2 Communications in Hood River.

HOUSE BILL 2443

CONTINUED FROM PAGE 20

Oregon is the first state to pass such wine-specific legislation. Others, like Maryland and Virginia, are exploring similar laws, and surely more will follow. Which begs the question: What's next?

Draft wine has been on the rise for some time in Oregon, with every full-size keg estimated to be saving close to 80 glass bottles. Boxed wine works much the same way, albeit on a smaller scale and often in the company of plastic. Corks are sustainable in theory, but prone to shortages and cost spikes depending on conditions in Portugal, Spain and elsewhere.

Accessibility is key under the new legislation. People can fill growlers with their favorite Pinot Noir in restaurants and grocery stores equipped to do so. Expect more tasting room scenarios at your local supermarket and wine-centric eateries to offer to-go vessels of their own. Outfits like New Seasons have been ahead of the curve from the outset, offering draft wine and beer at some of their stores. What is likely just a few years away now — assuming similar legislation passes in other states — is for big retailers like Total Wine to offer some type of wine growler program.

Locally grown and processed wood for barrels, new site-specific clones and fully recyclable kegs are already being discussed in the industry. Whatever's next, sustainability will no doubt play a big role. But if it's growler wine you're drinking while you're waiting, make sure you do so sooner rather than later, for the wine's sake.

Mark Stock, a Gonzaga grad, is a Portland-based freelance writer and photographer with a knack for all things Oregon. He currently works at Vista Hills Winery.



DUCK POND

CONTINUED FROM PAGE 22

production duties at Duck Pond the following year, and held the position until 2010, when Chargin was promoted to head winemaker.

It wasn't long before Lisa began helping her mother run the office side of the business. She now oversees day-to-day administrative operations. Completing the family team, Lisa's husband, Scott, serves as the company's head of sales and marketing, while Greg's wife, Amber, handles promotion and public relations.

"So, what's with the duck?" people often ask. As with any business trying to incorporate a catchy name, it took a bit of creative thinking. Doug and Jo Ann lived on Duck Pond Lane, where there was indeed a duck pond. That attachment obviously lasted.

Since they adopted the web-footed moniker, varying duck depictions have graced the labels through the years, but none of them seemed quite right for their Columbia Valley wines. By 1997, the rapidly growing Washington side of their business needed a separate identity; thus Desert Wind was born.

For the first seven years, the freshly picked grapes were trucked to Dundee, where the wines were made. Then, in 2004, Desert Wind Winery opened in Prosser, Wash. As management of the Washington operation grew, Greg needed help with winemaking. In 2007, Chargin moved from California to become his assistant.

With operations spread hundreds of miles over three valleys, Columbia, Willamette and Umpqua, Greg needed time to work with Doug on overall vineyard and facility management. Chargin was promoted to head winemaker in 2010, taking over responsibility for operations at both the Duck Pond and Desert Wind facilities.

Together, the two brands are available in 44 states and 28 foreign countries. Total production last year exceeded 138,000 cases.

It wasn't always the case. Greg noted how Duck Pond started small and its growth was organic. "Our goal was always to make good value wines," he said.

With the winery a family affair from the outset, everyone has grown and evolved along with the business. They seem to have done a great job making the adjustments.

The Frieses recently invited media to join them in a day at Duck Pond to celebrate their 20th anniversary. With the entire family as our hosts, we went by luxury tour bus to visit their vineyards located in the Willamette Valley's South Salem Hills.

At Hylo Vineyard in South Salem — also their nursery — we indulged in a wood-fired pizza lunch catered by Red Hills Market in Dundee.

Returning to the winery, we directly compared the mature with the new. Deep orange-tinged Pinots from the early 1990s sat alongside purple, tannic 2012 just thieved from the barrel. A dramatic counterpoint. Next, the group had the opportunity to taste current releases from Desert Wind and then visit The Allison Inn's Jory Restaurant for a gourmet feast paired with Duck Pond wines.

It was a fitting way to end a delightful day with one of Oregon's closest wine families sharing a common commitment to making high quality value wines.

TOP PRODUCTION

CONTINUED FROM PAGE 10

Precept Wines of Seattle, estimates the winery's capacity at 217,000 cases, the figure shown here. But for the first time it is strictly an estimate. New owners have declined to release this proprietary information, most likely because the vast majority of production is now for corporate clients.

The Dundee winery appears to have taken over all Erath production formerly done at the Erath Winery on Worden Hill Road in the Dundee Hills. Likewise, the first wines for Kendall-Jackson's new Oregon affiliate were made there, as well. You might say 12th & Maple has become Oregon's corporate custom crusher.

Since Erath does not respond to requests either, the 140,000 figure for 2013 is based on a conjecture of growth from 125,000 cases in 2012.

Keep in mind that none of this relates to actual world market conditions. These figures are for the purposes of determining industry growth, evolution and trends.

All the different wines from one vintage would never be sold in a singular calendar year and certainly not in the year they were harvested. Case sales by any given winery in any given year will necessarily be a mix of vintages and types.

Showing continued strength, NW Wine Co., fourth in total production, has built a new winery in Dundee, bought a few hundred more acres in the Eola Hills and increased production from 122,300 cases in 2012 to 165,000 in 2013.

Everybody should watch no-longer-little Union Wine Co. in Tualatin. From 40,000 cases in 2011, to 73,000 in 2012, to 97,900 in 2013, Ryan Harms has something magic up his sleeve — or maybe in a can. Whatever the reason, No. 8 Union Wine is hot on the tails of the big boys.

Looking at the overall harvest picture, the major changes among Oregon's largest wineries and brands are noted above. The group of prominent players remains essentially the same.

I should mention Copa di Vino apparently produces a significant amount of product at its winery in The Dalles. But where the wine or fruit is from and how the company's business can be measured in relation to criteria for this report remains a question we have not yet addressed.

Oregon Wine Press strives to make this report as accurate as possible. However, when production drops below the 25,000 to 30,000 case level, a number of wineries are closely clustered and variables can affect their totals.

If any winery qualifying for a place in the 2013 top 20 rankings has been overlooked, please contact us and we will correct the omission in a future issue.

PRECEPT WINES

CONTINUED FROM PAGE 13

ship through the Baty family and the family's Winemakers LLC holdings, its existing Oregon interests include 12th & Maple Wine Co. in Dundee and approximately 570 acres across four vineyards, Howell Prairie, Battle Creek, Waldo Hills and Roe, in the Willamette Valley. In Oregon, the Seattle-based company produces Battle Creek, Primarius and Windy Bay brands, all Pinot Noir.

Precept, a top-20 North American wine producer, is the only known wine company to have vineyards and wineries in three Northwest states: Oregon, Washington and Idaho.

BACCHUS CAPITAL

CONTINUED FROM PAGE 13

as consulting winemaker and appointed Anthony Van Nice as president. Production of 2013 wines took place at Rynder's own Tour de Force Winery in Gaston and at NW Wine Company in Dundee.

The former McMinnville building was not part of the sale and will continue to house Stevenson's boutique label, Stevenson-Barrie, and the former owner's new brand, Elizabeth Chambers Cellars.

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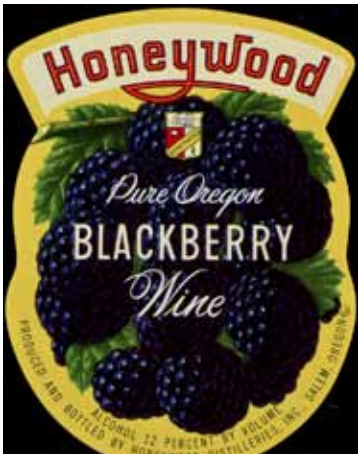










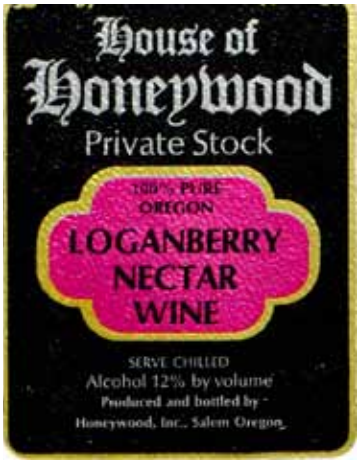














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The Newport Seafood and Wine Festival

Seafood and Wine XL – Live! Life! Large!

> *"Of course people flock to the festival for the top-notch food and wine," she said, "but part of it is the time of year. Everyone's done a little bit of skiing, they've endured the Northwest weather for four or five months, and then they're ready for a little getaway and to have a little fun."*
>
> Lorna Davis, Director of the Newport Chamber of Commerce

By Nancy Steinberg

The population of Newport is not quite 10,000, but on the last full weekend in February every year it can swell to triple that number. What brings people from far and wide to the coast in the throes of winter's darkest days and sometimes roughest weather? The promise of great food and drink, and the biggest party Newport throws – the Seafood and Wine Festival.

The theme of the 2014 festival is "Seafood and Wine XL – Live! Life! Large!" a homage to local icon and long-time Chamber of Commerce member Burt Lippman, a large-hearted, community-minded man who passed away this year (Burt's license plate was BURTXL; while he was large in stature, those that knew him considered the XL to refer to his great big heart).

At the festival, attendees can purchase tastes, glasses, bottles, and cases of most wines, including the medal-winners, and paired with the excellent festival wines will be unparalleled seafood offerings. Newport is proud to be able to showcase the bounty of the Pacific that comes through its port every year. You'll find crab, bay shrimp, oysters, salmon, albacore, and other local delicacies in abundance, as well as other types of food.

While festival stalwarts will find that the 2014 event is similar in most ways to past years, there are a few innovations to be implemented this year. The peak time for the entire event is Saturday from 10 am to 2 pm, so to help with traffic flow, no tickets will be sold at the gate that day – all Saturday tickets must be purchased online, and numbers will be limited. Increased personnel and two entrances to the festival tent will also assist in moving people through at peak times. Festival organizers warn that you'll still have to expect waits on Saturday, though. To avoid the lines, try coming at a different time (see sidebar).

Parking at the event costs $5 and is somewhat limited. A better option is to take the free shuttle, which will be running frequently all over town throughout the event.

Even outside of the festival's 50,000 ft^2 tent there is plenty of fun to be found that weekend in Newport. The festival atmosphere spreads throughout the community, as many local businesses and organizations plan special events on the same weekend to take advantage of the crowds. Pick up the official Seafood and Wine program for more information about unique local offerings. And remember, Live! Life! Large!

Presented by

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For the third year in a row, the festival's presenting sponsor for 2014 will be the Chinook Winds Casino Resort.

Such a massive event requires the work of the entire Chamber of Commerce staff, a volunteer committee, and a team of generous sponsors. For the third year in a row, the festival's presenting sponsor for 2014 will be the Chinook Winds Casino Resort.

Lorna Davis, Director of the Newport Chamber of Commerce, can't say enough good things about the volunteer corps that keeps the event going. "You couldn't possibly pay someone to do some of things they do," she said. "They deserve massive credit." Many of the 300 volunteers perform their duties in exchange for a three-day pass to the event. A four-hour shift is all that is required, and out-of-towners are welcome. Check the event web site for details and to sign up.

While revenues from festival admissions support the Chamber of Commerce, local organizations benefit as well. Davis explained, "One of the community twists of this event is that more than 20 local non-profit organizations participate to earn much-needed revenues. For some, this is their major fundraising activity. Some provide services like monitoring parking and cleaning up, and some have a booth that features one of the festival's wineries and they 'pour for proceeds.'"

Davis credits the event's popularity to a confluence of factors. "Of course people flock to the festival for the top-notch food and wine," she said, "but part of it is the time of year. Everyone's done a little bit of skiing, they've endured the Northwest weather for four or five months, and then they're ready for a little getaway and to have a little fun."

"And what better place to have fun than in Newport?"

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